# **R&D** Briefing

December 3, 2014



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### Agenda December 2014 R&D Briefing

- Welcome
- Introduction & Highlights
- Protein Science Research
- Immunoglobulins & Specialty Products
  - Clinical Development
  - Commercial Opportunities
- Q&A

#### Break

- Coagulation/Haemophilia
  - Clinical Development
  - Commercial Opportunities
- Breakthrough Medicines & Licensing
- Summary
- Q&A

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Mark Dehring Andrew Cuthbertson Andrew Nash

Charmaine Gittleson Bob Repella

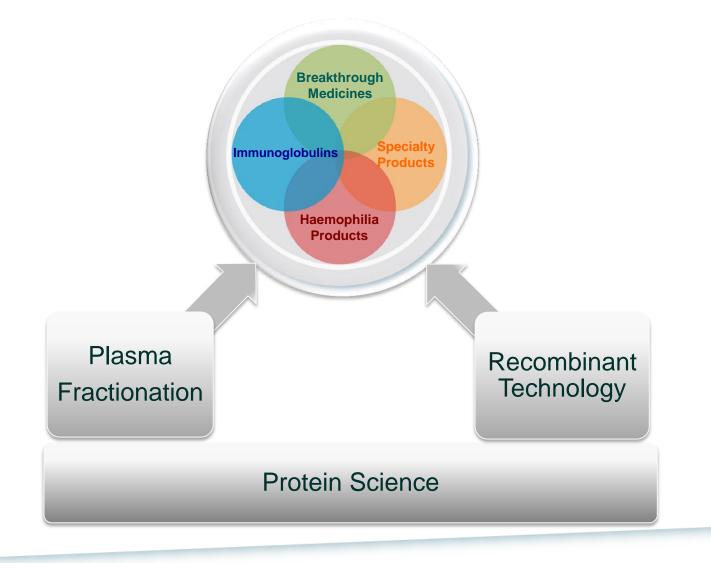
Charmaine Gittleson Bob Repella Andrew Cuthbertson Andrew Cuthbertson



# Introduction and Highlights

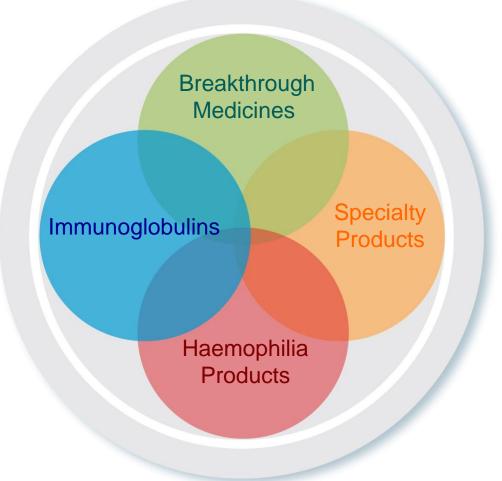


### **CSL** Protein Therapeutics Technical Platform





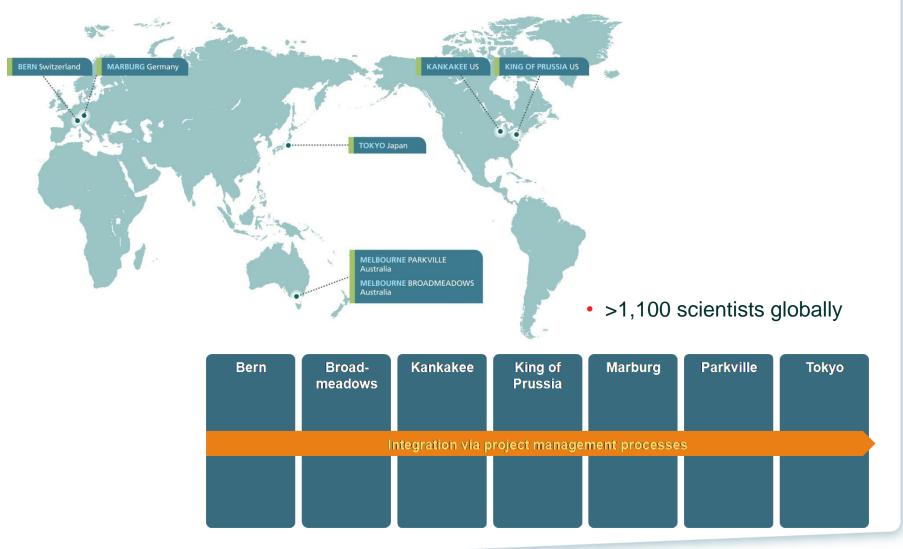
### CSL R&D Strategy



- Maintain commitment to extracting maximum value from existing assets and supporting and improving current products
- Develop new protein-based therapies for treating serious illnesses focusing on products that align with our technical and commercial capabilities

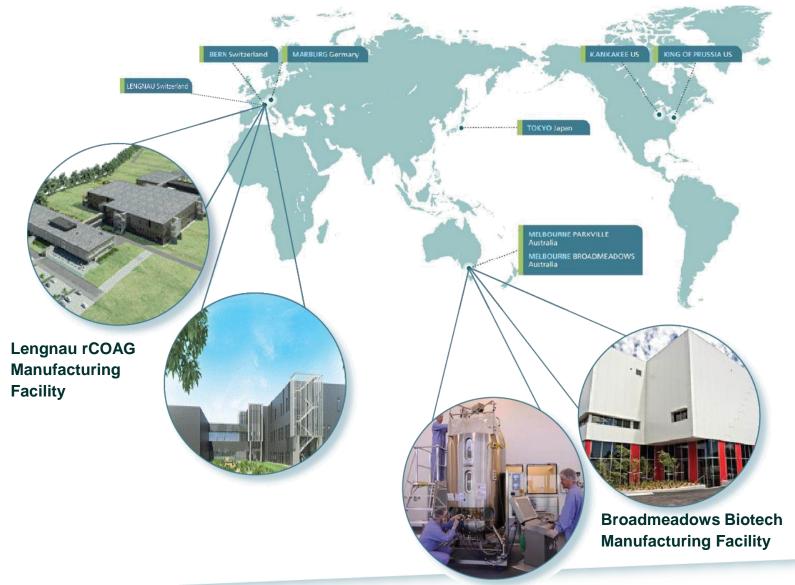


### Leveraging Global Capabilities





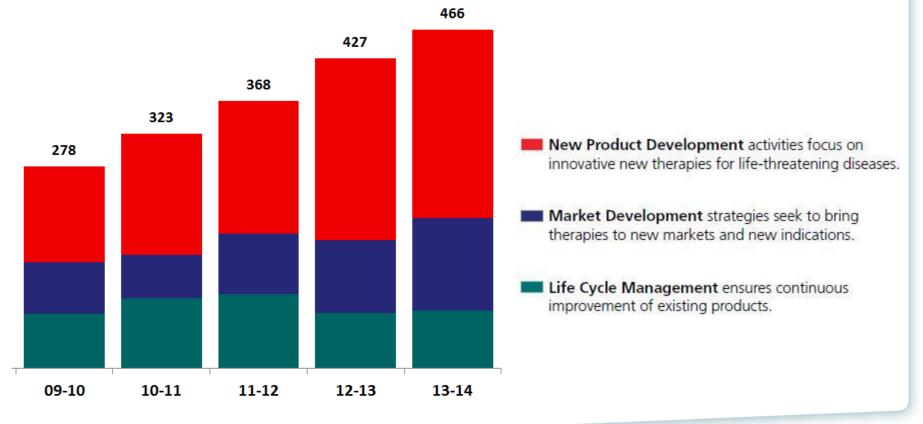
### **Building Global Recombinant Capabilities**





#### **R&D** Investment

#### CSL RESEARCH AND DEVELOPMENT INVESTMENT (US\$ MILLIONS)



CSĽ

### **Global R&D Portfolio**

### December 2013

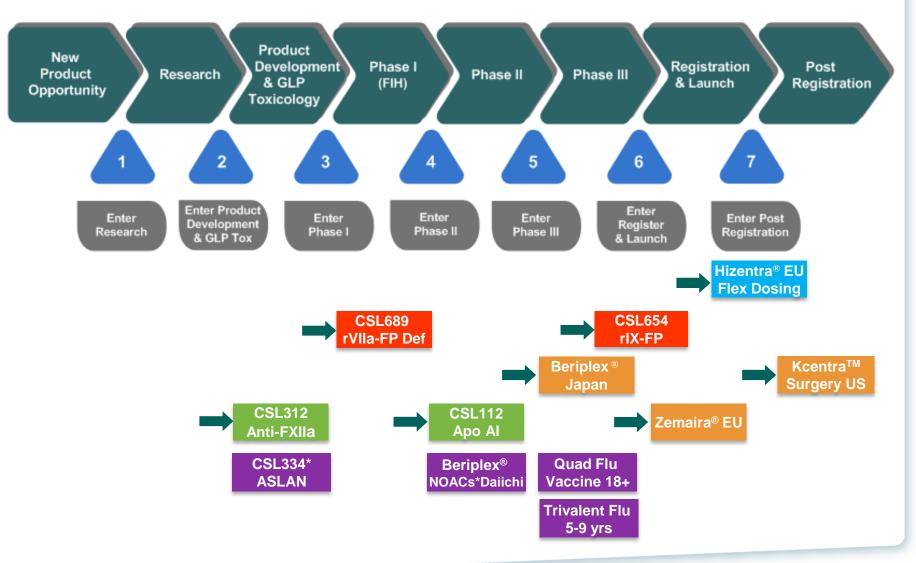
	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial Phase IV
							Immunoglobuli
							Haemophilia
							Specialty Products
Life Cycle Management <sup>#</sup>							Influenza Vaccine
					Hizentra <sup>®</sup> CIDP		Hizentra <sup>®</sup> Jap
							Privigen <sup>®</sup> CID
		Fibrinogen New			CSL830	Kcentra™ US	Hizentra <sup>®</sup> biwee
Market		Indications			C1-INH subcut	Surgery	Voncento <sup>®</sup> El Kcentra™ US
Development		PCC New Indications			Fibrinogen Aortic EU	Zemaira <sup>®</sup> EU	Bleeding
	Novel Plasma						
	Proteins Rec Coagulation	CSL650					
	Factors Partnered Vaccine	rvWF-FP Partnered Vaccine	Partnered Vaccine	CSL689 rVIIa-FP	CSL627 rVIII-SC		
	Programs*	Programs*	Programs*		CSL654 rIX-FP		
	P. gingivalis/POD OH-CRC/Sanofi*		CSL362 IL-3R* Janssen				
	Discovery	CSL324 G-CSFR	Uditissen	CSL112			
	Projects	CSL346 VEGFB		reconstituted HDL			
New Product Development	FXIIa Antagonist	CSL334 IL-13R		CAM3001 GM-CSFR –AZ*			
	Immunoglol		philia Specia	Ity Products	Breakthrough Me		ines & IP



#### \*Partnered Projects

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products

### Progress through Stage Gates in 2014



### **Global R&D Portfolio**

### December 2014

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial Phase IV
							Immunoglobuli
							Haemophilia
Life Cycle Management <sup>#</sup>							Specialty Products
							Influenza Vaccine
					Hizentra <sup>®</sup> CIDP		Hizentra <sup>®</sup> Japa
					Beriplex®		Privigen <sup>®</sup> CID
Market Development		Fibrinogen New			Japan CSL830		Hizentra <sup>®</sup> biweek
		Indications PCC New		Beriplex <sup>®</sup> NOACs	C1-INH subcut Fibrinogen		Kcentra™ US
		Indications		Daiichi*	Aortic EU	Zemaira <sup>®</sup> EU	Bleeding /Surge
	Novel Plasma Proteins						
	Rec Coagulation Factors	CSL650 rvWF-FP	CSL689 rVIIa-FP Congen Def	CSL689 rVIIa-FP Inhibitors	CSL627 rVIII-SC	CSL654 rIX-FP	
New Product Development	Partnered Vaccine	Partnered Vaccine	Partnered Vaccine				
	Programs* P. gingivalis/POD	Programs*	Programs* CSL362 IL-3R*				
	OH-CRC/Sanofi*	FXIIa Antagonist	Janssen	001.440			
	Discovery Projects	CSL324 G-CSFR		CSL112 reconstituted HDL			
		CSL346 VEGFB CSL334 IL-13R		CAM3001 GM-CSFR –AZ*	Quadrivalent Flu Vaccine		
Core Capabilities:	Immunoglo	oulins Haemo	nhilia Spaai	alty Products	Breakthrough N	lodicinos	Vaccines & IF



#### \*Partnered Projects

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products

## Protein Science Research



### CSL's Global Research Capability

- Hub & spoke model
- Single coordinated project portfolio
- Research excellence in therapeutic proteins
- Plasma and recombinant manufacturing platforms











### Bio21 - Research Hub

- Located within world class university, medical research and hospital precinct in Parkville, Melbourne
- Technical expertise
  - protein engineering, molecular biology, cell biology, models of disease, genomics / bioinformatics
- Improved access to
  - high quality staff
  - cutting edge technologies
  - ideas / innovations / collaborations
  - patients and patient samples
- Model for Biotech / Pharma Research



• decentralisation into high quality academic research hubs



## **CSL** Research Project Portfolio

#### Some examples from the CSL Research Project Portfolio

Priority	Immunoglobulins	Haemophilia	Specialty Products	Breakthrough Medicines
High	Ig Formulations	FVIII half-life ext.	Beriplex NOACs Reversal	CSL312 HAE/Throm CSL362 SLE*
Medium				P.ging vaccine / mAb* CSL334 Asthma*
Lower	lg Biomarkers		Haptoglobin / Hemopexin	

\* Partnered project

#### **Current products**

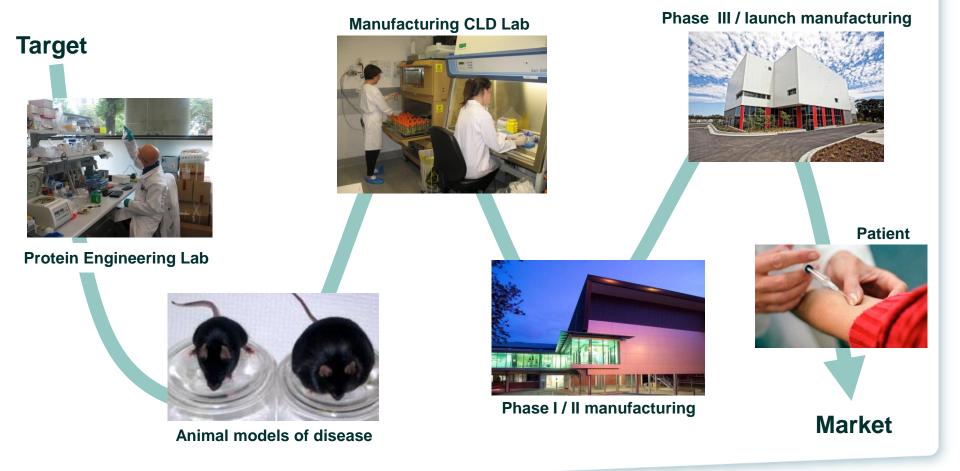
• new indications, new formulations, MOA, Biomarkers

#### New product candidates

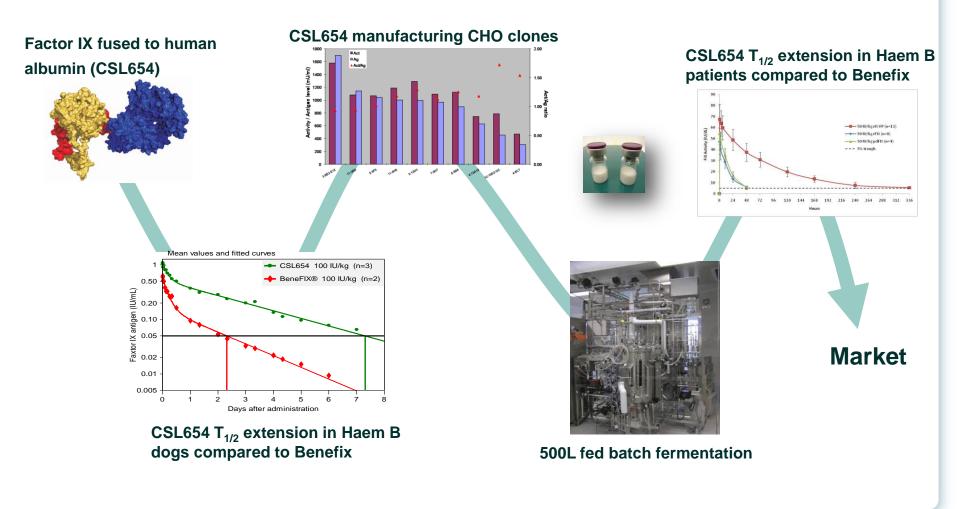
• novel protein-based therapeutics and vaccines, plasma and recombinant

### **Plasma and Recombinant Proteins**

#### Capabilities from discovery to market

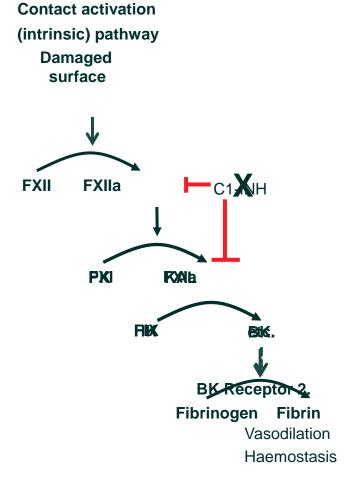


## CSL654 (rIX-FP) – Discovery to Development





## CSL312 (FXIIa antagonist mAb)



#### Hereditary Angioedema (HAE I, II, III)



HAE attack

#### **Current therapeutic strategy**

- On demand treatment with:
  - plasma derived C1-Inhibitor (Berinert)
- small molecule kalikrein inhibitor
- small molecule BR2 inhibitor
- Prophylaxis limited by convenience issues
- subQ Berinert

#### Opportunity

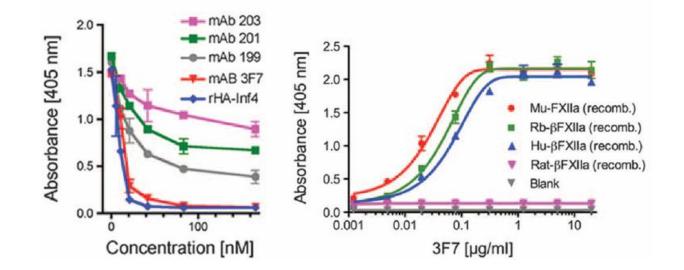
 Improve clinical outcomes and patient QoL by enabling prophylaxis



### CSL312 (FXIIa antagonist mAb)

#### Generation & characterisation of a human FXIIa antagonist mAb

screening of human Ab (Fab) phage display library



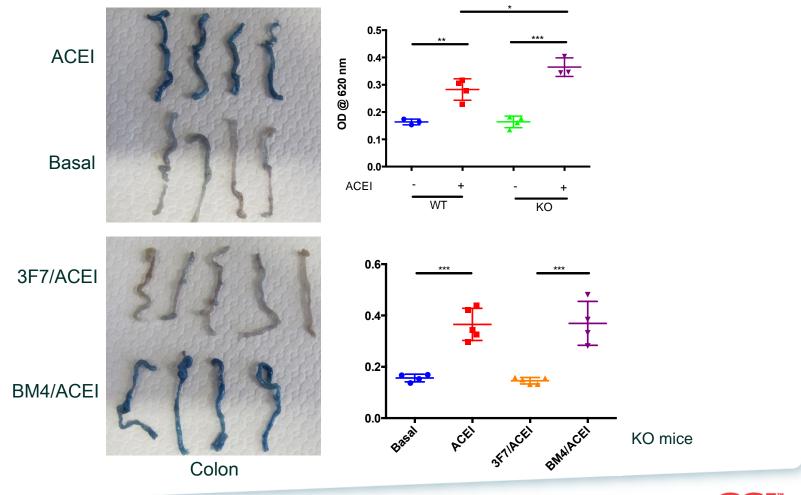
mAb 3F7 shows complete inhibition of FXIIa

• affinity matured 3F7 (= CSL312) shows further specificity improvements



### CSL312 – Hereditary Angioedema

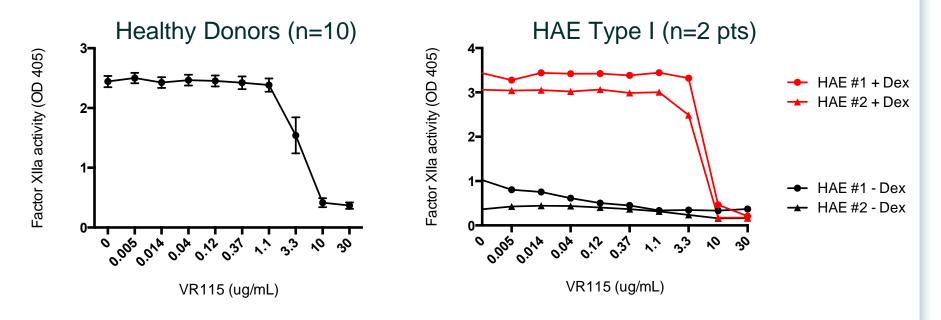
#### CSL312 inhibits vascular leakage in ACEI treated C1-INH null mice





### CSL312 – Hereditary Angioedema

#### CSL312 inhibits Factor XIIa activity in human plasma



#### **Current status**

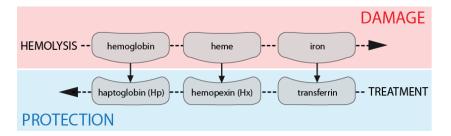
CSL312 has progressed into product development and toxicology



## Haptoglobin (Hp) / Hemopexin (Hx)

#### Red blood cell lysis and inflammation / tissue damage

- In pathological settings RBC lyse to release haemoglobin (Hb)
- Haemoglobin is further oxidised leading to the release of heme
- Free Hb and heme are toxic and contribute to disease pathology
  - NO scavenging
  - reactive oxygen species, oxidative stress
  - activation of inflammatory pathways (heme / TLR4)
- Acute phase proteins Hp and Hx sequester and dispose of free Hb and heme



• Hp and Hx are significantly depleted in acute and chronic disease





## Haptoglobin (Hp) / Hemopexin (Hx)

#### Sickle Cell Disease

- Mutation in  $\beta$ -Hb gene, aggregation of  $\beta$ -Hb, sickle-shaped RBC
- Obstruct microvasculature, prone to lysis and release of Hb / heme

#### Diverse manifestations

 Acute chest syndrome, severe pain, pulmonary hypertension, stroke, splenic infarction, sepsis and renal failure

#### Aetiology

- Chronic low level and acute higher level exposure to Hb and heme
  - -> Vasoconstriction, vascular damage / local inflammation
  - → Vaso-occlusive crisis
    - mechanical and heme induced obstruction of capillaries

#### • Hp is absent and Hx significantly depleted in SCD patients

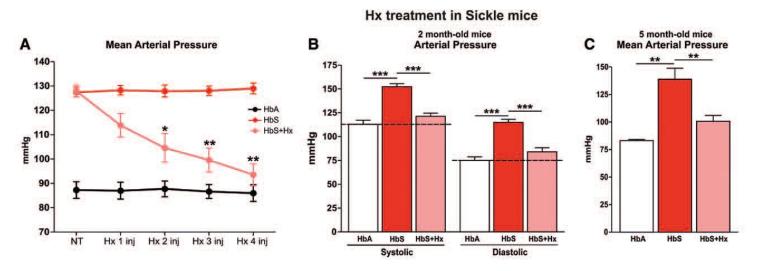




## Haptoglobin (Hp) / Hemopexin (Hx)

#### Hx therapy normalises blood pressure in SCD mice

- Transgenic mice that express human  $\alpha$ -globlin and  $\beta$ -globin incorporating the sickle mutation (HbS), no expression of mouse Hb genes
- 0.7mg Hx, 2x per week for 4 weeks from 1 month of age



Vinchi et al., Circulation 2013

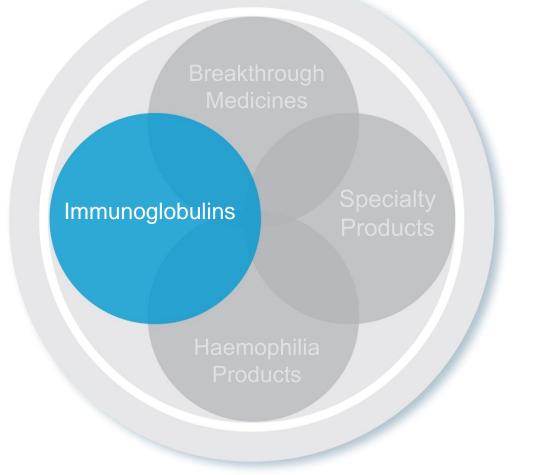
### CSL Research on Hp / Hx

- Swiss government funding since 2011
- Collaborators: University of Zurich, University of Torino, FDA CBER
- Processes for purification of Hp and Hpx from plasma developed
- Initial pre-clinical proof-of-concept data generated in vitro and in vivo
- Planning to progress into product development during 2015

# Immunoglobulins



### Immunoglobulins



# Maintaining leadership position through focus on:

- Patient convenience
- Yield
- Label
- Formulation science
- Specialty Igs
- Key Focus
- Hizentra<sup>®</sup>
- Privigen<sup>®</sup>





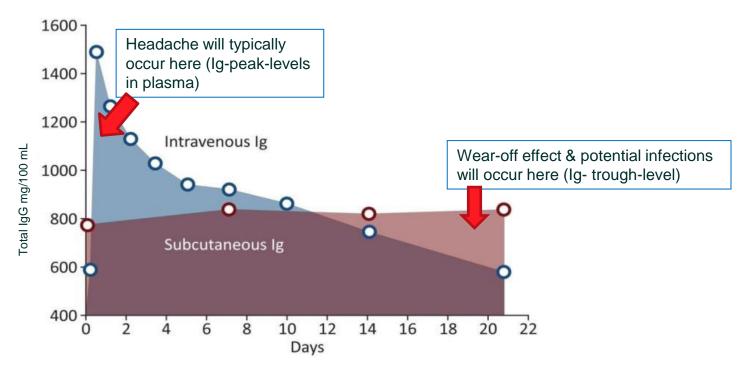
The first and only 10% liquid intravenous immunoglobulin (IVIg) therapy that is proline stabilised with room temperature storage up to 36 months



The first 20% high concentration low volume SCIG for convenient self administration providing steady-state Ig levels and an established long-term safety record with chronic administration



### Benefits of Hizentra®: Steady-State Kinetics



#### Pharmacokinetic Profile of IVIG vs. SCIG

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- SCIG weekly dosing results in steady IgG levels (no peaks, no troughs) 1
- Patients report less wear off effect switching from IVIG to Hizentra<sup>® 2</sup>

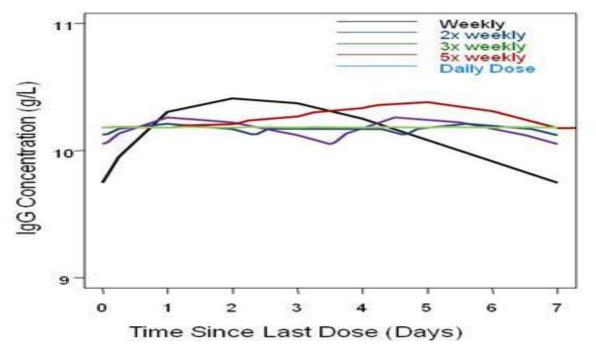


### Hizentra<sup>®</sup> Schedules Beyond Biweekly



#### Individualised dosing strategies for patient protection

Medians of various scenarios \*

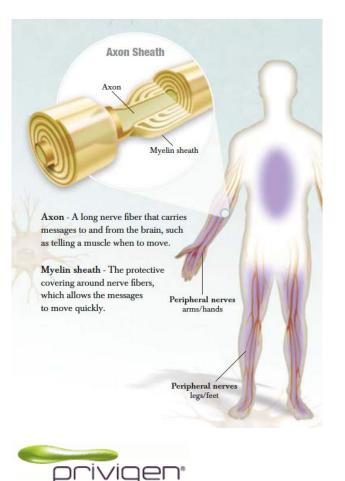


- More optionality, better management of dosing holiday
- Approved by EMA
- Under FDA review

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## **Strengthening Presence in Neurology**



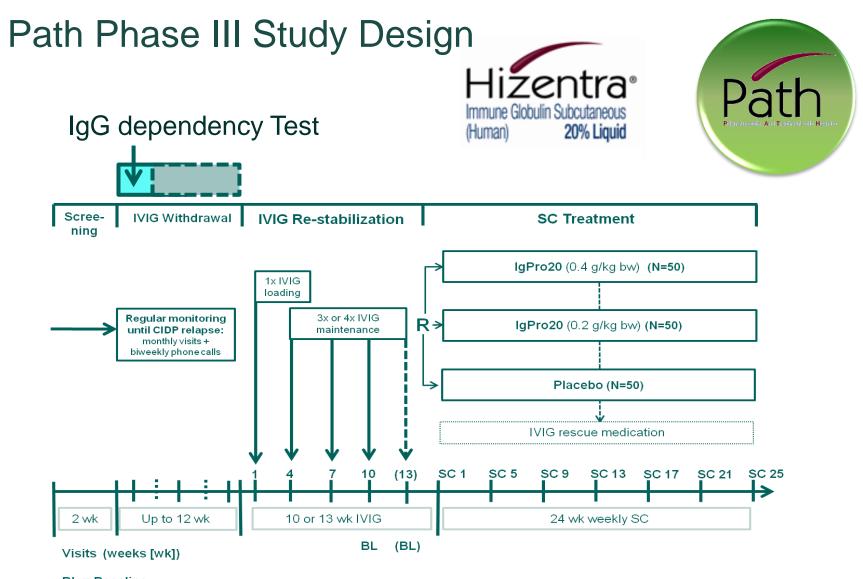
IVIG therapy made simple

Chronic Inflammatory Demyelinating Polyneuropathy

- Increased use of Privigen<sup>®</sup> across Europe and Canada in patients with CIDP
- Hizentra<sup>®</sup> CIDP orphan designation in the US
- Ongoing progress in Hizentra<sup>®</sup> Path study







BL = Baseline R = Randomization

## Path Study Progress





- 60 patients completed
- 114 / 174 randomised
- Expect to close recruitment in late 2015
- Last patient completing late 2016
- FDA and EMA submissions Q3/4 2017



# Commercial Opportunities and Activities



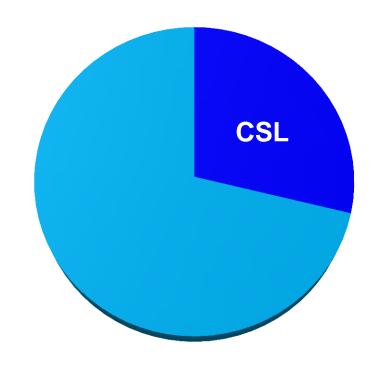
### **Global Immunoglobulin Market**

#### 2013/14 Sales (USD)

- Ig volume continues to grow globally
- Increased competition particularly in SCIg
- CSL is well positioned









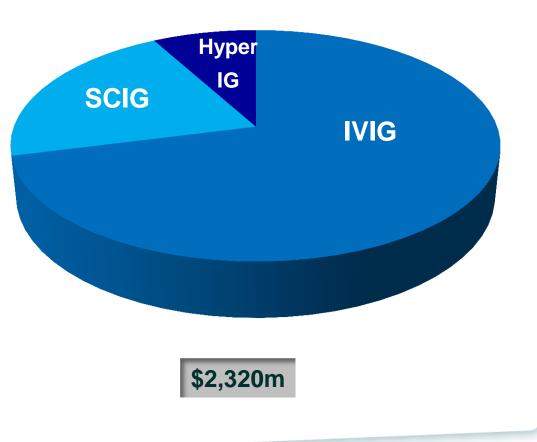


Sources: Company annual reports / earnings releases, CSL Estimates of Target Markets

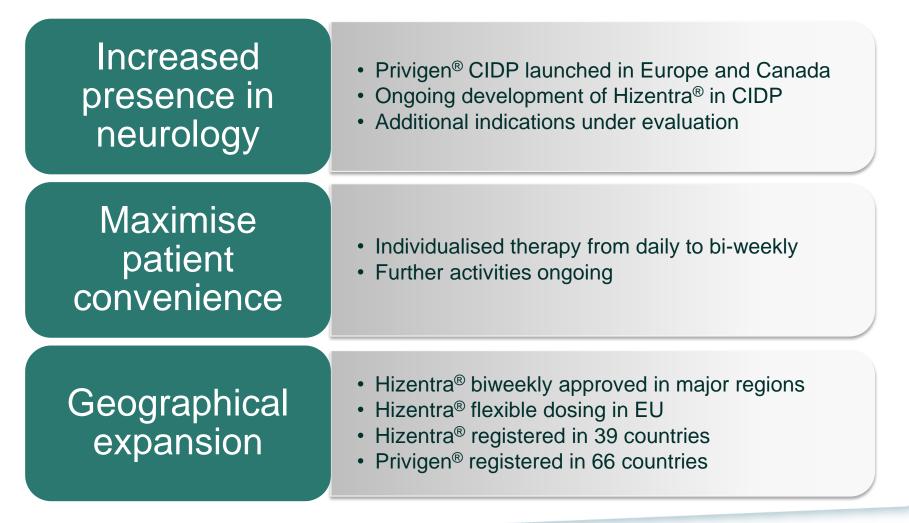
## CSL's Immunoglobulin Portfolio

### 2013/14 Sales (USD)

- Increased presence in neurology in Europe
- Maximise patient convenience
- Geographical expansion



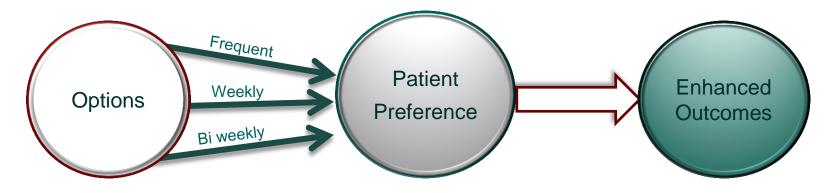
## Immunoglobulins: Progress Achieved





## Individualised Therapy





#### Advantages of individualised therapy with Hizentra®

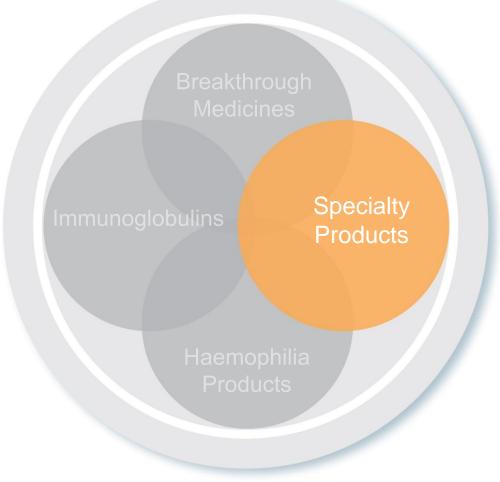
- Dosing flexibility provides more freedom to patients, allowing them to manage their condition based upon their specific needs and lifestyle
- All dosing options with Hizentra<sup>®</sup> result in steady-state IgG levels, avoiding the monthly IVIG wear-off effects



## **Specialty Products**



## **Specialty Products**



Leveraging high quality, broad product portfolio through:

- New markets
- Novel indications
- Novel modes of administration

#### Key Focus

- Beriplex<sup>® /</sup> Kcentra<sup>™</sup>
- Berinert<sup>®</sup>
- Zemaira<sup>®</sup>
- Fibrinogen



## Kcentra<sup>™</sup> (Beriplex<sup>®</sup>)



- Prothrombin Complex Concentrate = PCC
  - vitamin K-dependent coagulation factors (FII, FVII, FIX, FX)

Kcentra<sup>™</sup> launched in April in the US as a first in class therapy to reverse the effects of vitamin K antagonists (e.g. Warfarin) for:

- Bleeding related to over-anticoagulation
- Patients needing urgent surgery
- Included in treatment guidelines

Clinical Program commenced in Japan to register Beriplex<sup>®</sup> for vitamin K antagonist reversal

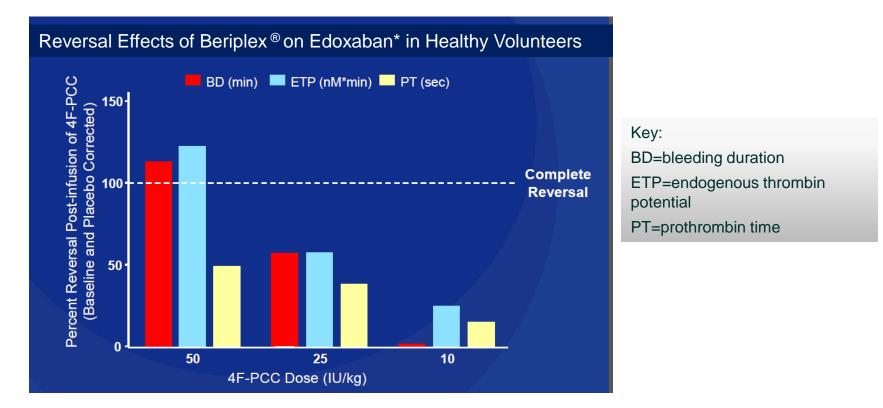
PMDA submission Q1 2016



## Kcentra<sup>™</sup> (Beriplex<sup>®</sup>)



• Potential clinical application for new oral anticoagulant reversal?



50IU/kg Beriplex<sup>®</sup> dose reversed the anticoagulant effect of edoxaban

Clinical Trial Registration—URL: http://www.clinicaltrials.gov. Unique identifier: NCT02047565. (Zahir H. Circulation. 2015;131:00-00. Published online November 17, 2014) \* Edoxaban - Daiichi Sankyo Pharma Development, Edison, NJ





Plasma derived, pasteurised & nanofiltered concentrate of C1 Esterase Inhibitor indicated for the treatment of acute abdominal, laryngeal or facial attacks of hereditary angioedema (HAE) in adults and adolescents

- Post marketing safety studies completed
  - No antibody generation
  - No increased thrombo-embolic risk



## CSL830 (Subcutaneous C1-INH)

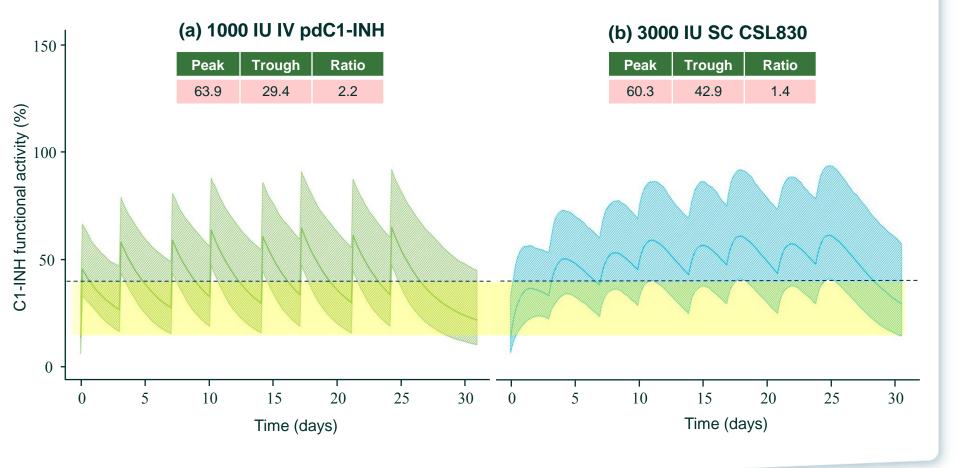
Plasma derived, pasteurised & nanofiltered highly concentrated C1 Esterase Inhibitor indicated for subcutaneous administration in the prophylaxis of hereditary angioedema (HAE) in adults and adolescents

- Patients with frequent attacks (50 to <100/year):
  - Treat acute attack, loss of life quality
- High frequency attacks (>100/year)
- Prophylaxis with intravenous C1 Esterase Inhibitor
  - Limited by venous access, break though attacks in some patients<sup>1</sup>



#### Vulnerable Period (time <40% C1-INH activity)

SC CSL830 maintains trough levels above "protective" C1 levels



Data on file CSL Behring Submitted for publication

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## CSL830 Clinical Program



Clinical Studies for Optimal Management in Preventing Angioedema with low-volume

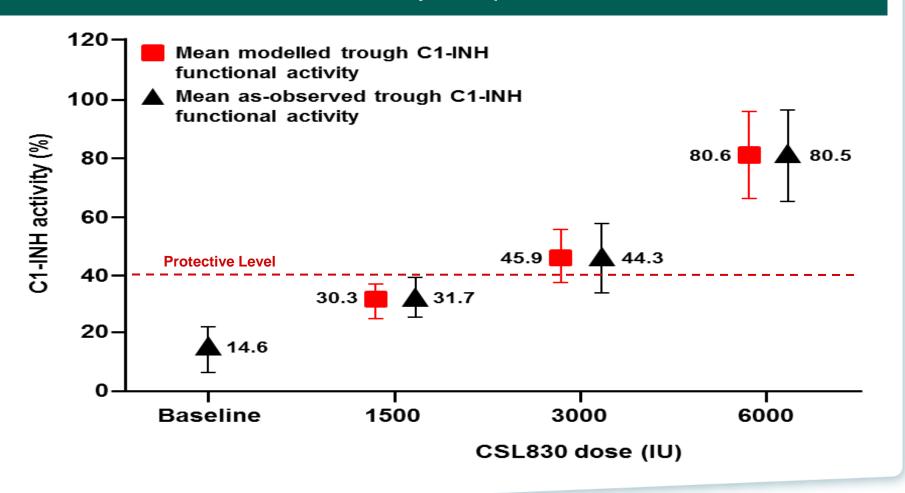
Preventing Angioedema with low-volume subcutaneous C1-inhibitor Replacement Therapy



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## CSL830 Phase II COMPACT Study Results

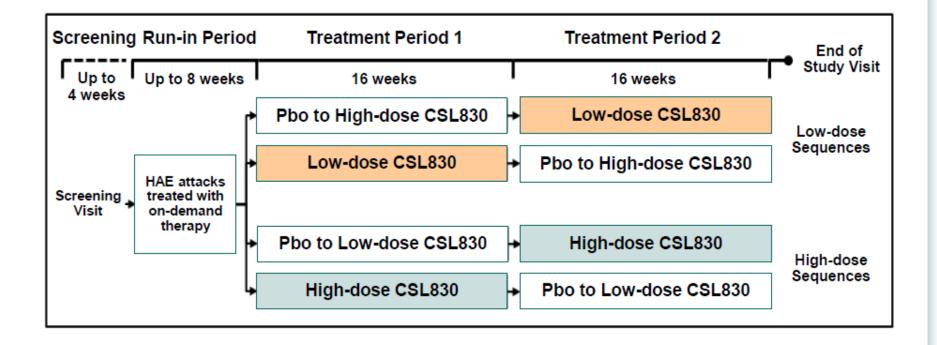
#### **Primary Endpoint**





## CSL830 Phase III Study Design

Clinical Studies for Optimal Management in Preventing Angioedema with low-volume subcutaneous C1-inhibitor Replacement Therapy



\*Pbo = Placebo

CSĽ

Modified from Zuraw et al; EEACI 2014

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## CSL830 COMPACT Program Progress

- 84/100 patients randomised
- Last Patient visit Q4 2015
- Long term Safety study to commence Dec 2014
- Submission to FDA Q2/3 2016



Clinical Studies for Optimal Management in Preventing Angioedema with low-volume subcutaneous C1-inhibitor Replacement Therapy







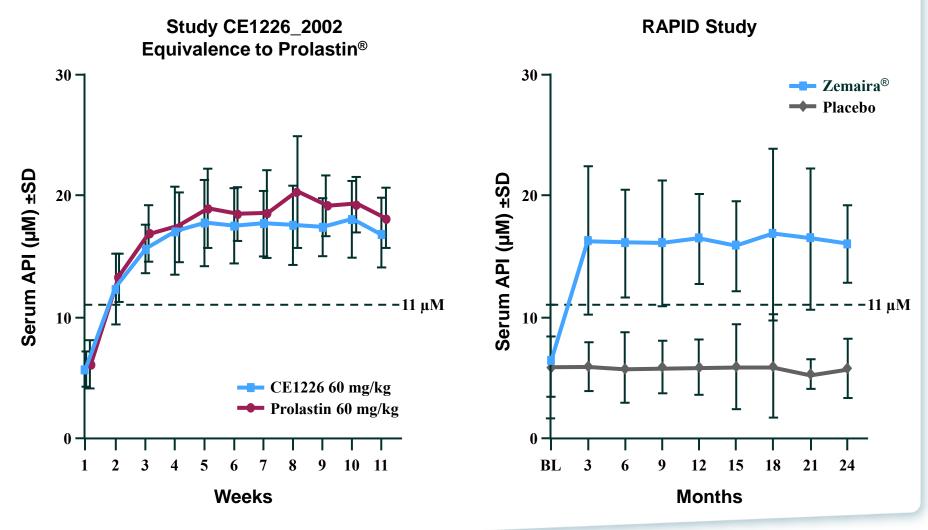
Zemaira is the first highly purified alpha-1 augmentation therapy approved by the FDA for chronic augmentation and maintenance therapy of adults with alpha-1 and emphysema

Seeking to broaden use through approval in EMA in 2015

- Completed RAPID trial in 2013
- Under review with EMA



## Zemaira<sup>®</sup> Biochemical Efficacy

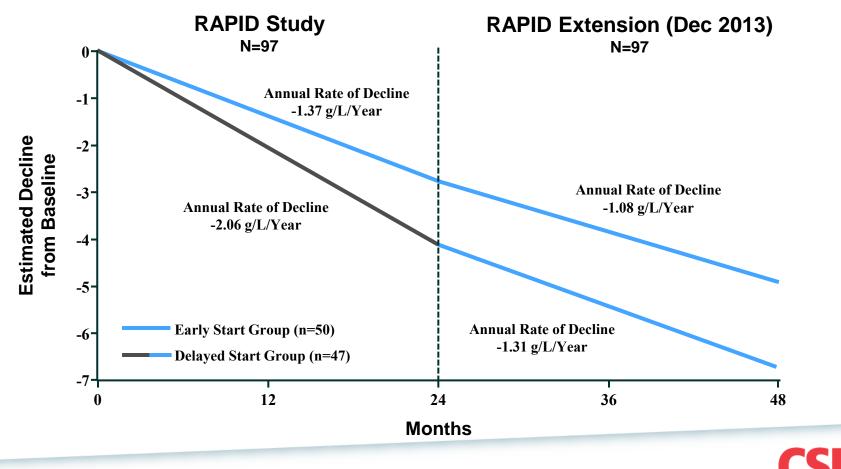




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### Zemaira<sup>®</sup> Continues to Slow the Rate of Lung Density Decline Over 4 Years

Estimated Rate of Decline in Physiologically Adjusted P15 at TLC



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## Commercial Opportunities and Activities



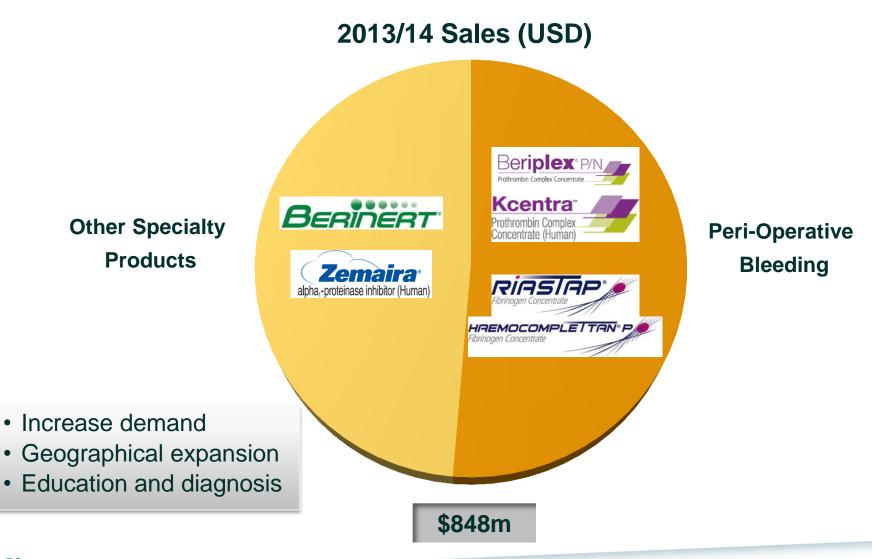
## Select Specialty Products – Global Markets

- Rare diseases
- Unmet medical need
- High value
- Increasing awareness





## **CSL's Specialty Products Portfolio**





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### Kcentra<sup>™</sup>



Kcentra<sup>™</sup>, Prothrombin Complex Concentrate (Human), is the first nonactivated 4-factor PCC approved in the U.S. for the urgent reversal of vitamin K antagonist (VKA, e.g., warfarin) therapy in adult patients with acute major bleeding or needing an urgent surgery or other invasive procedure

#### Sustain momentum in US

- Surgical indication and launch
- Hospital account expansion

#### Key tactics

- Pivotal publication in Lancet
- Broad customer education

#### Geographical expansion<sup>1</sup>

- Eastern Europe
- Japan

#### Life cycle management

- Improved virus filtration
- New 1000IU vial







Berinert treats the fundamental cause of HAE symptoms by providing C1-Inhibitor deficient patients with the missing human protein<sup>1</sup>

Berinert has demonstrated that it provides fast relief of pain and swelling within 30 minutes<sup>2</sup>

#### Geographical expansion

- Asia
- Latin America
- Russia

#### Patient care and convenience

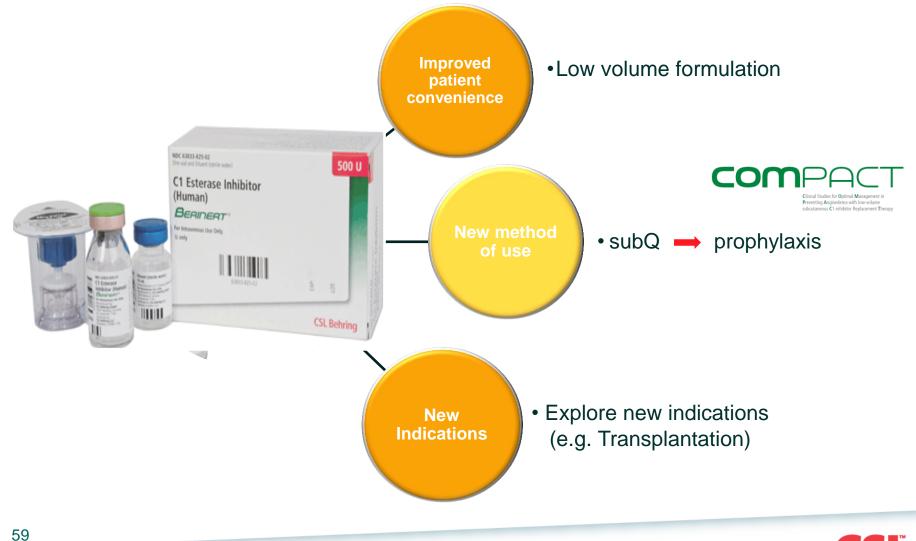
- Short term prophylaxis in Europe
- Self-administration education and expansion



Agostini et al. J Allergy Clin Immunol. 2004<sup>1</sup> Craig et al. J Allergy Clin Immunol 2009<sup>2</sup>

## Berinert<sup>®</sup> Key Features







## Zemaira®



Indicated in the US for chronic augmentation and maintenance therapy in adults with alpha-1 deficiency and clinical evidence of emphysema

Has been shown to slow the progression of emphysema as measured by CT lung density

DNA<sub>1</sub> is the first and only test to confirm known and unknown variants of alpha-1 proteinase inhibitor

#### Increased diagnosis

- Approximately 100K patients in US
- 10% of patients diagnosed
- Established DNA<sub>1</sub> test

#### Continued investment

- Expand US sales force
- Explore new formulations

#### Geographical expansion

- EU registration process ongoing
- Launched in Brazil
- Dossier submitted in Mexico

#### **RAPID** data

- Publish in high impact journal
- Medical Affairs education







## Break



## **R&D** Briefing

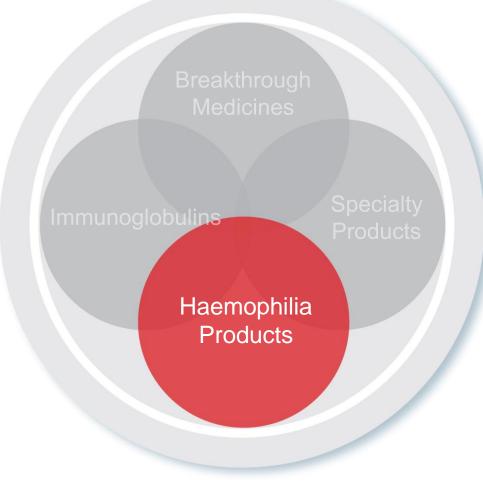
December 3, 2014



## Haemophilia Products



## Haemophilia



Supporting and enhancing plasma products and developing novel recombinant portfolio with focus on:

- Scientific and product innovation
- Patient benefit

#### Key Focus

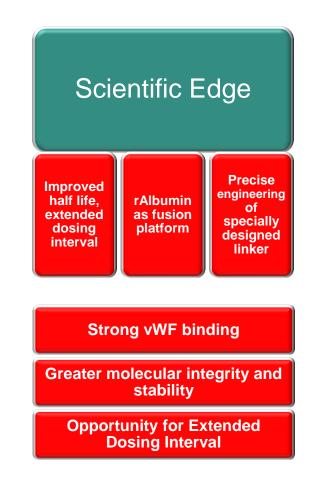
- Long acting rIX-FP
- Long acting rVIIa-FP
- rVIII-Single Chain
- Research into long acting rvWF-FP



## Innovation to Drive Growth

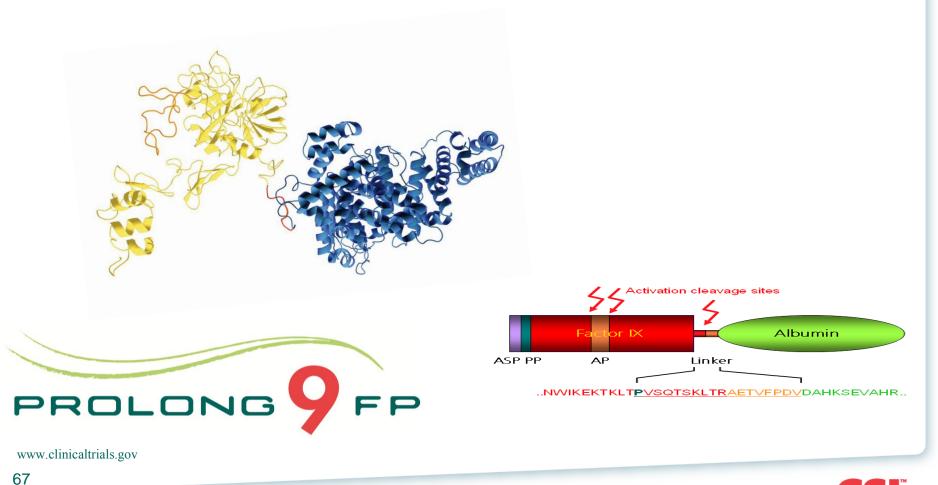
# Patient benefit primary driver of innovation

- Albumin fusion technology
  - rIX-FP, rVIIa-FP, rvWF-FP
- Factor VIII
  - Innovative SingleChain design





# PROLONG-9FP Clinical Development Program: rIX-FP



**CSL** 



2012 120: 2405-2411 Prepublished online August 2, 2012; doi:10.1182/blood-2012-05-429688

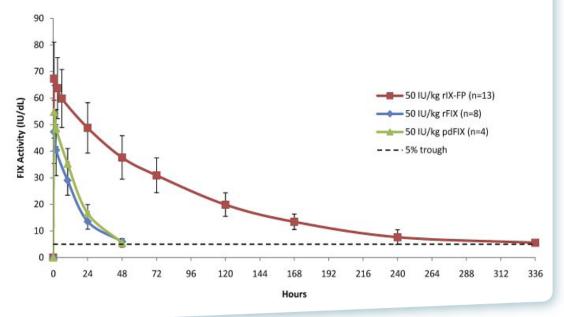
Safety and pharmacokinetics of a novel recombinant fusion protein linking coagulation factor IX with albumin (rIX-FP) in hemophilia B patients

Elena Santagostino, Claude Negrier, Robert Klamroth, Andreas Tiede, Ingrid Pabinger-Fasching, Christine Voigt, Iris Jacobs and Massimo Morfini

#### Compared with in market rFIX

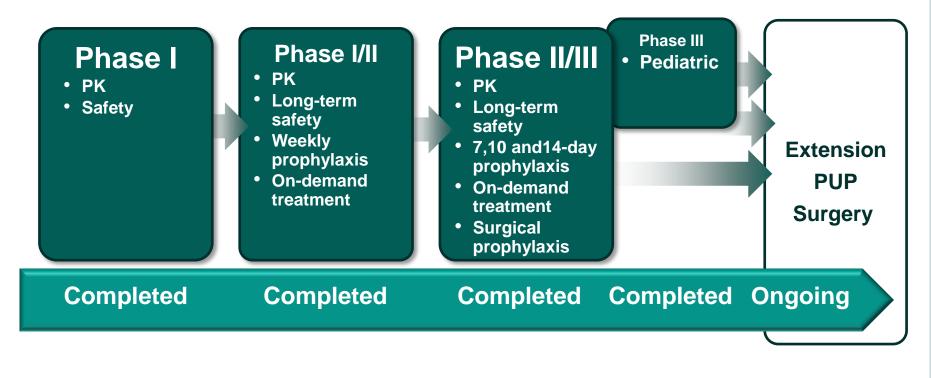
- 5.3-fold longer half-life (92hrs)
- ~ 45% higher incremental recovery
- ~7-fold larger AUC
- ~7-fold slower clearance







### PROLONG-9FP Clinical Development Program: rIX-FP







## **PROLONG-9FP Clinical Results Summary**

- Excellent safety profile
  - Well tolerated
  - No inhibitors

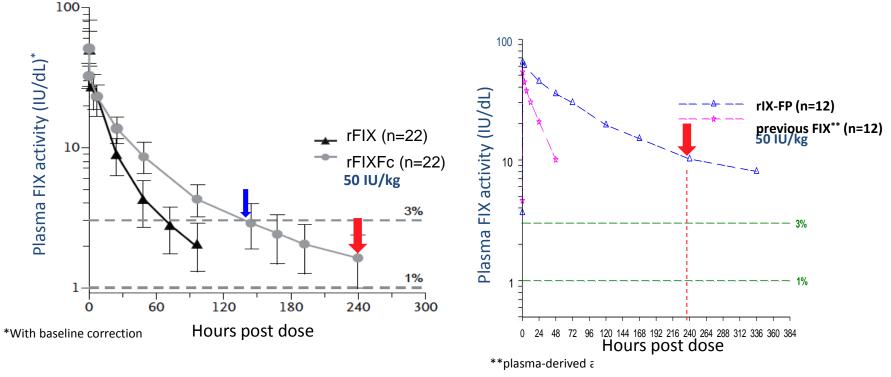


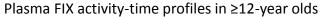
- No adverse events related to CSL654
- Meets all criteria for registration
  - Effectively treats bleeding episodes
  - Offers benefit for prophylaxis
  - Effective in 7-day, 10-day and 14-day regimens



## FIX Activity: rIX-FP vs. rFIXFc

#### rIX-FP shows higher activity at the 240 hour time point









Powell et al. N Engl J Med 2013; CSL Behring. Data on file.

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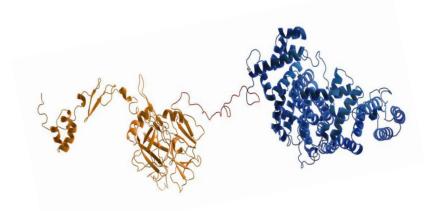
## rIX-FP (CSL654) Clinical Development

- All patients now in extension study
- Dossier submission for adult and paediatric indications
  - FDA Dec 2014
  - EMA Q2 2015

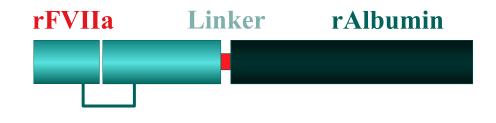




## rVIIa-FP (CSL689)







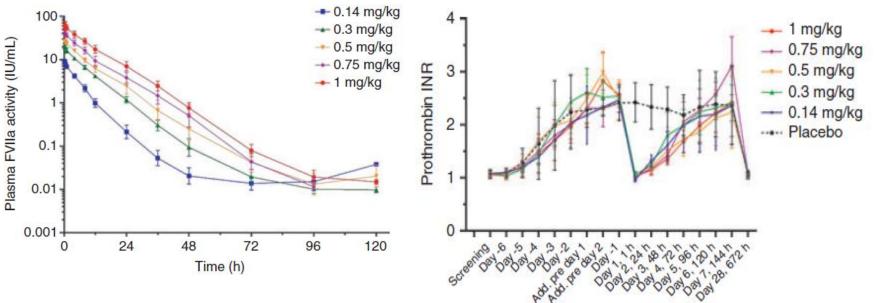


Journal of Thrombosis and Haemostasis, 11: 1977-1985

#### ORIGINAL ARTICLE

#### Safety and pharmacokinetics of a recombinant fusion protein linking coagulation factor VIIa with albumin in healthy volunteers

G. GOLOR, \* D. BENSEN-KENNEDY, † S. HAFFNER, \* R. EASTON, † K. JUNG, ‡ T. MOISES, ‡ J.-P. LAWO, ‡ C. JOCH‡ and A. VELDMAN‡



• Half-life = 8.5 hrs (vs rFVIIa ~2-3hrs)



## rVIIa-FP Clinical Development Program

## **Congenital Factor VII Deficiency**



- Phase I PK/PD study in congenital FVII deficiency patients
  - PK and safety in patients
  - To commence December 2014





## rVIIa-FP Clinical Development Program

#### **Congenital Haemophilia with Inhibitors**

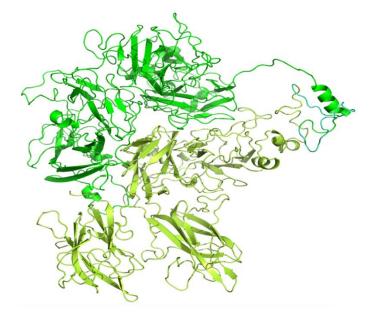


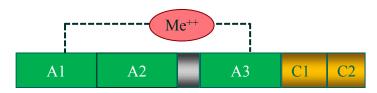
- Pivotal Phase II/III trial in haemophilia A & B patients with inhibitors
  - Dose finding, safety & efficacy on-demand therapy
  - To commence first half 2015





## rVIII-SingleChain (CSL627)



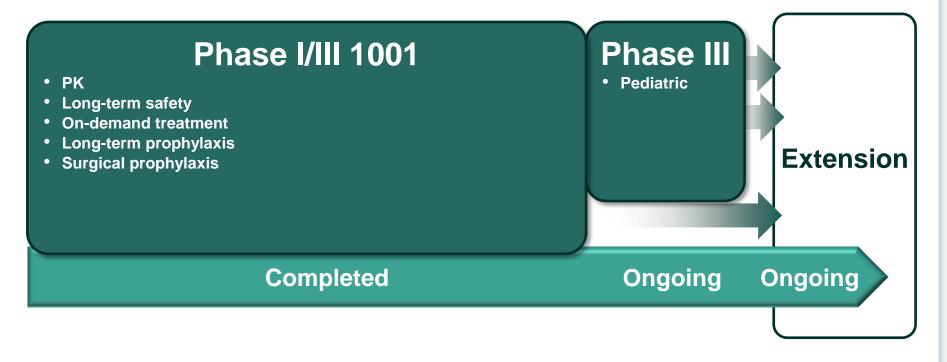


rVIII-SingleChain





# AFFINITY Clinical Development Program: rVIII-SingleChain

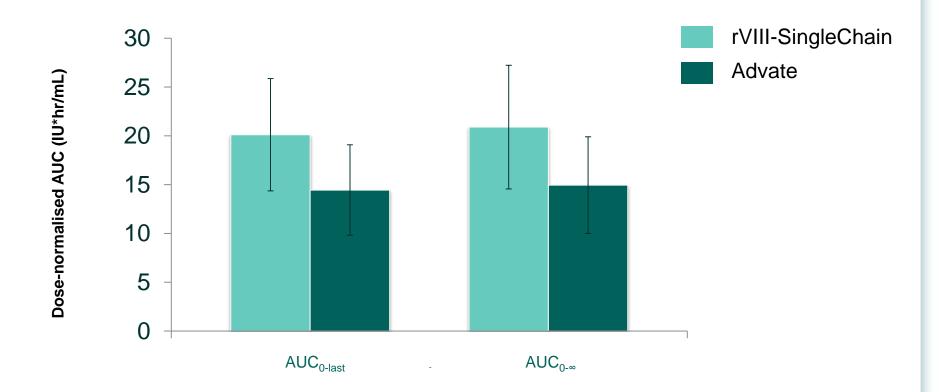




www.clinicaltrials.gov



## CSL627 PK Evaluation: Area Under the Curve

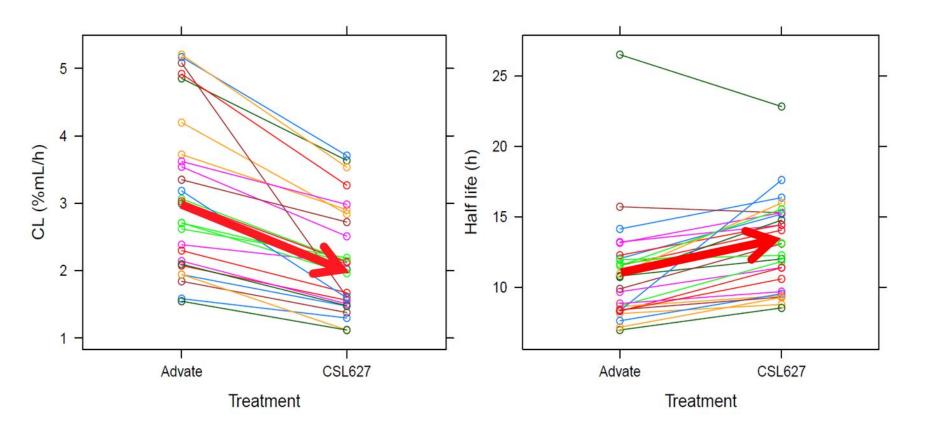


\*Dose-normalised baseline-corrected FVIII activity  $AUC_{0-last}$  and  $AUC_{0-\infty}$  in plasma following a single intravenous administration of rVIII-SingleChain or Octocog alpha. FVIII activity determined by chromogenic assay and normalised by individual dose to 50 IU/kg. Data presented are mean ±SD n=27



www.clinicaltrials.gov CSL Behring. Data on file.

## CSL627 PK Evaluation: Clearance and t<sub>1/2</sub>



CSĽ

\*Dose-normalised baseline-corrected FVIII activity Clearance and half-life in plasma following a single intravenous administration of rVIII-SingleChain or Octocog alpha. FVIII activity determined by chromogenic assay and normalised by individual dose to 50 IU/kg. n=27

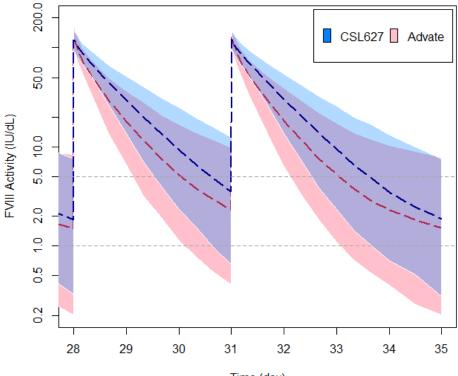
80

CSL Behring. Data on file.

## CSL627 PK Supports Dosing Twice-Weekly

Product	Time to 2% (hr)	Time to 1% (hr)
rVIII- SingleChain	78.0	91.9
Octocog alpha	65.2	77.2

50 IU/kg, twice per week



Data presented are mean values. n=22





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CSL Behring. Data on file.

## rVIII-SingleChain Phase I/III Study

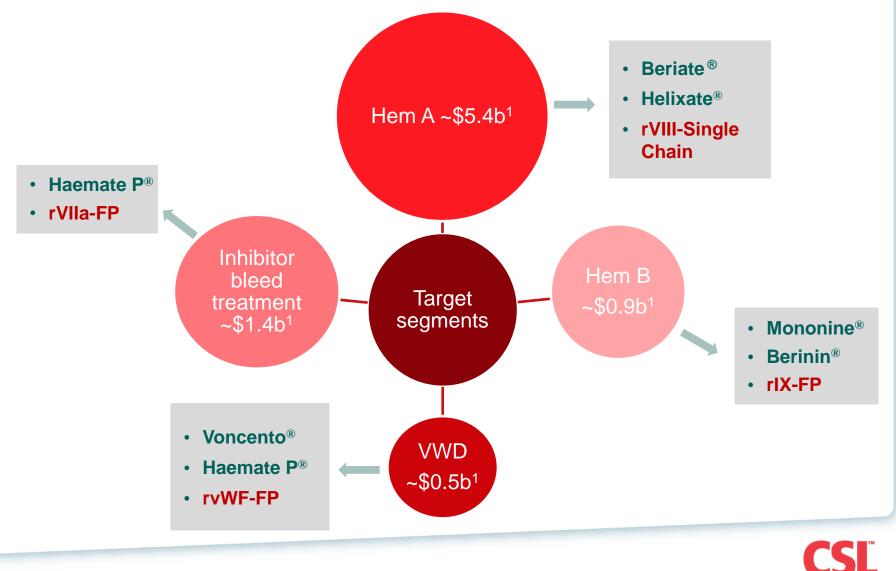
- Very well tolerated
- No inhibitors
- All bleeding events effectively treated
- All surgeries successfully treated
- Pivotal study primary endpoint reached
  - US dossier submission first half 2015
  - EMA dossier submission Q4 2015



# Commercial Opportunities and Activities



## Coagulation: Key Market Segments (USD)

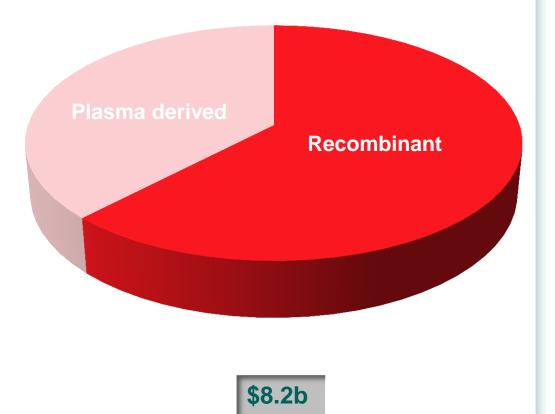


Sources: Company annual reports / earnings releases, CSL Estimates of Target Markets

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## Global Haemophilia Market (USD)

- Trend toward recombinants in major markets
- New longer-acting competition
- Pd highly competitive tender markets

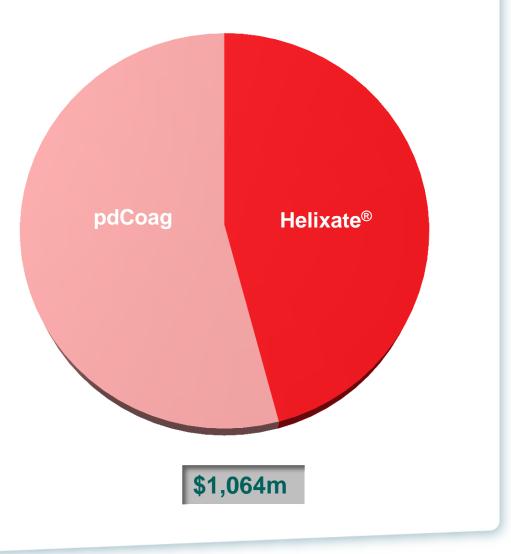




Sources: Company annual reports / earnings releases, CSL Estimates of Target Markets

## CSL Coagulation Sales 2013/14 (USD)

- Broad portfolio presence
- Growth in developed and emerging markets
- Helixate<sup>®</sup> strong foundation for recombinant pipeline



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## rVIII-SingleChain (CSL627)

Single chain design with most of B-domain deleted Covalent link between heavy and light chains

## Single Chain Design

- Binds strongly to vWF
- Greater molecular integrity and stability
- Improved PK profile

## Potential Differentiated Profile

- Effective bleeding control
- Favorable tolerability profile
- Low potential for inhibitors
- Longer lasting therapeutic effect
- Twice-weekly dosing



## rIX-FP (CSL654)

Unique recombinant albumin fusion protein molecule

Enhanced pharmacokinetic profile including five-fold half-life extension, seven fold increase in AUC\* and higher trough levels

#### Attributes of Albumin

- Natural protein
- Transports natural components
- Not associated with immune response
- Long half-life

#### **Potential Differentiated Profile**

- Effective bleeding control
- Favorable tolerability profile
- Minimising the potential for immunologic response
- Dosing interval 7 to 14 days



## Coagulation: Growth Drivers

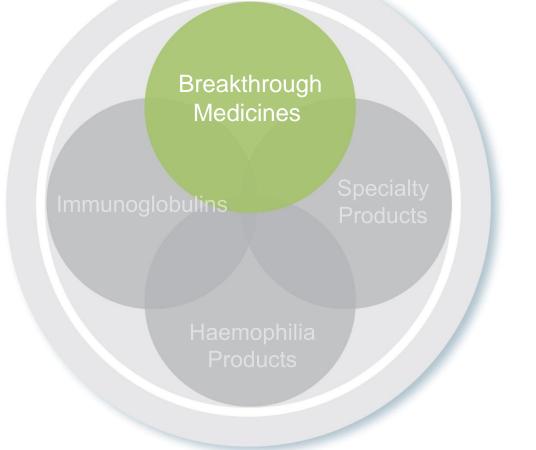
Increased diagnosis	<ul> <li>Estimated 1 in 1,000 people have inherited blood disorders</li> <li>75% inadequate or no care; disorder not diagnosed</li> </ul>		
Awareness of benefits of prophylaxis	<ul> <li>Publications and presentations</li> <li>Benefits of long/longer acting products</li> </ul>		
Growth in recombinant market	<ul> <li>Hemophilia B – long acting</li> <li>Hemophilia A – longer acting</li> <li>Inhibitors – long acting</li> <li>Inhibitors – long acting</li> </ul>		
CSL leadership	<ul> <li>Strong heritage in therapeutic category</li> <li>Understanding of physician and patient community</li> <li>Robust pipeline of recombinant products</li> </ul>		



# Breakthrough Medicines



## **Breakthrough Medicines**



Leveraging clinical and technical insight in developing novel protein-based therapies

- Significant unmet need
- Multiple indications

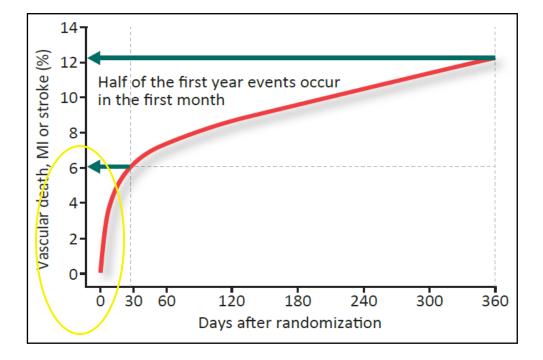
## Key Focus

- CSL112 (Apo AI)
- CSL346 (anti-VEGF-B mAb)
- FXII Antagonist



## CSL112 (Apolipoprotein A-I)

 Reduction of early recurrent cardiovascular events represents a substantial unmet medical need



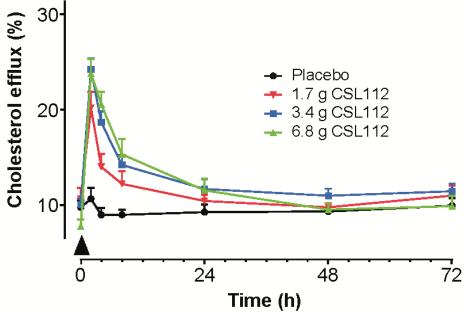
Recurrent CV events occur early, are associated with high mortality and are inadequately addressed by available therapies

Figure adapted from PLATO Trial, Kohli P et al. Circulation 2013;127:673-680



## CSL112

- Novel Mechanism of Action for Early Reduction of Recurrent CV Events
- Produces an immediate and robust increase in the efflux of cholesterol from cells, including lipid-rich macrophages in coronary arteries



• Expected to rapidly stabilise plaque and reduce the incidence of <u>early</u> recurrent cardiovascular events



# CSL112 AHA Presentations Nov 18, 2014



## Further elucidation of mechanisms by which CSL112 may rapidly stabilise plaque at risk of rupture

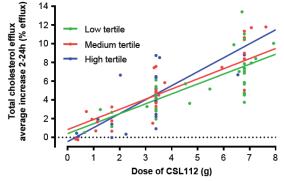
## Mechanism of HDL Remodeling Induced by CSL112

- Prebeta-1 HDL levels correlate strongly with ABCA1 mediated cholesterol efflux
- Infusion of CSL112 rapidly produces large increases in prebeta-1 HDL

## CSL112 Enhances Cholesterol Efflux In Patients with Low HDL Function

- CAD\* patients have impaired ability to efflux cholesterol from cells
- CSL112 caused strong and quantitatively similar elevation in cholesterol efflux in patients with coronary artery disease and healthy subjects



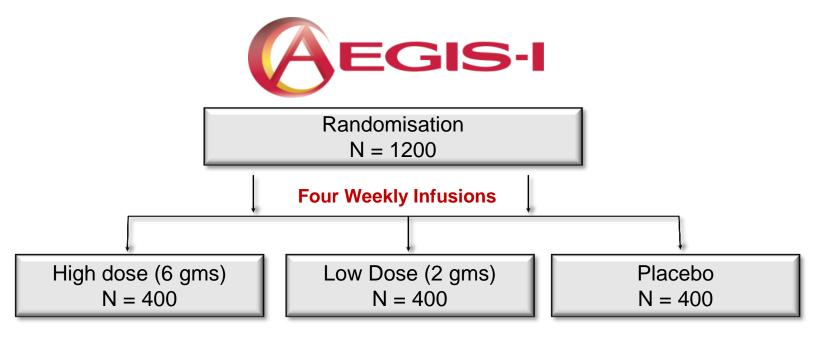




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## CSL112 AHA announcement of Phase 2b start





Administrated in acute MI setting

Primary endpoint: liver and renal safety

To be followed by Phase 3 morbidity/mortality trial

Target indication

Reduction of early atherothrombotic events in acute MI patients

at high risk of recurrent events



# Licensing and Collaborations



## Licensing

Breakthrough Medicines

Immunoglobulins

Specialty Products

Haemophilia Products Optimising value of IP Portfolio and assets

- Partner high opportunity products
  - GARDASIL<sup>®</sup>
  - Mavrilimumab (GM-CSFRα - Medi/AZ)
  - Periodontal disease (Sanofi)
  - CSL362 (Janssen)
  - CSL334 (ASLAN)
- ISCOMATRIX® adjuvant



## GARDASIL®

## Impact of Australia's HPV Vaccination Program

**Genital warts** 

- 93% reduction in genital warts in females less than 21 years
- 82% reduction in genital warts in heterosexual males less than 21 years
- Rates of treatment for genital warts in private hospitals have also declined
   Cervical disease
- Current Australian cervical screening program data show that rates of high grade cervical disease are declining in both the <20 year old age group and in women aged 20–24 years

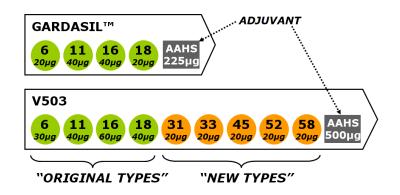
#### **HPV** Prevalence

- Substantial fall in vaccine-targeted HPV types in vaccinated women
- Also lower prevalence of vaccine-targeted types in unvaccinated women, suggesting herd immunity



## GARDASIL®

- Long term protection
  - Follow up studies up to 8 years demonstrate no break through disease
- V503: 9-Valent HPV Vaccine
  - Merck's 2nd generation HPV vaccine
  - Phase III data: prevented 97% cervical, vaginal and vulvar precancers caused by additional 5 types
  - US BLA Dec 2013 for 2015 launch
  - Australia Submitted registration
     package to TGA June 2014



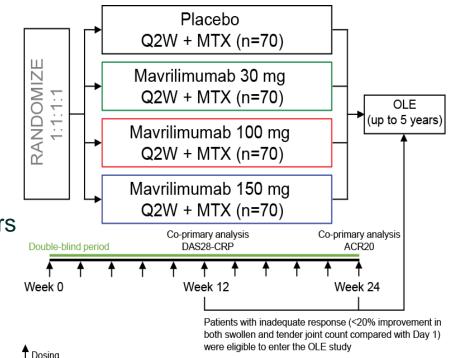


Gardasil is a registered trademark of Merck and Co., Inc.

## Mavrilimumab (GM-CSFR $\alpha$ mAb)

## Phase IIb (EARTH EXPLORER 1) study:

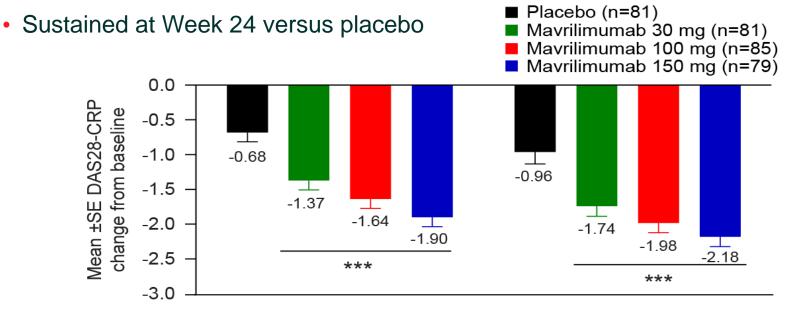
- 326 patients with moderate-to-severe RA and an inadequate response to at least one disease-modifying anti-rheumatic drug
- Dosing (30, 100, 150mg) every 2 weeks for 24 weeks
- Co-primary endpoints
  - Mean change from baseline in DAS28-CRP at Week 12
  - ACR20 response rate at Week 24
- Other endpoints
  - Multiple disease activity parameters
  - Safety and tolerability profile
- Patients eligible to enter openlabel extension (OLE) study



## Mavrilimumab

Phase IIb study met DAS28-CRP co-primary endpoint:

 At Week 12, a statistically significant difference in DAS28-CRP was seen for all doses of mavrilimumab versus placebo



Week 12

Week 24

 A significantly greater percentage of mavrilimumab-treated patients met the ACR20 co-primary endpoint versus placebo for all doses

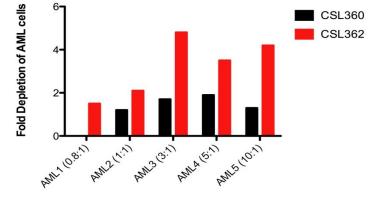
## Mavrilimumab

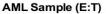
Phase IIb study conclusions:

- Study met both co-primary endpoints at all mavrilimumab doses
- All secondary endpoints (including ACR50, ACR70 response) achieved statistical significance for the 150 mg dose
- Rapid (after one week of initiation of treatment) and sustained improvement in multiple symptoms of RA observed in patients receiving mavrilimumab
- Improvements demonstrated in patient-reported outcomes (pain, health-related quality of life, physical function, fatigue)
- An acceptable safety and tolerability profile, with no apparent safety signals, demonstrated over the 24-week study period

## CSL362 (anti-IL-3R $\alpha$ mAb)

- Initial indication: Acute myeloid leukaemia
- Enhanced recruitment of tumour killing NK cells
- Phase I study in progress
- Other high quality opportunities in autoimmunity eg. SLE





• Partnership with Janssen Biotech, Inc



# Summary



## **Global R&D Portfolio**

## December 2014

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management <sup>#</sup>							Immunoglobulins Haemophilia Specialty Products Influenza Vaccine
Market Development		Fibrinogen New Indications PCC New Indications		Beriplex <sup>®</sup> NOACs Daiichi*	Hizentra <sup>®</sup> CIDP Beriplex <sup>®</sup> Japan CSL830 C1-INH subcut Fibrinogen Aortic EU	Zemaira <sup>®</sup> EU	Hizentra® Japan Privigen ® CIDP Hizentra® biweekly Voncento® EU Kcentra™ US Bleeding /Surgery
New Product Development	Novel Plasma Proteins Rec Coagulation Factors Partnered Vaccine Programs* P. gingivalis/POD OH-CRC/Sanofi* Discovery Projects	CSL650 rvWF-FP Partnered Vaccine Programs* FXIIa Antagonist CSL324 G-CSFR CSL346 VEGFB	CSL689 rVIIa-FP Congen Def Partnered Vaccine Programs* CSL362 IL-3R* Janssen	CSL689 rVIIa-FP Inhibitors CSL112 reconstituted HDL CAM3001	CSL627 rVIII-SC Quadrivalent Flu Vaccine	CSL654 rIX-FP	
Core Capabilities:	Immunoglo	CSL334 IL-13R	philia Specia	GM-CSFR –AZ*	Breakthrough M	ledicines	Vaccines & IP

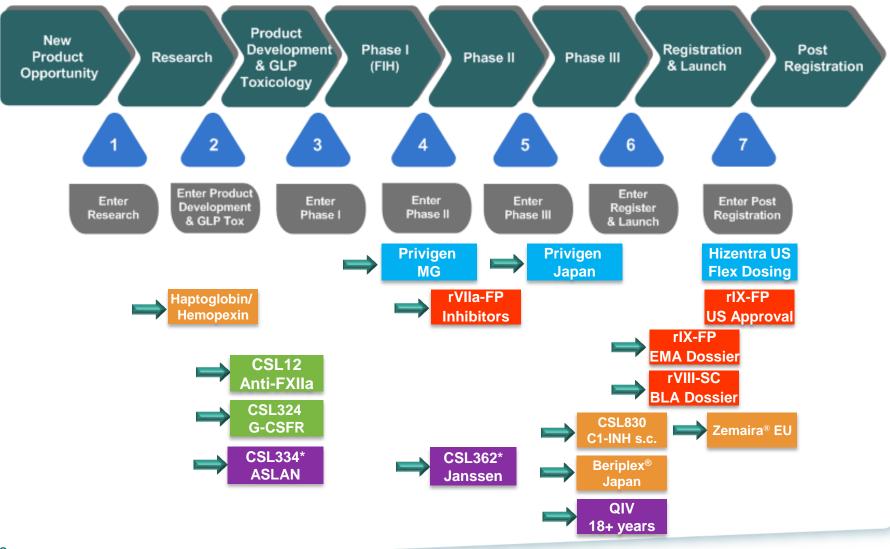


#### \*Partnered Projects

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products

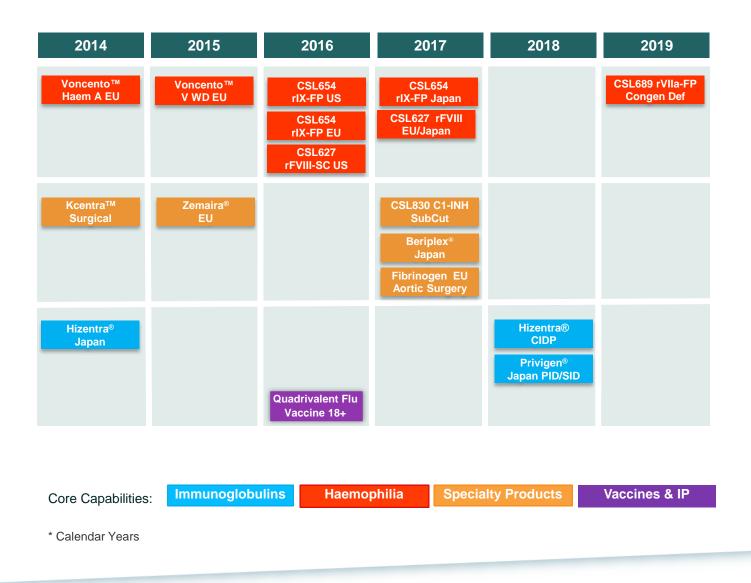


## Expected Progress in next 12 Months





## Significant Target Launch Dates





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## 2014 Highlights

Immunoglobulins	<ul> <li>Hizentra<sup>®</sup> flexible dosing registration in EU</li> <li>Hizentra<sup>®</sup> CIDP orphan drug designation</li> <li>Ongoing global Privigen CIDP registrations</li> </ul>	
Specialty Products	<ul> <li>Kcentra<sup>™</sup> registration for surgical indication in US</li> <li>Berinert<sup>®</sup> s.c. Pivotal Phase III rapid recruitment</li> <li>Commencement of Beriplex<sup>™</sup> Japan Phase III study</li> </ul>	
Haemophilia	<ul> <li>rIX-FP Phase III efficacy data supports 7-14 day dosing</li> <li>rVIII-SingleChain Phase I/III supports twice-weekly dosing</li> <li>rVIIa-FP congenital deficiency Phase I/II commenced</li> </ul>	
Breakthrough Medicines	<ul> <li>Commencement of CSL112 (Apo A-1) Phase IIb study</li> <li>Anti-FXIIa mAb progressed into product development</li> </ul>	
Licensing & Vaccines	<ul> <li>Quadrivalent Flu (QIV-01) study 18+ yrs fully recruited</li> <li>Mavrilimumab positive additional Phase II data</li> </ul>	







## **Further Information**

#### **Presentation Playback**

A playback of the Research and Development presentations will be available for a period of two weeks following the R&D Briefing. Investors wishing to listen to these presentations should contact CSL Investor Relations to arrange access. Contact: <u>maria.pikos@csl.com.au</u>

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