

R&D Briefing

December 7, 2010

Agenda December 2010 R&D Briefing

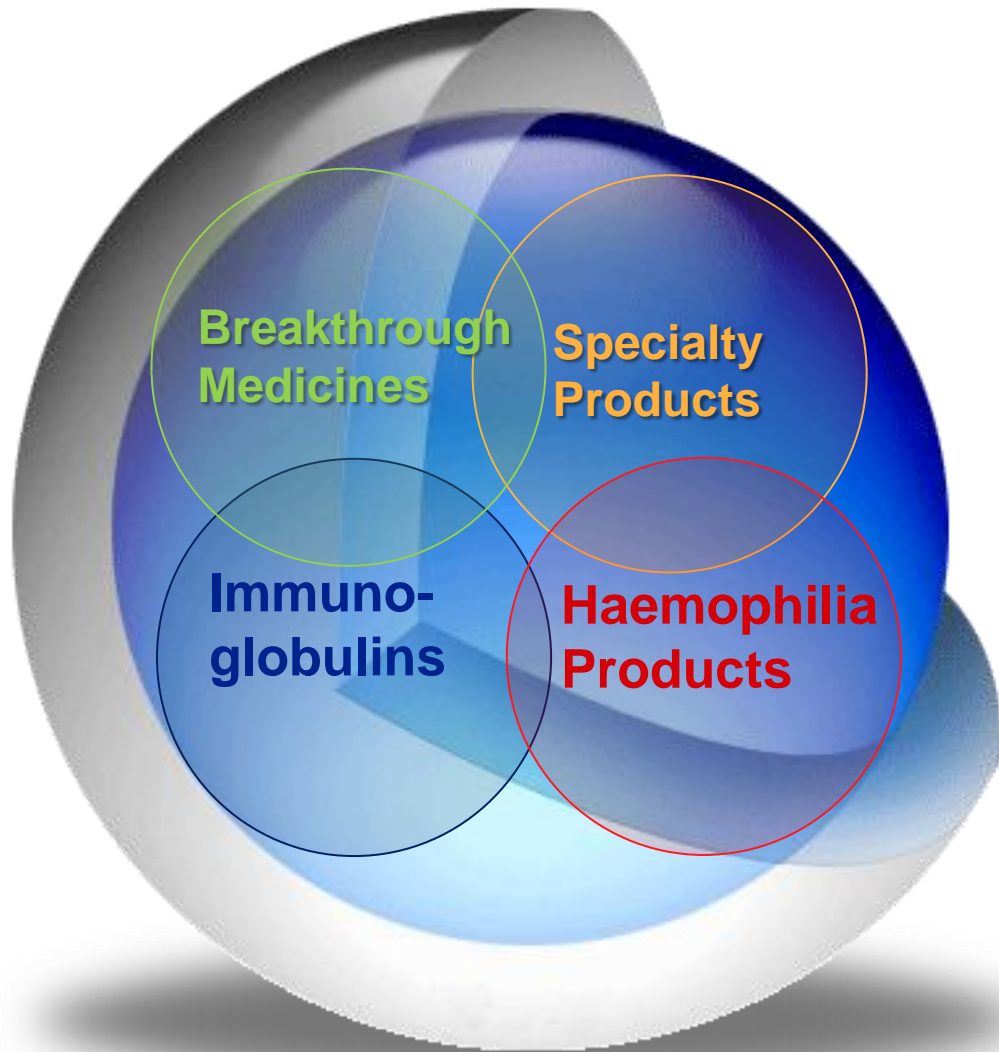
8.30am: Sign in and coffee

- Welcome Mark Dehring
- Introduction and Highlights Andrew Cuthbertson
- Immunoglobulins Andrew Cuthbertson
- Specialty Products Russell Basser
- Q&A
- 20 Minute Break
- Rec Coagulation Program Simon Green
- Breakthrough Medicines Andrew Nash
- Licensing Andrew Cuthbertson
- Summary highlights, Q&A

Noon: Finish

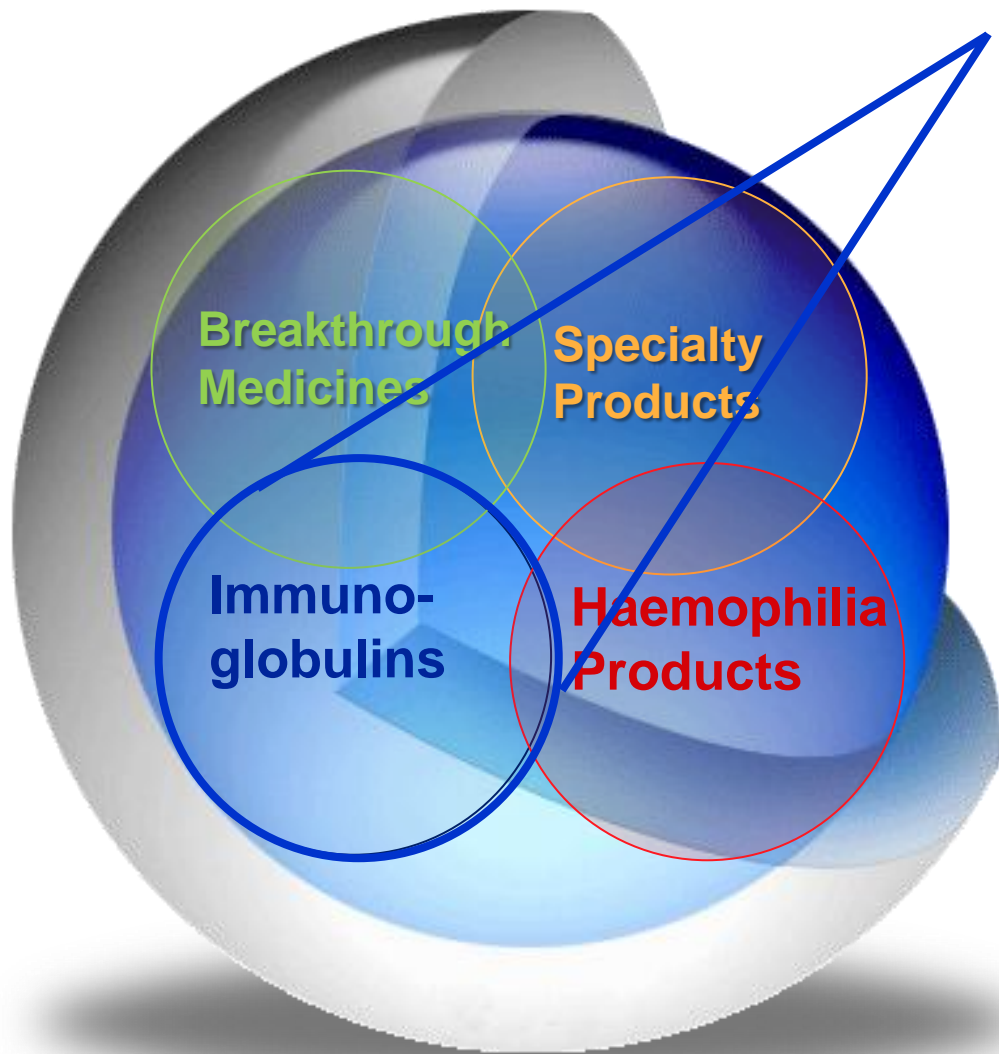
Introduction and Highlights

CSL R&D Strategy



- **Maintain commitment to extracting maximum value from existing assets and supporting and improving current products**
- **Develop new protein-based therapies for treating serious illnesses focusing on products that align with our technical and commercial capabilities**

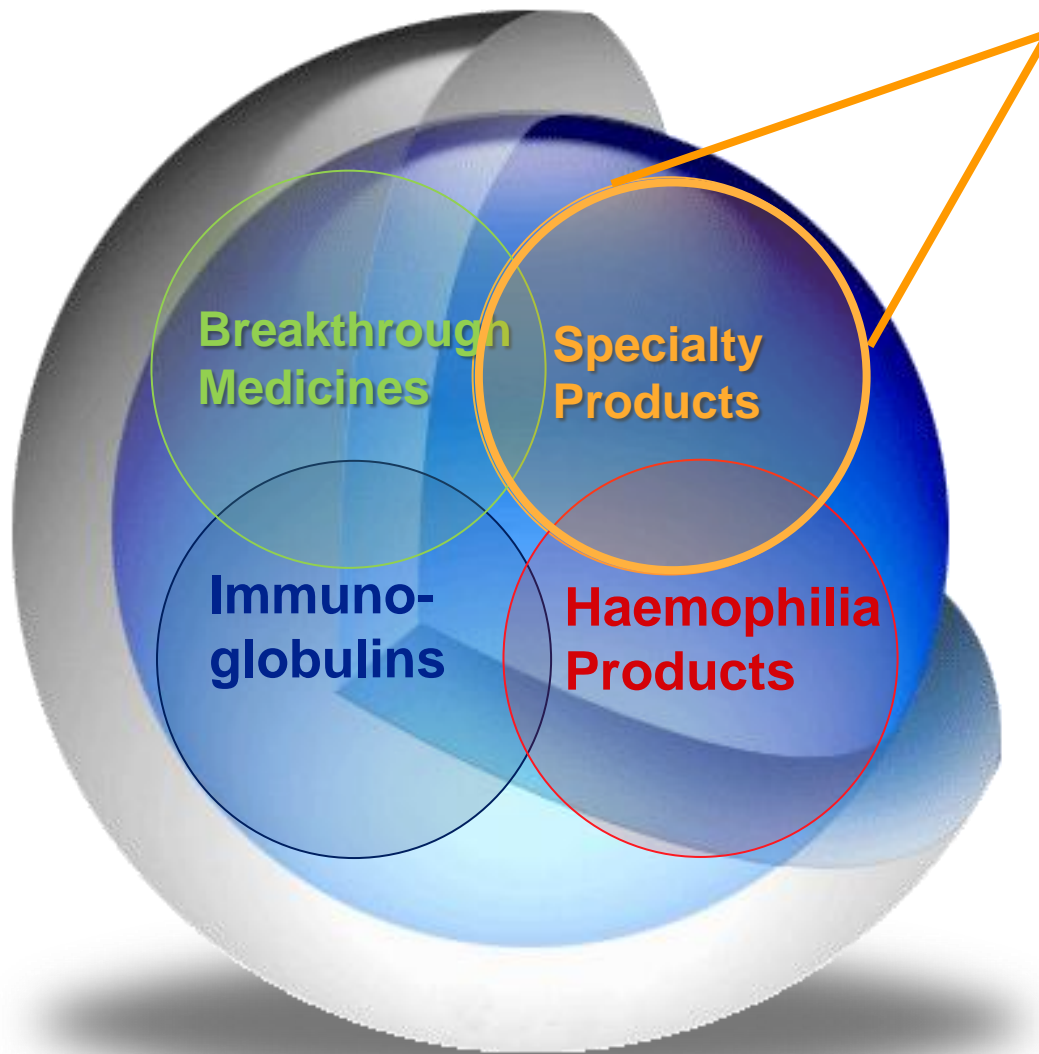
Immunoglobulins Strategy



Supporting and enhancing current portfolio and developing new products

- Yield
- Label
- Formulation science
- Patient convenience

Specialty Products Strategy

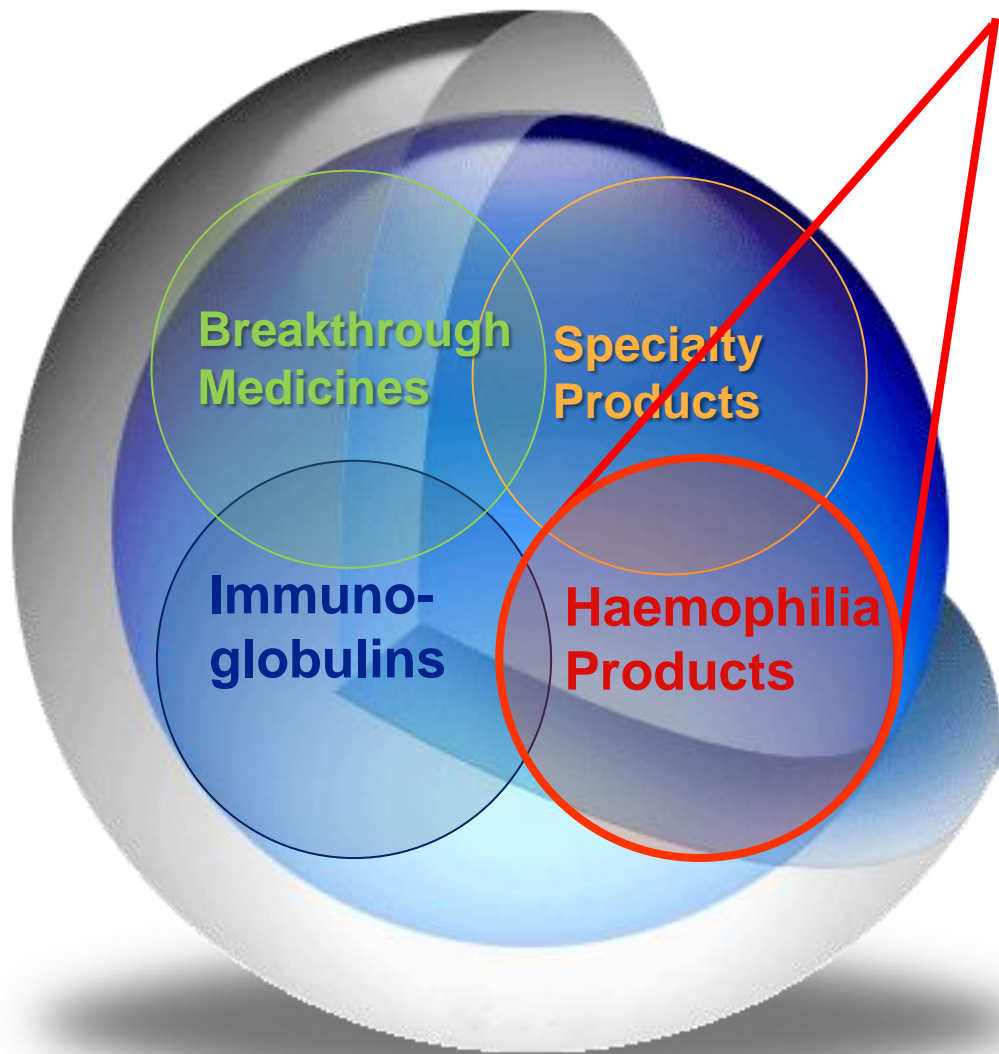


Expanding use through new markets, novel indications and/or modes of administration

e.g.

- Berinert
- Beriplex
- Fibrinogen

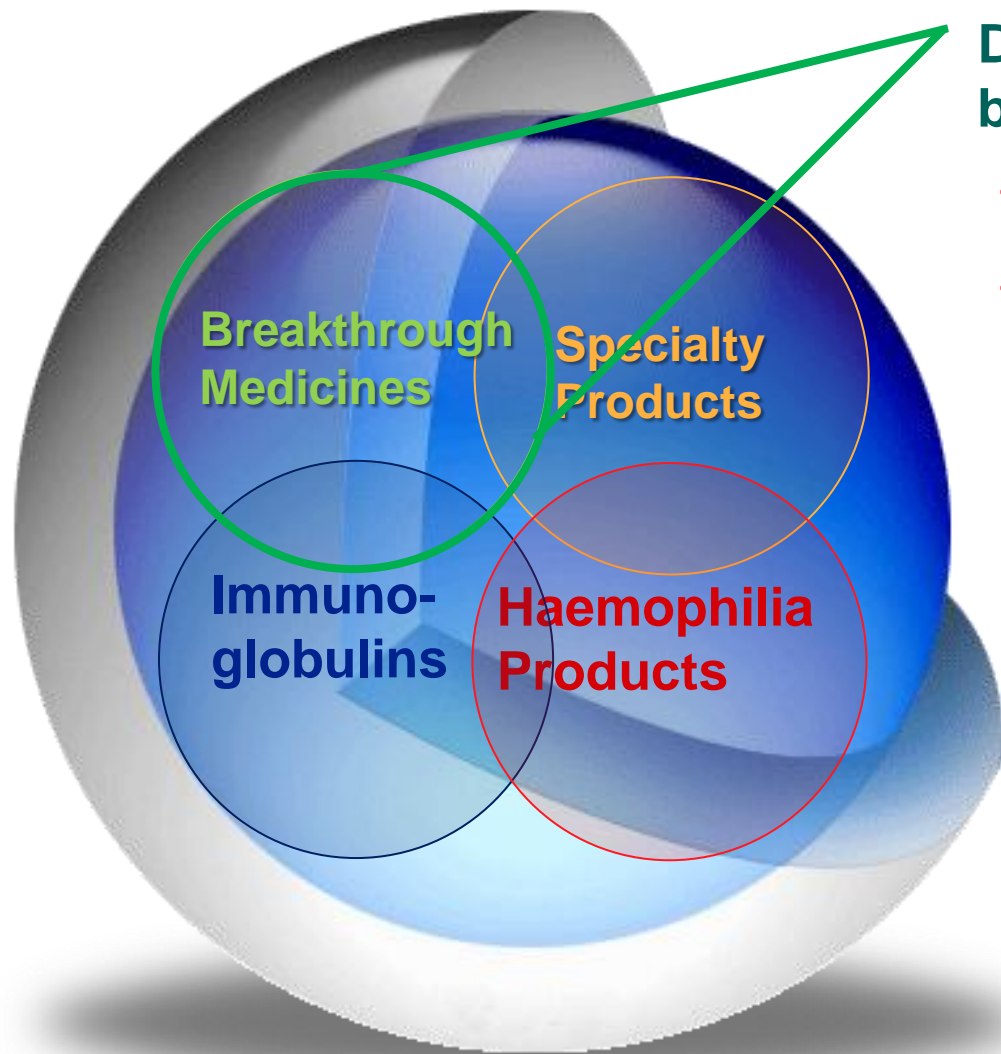
Haemophilia Strategy



Supporting and enhancing portfolio and developing new products

- Plasma products
- Long acting rIX & rVIIa
- Patient convenience
- Coagulation research

Breakthrough Medicines Strategy



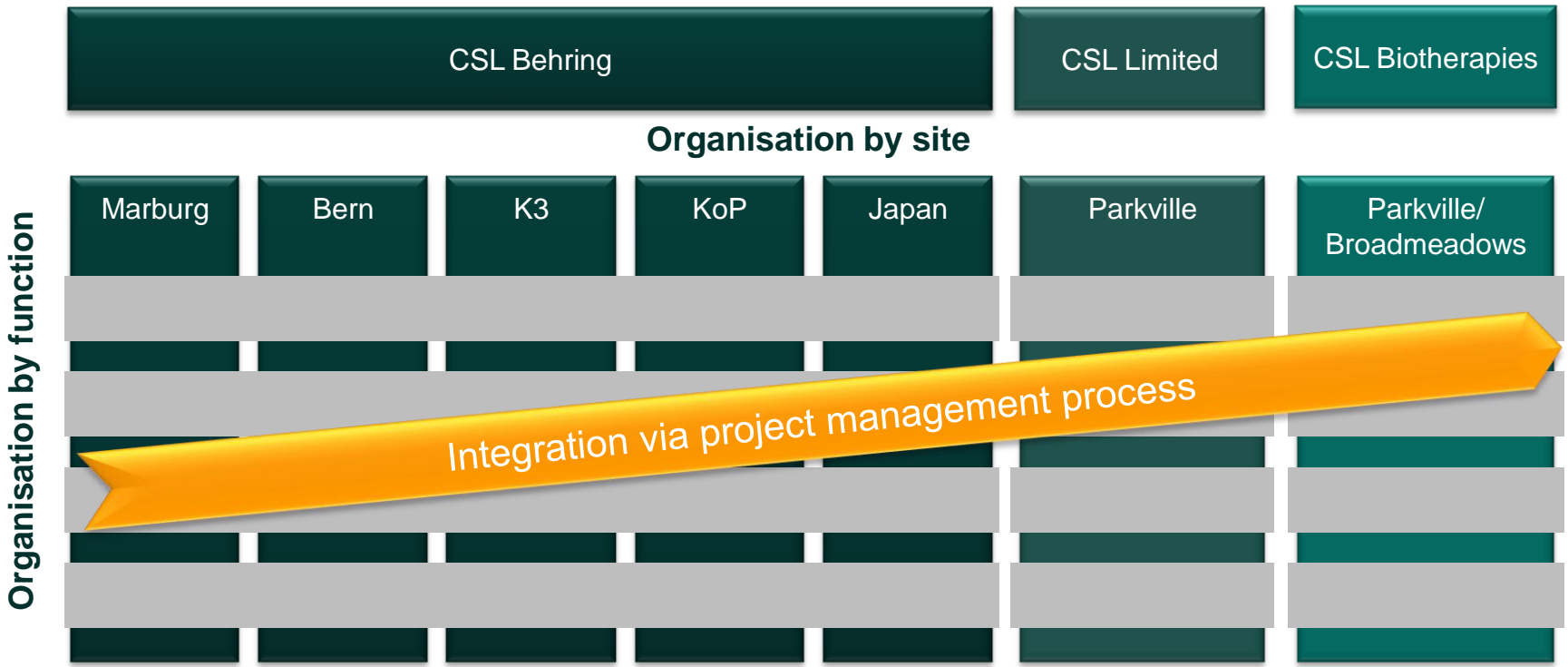
Developing new protein-based therapies

- **Significant unmet need**
- **Multiple indications, e.g.**
 - **Reconstituted HDL**
 - **Anti IL-3R α mAb**
 - **Anti G-CSFR mAb**

Global R&D: Integrated R&D Facilities

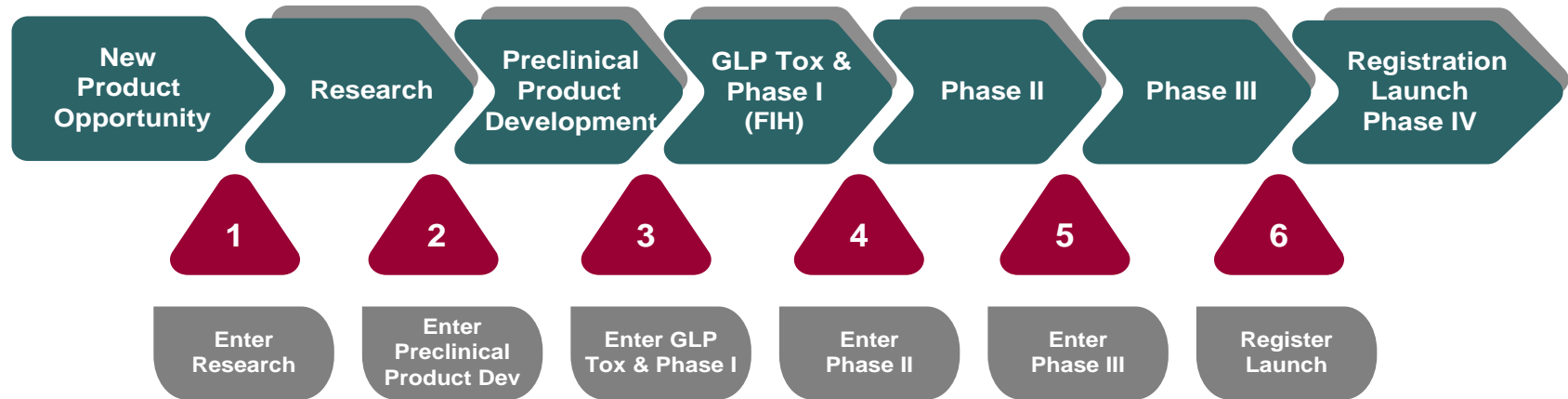


Leveraging Global Capabilities



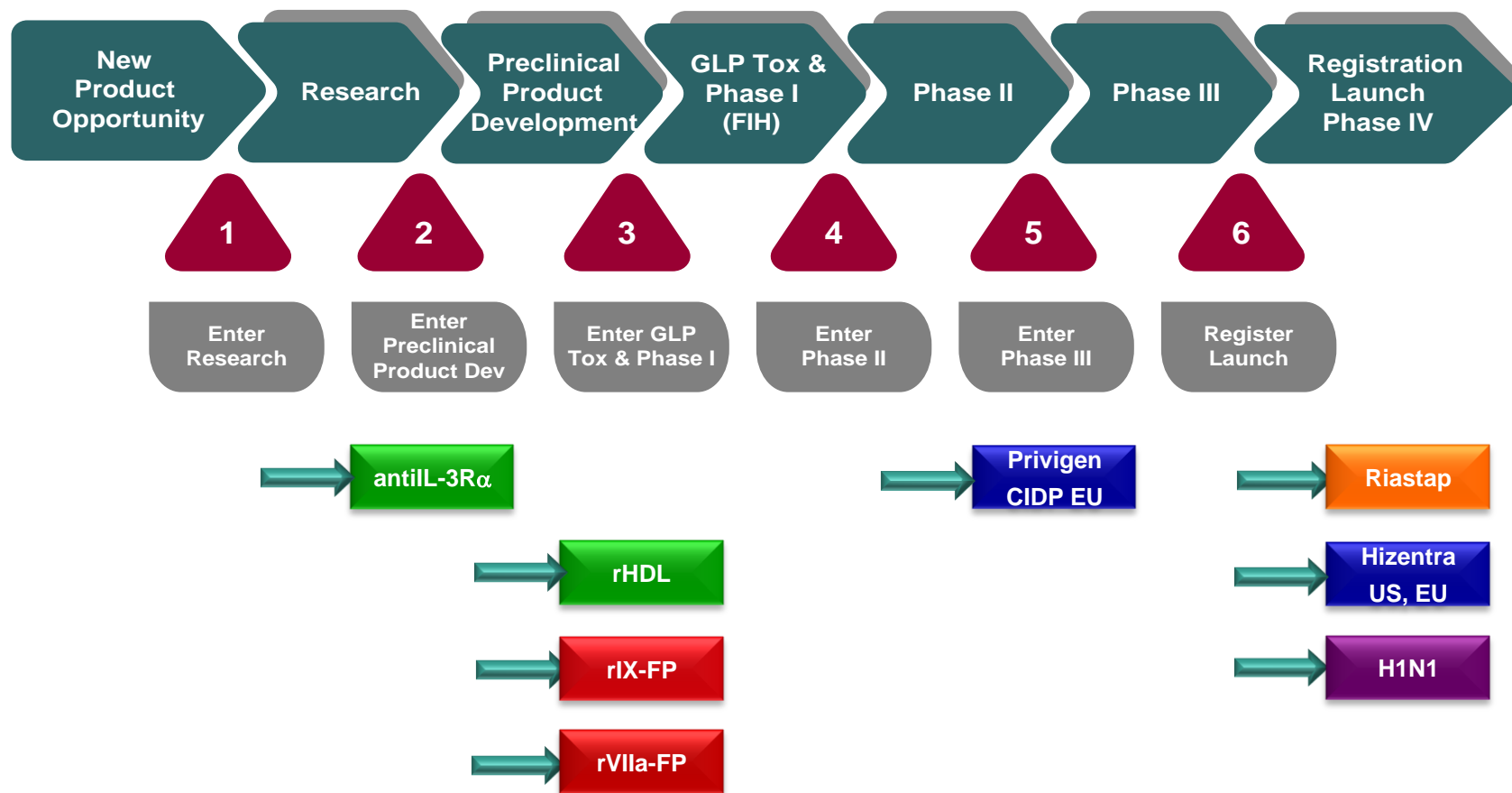
Global project management to ensure leverage of best capabilities

Stage Gate Decision System

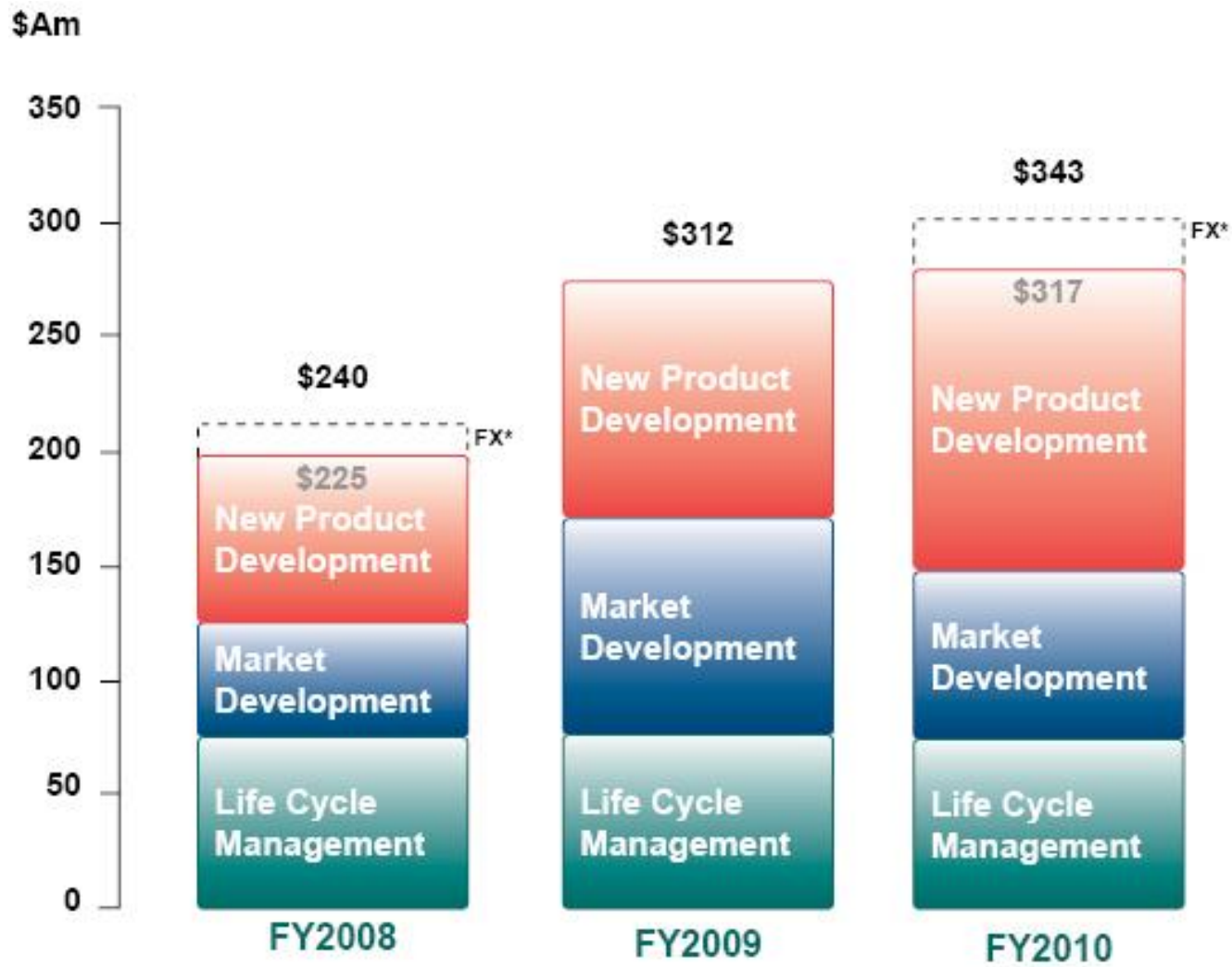


- Robust process to support high quality investment
- Provides clarity around key criteria and deliverables
 - Market environment
 - Data relative to Target Product Profile
 - Capabilities, capacity, ability to execute

Progress through Stage Gates in 2010



R&D Investment



* Foreign currency impact using FY2009 exchange rates

Global R&D Pipeline



December 2009

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management							Humate® P Zemaira® US Privigen®
Market Development		Fibrinogen New Indications PCC New Indications		Fibrinogen Aortic Surgery	Hizentra® EU Zemaira® EU Beriplex® US Biostate® EU	Hizentra® US Beriplex® EU Riastap® EU	Rhophylac® US Berinert® US Riastap® US Afluria® US Afluria/Enzira® EU
New Product Development	Rec Coagulation Factors	CSL689 rVIIa-FP CSL654 rIX-FP					
	Novel Plasma Proteins						
	Vaccines- Merck*	Vaccines- Merck*	Vaccines- Merck*	Partnered Vaccine Programs*			
	Vaccines - Pfizer*	Vaccines- Pfizer*					
	Vaccines- Abbott*	Vaccines- Abbott*					
	P gingivalis POD CRC-OHS/Sanofi *	CSL444 H5N1 ISCOMATRIX® Flu					CSL425 2009 H1N1 Flu
Discovery Projects	CSL112 reconstituted HDL CSL362 IL-3R CSL324 G-CSFR IL-13R	CAM3001 GM-CSFR - AZ*		CSL412 ISCOMATRIX® Flu		CSL401 H5N1 Flu	CSL401 H5N1 Flu

Core Capabilities

Plasma Proteins

Haemophilia

Specialty Products

Breakthrough Medicines

Vaccines & IP

* Partnered Projects



Global R&D Pipeline □

December 2010

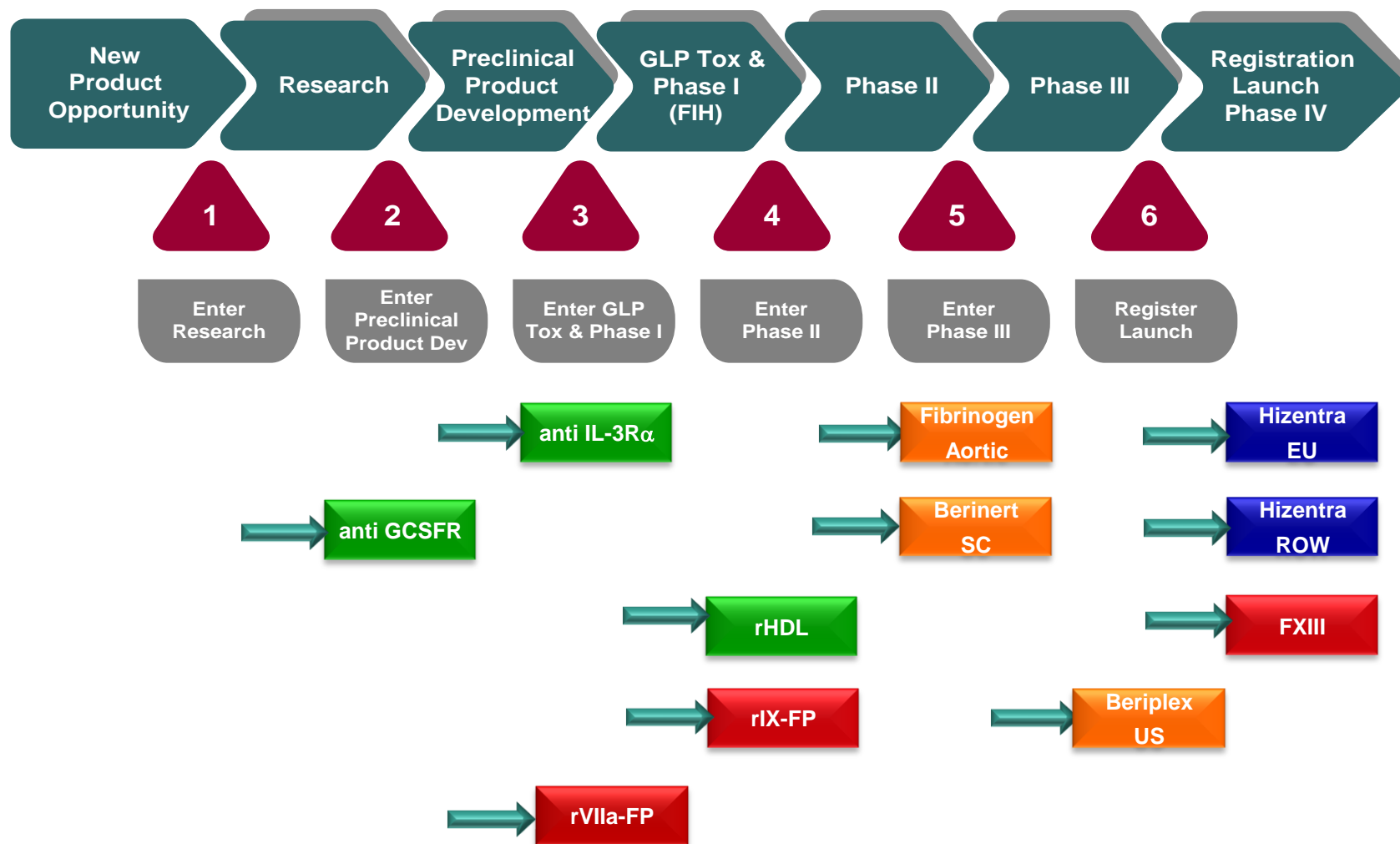
	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV	
Life Cycle Management							Humate® P Zemaira® US Privigen® Rhophylac® US Afluria®	
		Fibrinogen New Indications PCC New Indications		Fibrinogen Aortic Surgery	Privigen®CIDP EU Zemaira® EU Beriplex® US Biostate® EU	Hizentra® EU Beriplex® EU	Hizentra® US Berinert® US Riastap® US Riastap® EU	
	New Product Development	Rec Coagulation Factors	CSL689 rVIIa-FP	CSL654 rIX-FP				
		Novel Plasma Proteins						
		Vaccines- Merck*	Vaccines- Merck*	Vaccines- Merck*	Partnered Vaccine Programs*			
Vaccines - Pfizer*		Vaccines- Pfizer*						
P gingivalis POD CRC-OHS/Sanofi *	Vaccines- Abbott*					CSL425 2009 H1N1 Flu CSL401 H5N1 Flu		
Discovery Projects	CSL362 IL-3R CSL324 G-CSFR IL-13R	CSL112 reconstituted HDL	CAM3001 GM-CSFR - AZ*					

Core Capabilities Plasma Proteins Haemophilia Specialty Products Breakthrough Medicines Vaccines & IP

* Partnered Projects

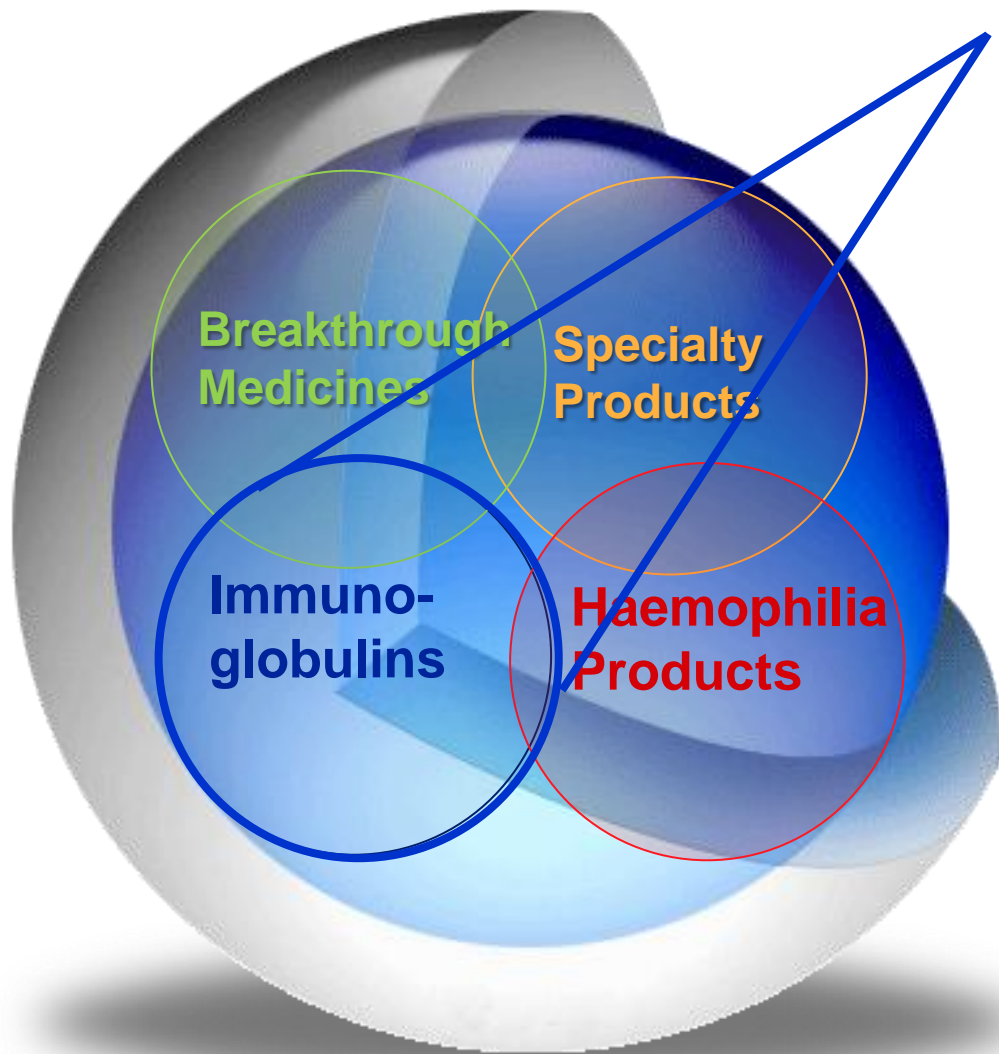


Expected Progress in next 12 months



Immunoglobulins

Immunoglobulins Strategy



Supporting and enhancing current portfolio and developing new products

- Yield
- Label
- Formulation science
- Patient convenience

Privigen®



- Only room temperature stable IVIG (36 months)
- IgLab Module2 comes on-line 2011 (submitted to the FDA 25 Nov)
- Privigen approved and launched in US, Europe, Australia, Canada and other countries, with additional registrations underway
- European Phase III study in CIDP initiated

Hizentra®

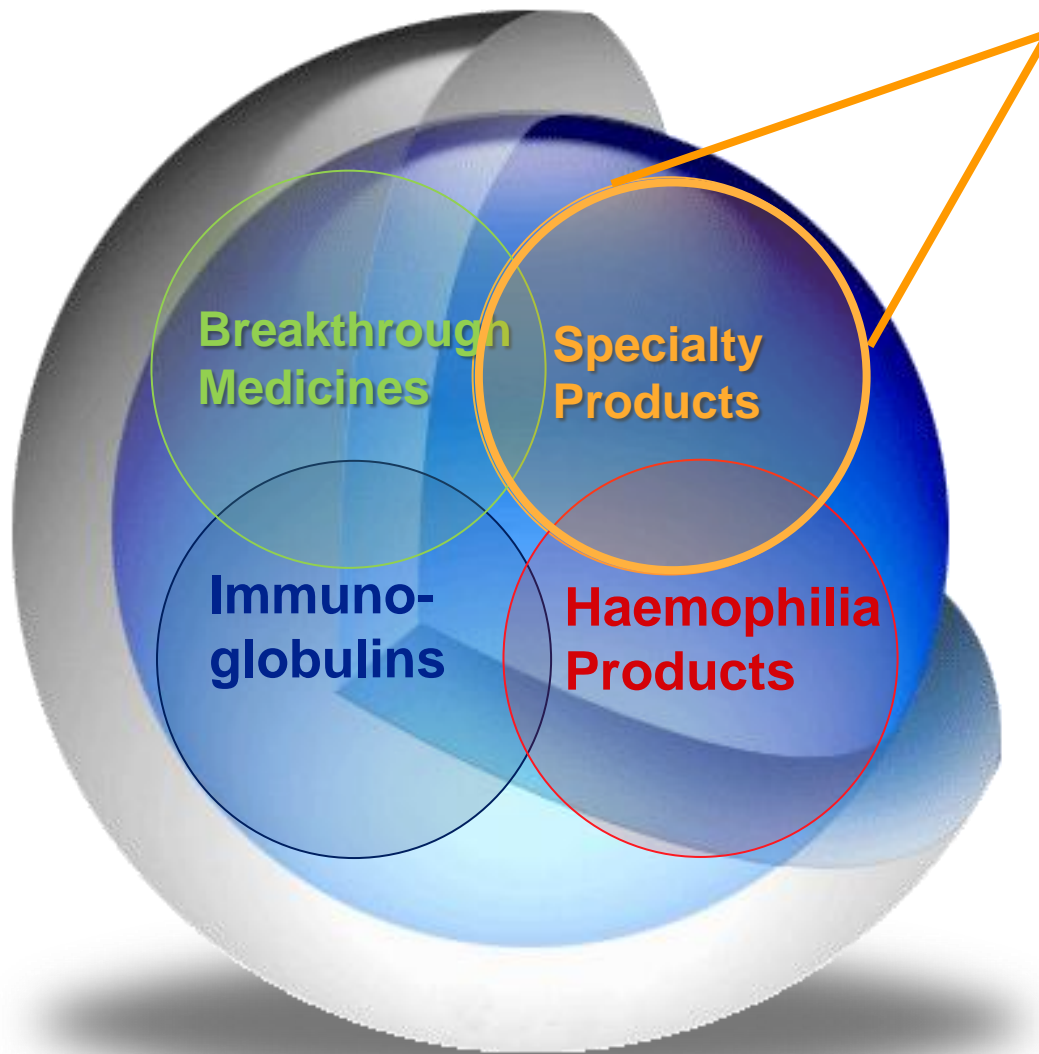
- First 20% SCIg launched in US
 - FDA approval March 2010
- Expected to be the first 20% SCIg launched in Europe, Canada, Switzerland, Japan and other geographies
 - Review in progress: EMA, Switzerland, Canada
 - Launches expected in 2011
- Japan Phase III study initiated Sept 2010

Hizentra™
Immune Globulin Subcutaneous
(Human) 20% Liquid



Specialty Products

Specialty Products Strategy



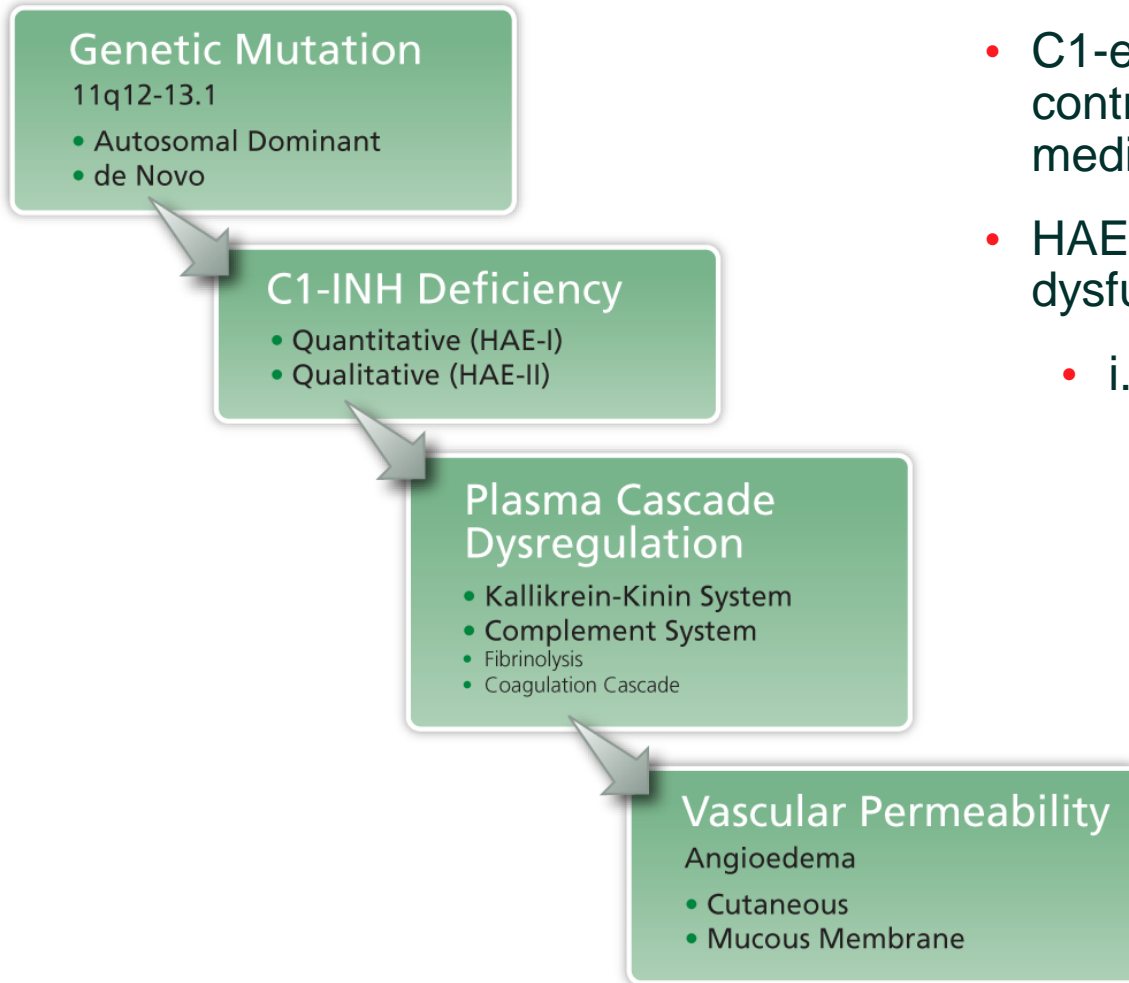
Expanding use through new markets, novel indications and/or modes of administration e.g.

- Berinert
- Beriplex
- Fibrinogen

Improving Treatment
for
Hereditary Angioedema

Berinert[®] Program

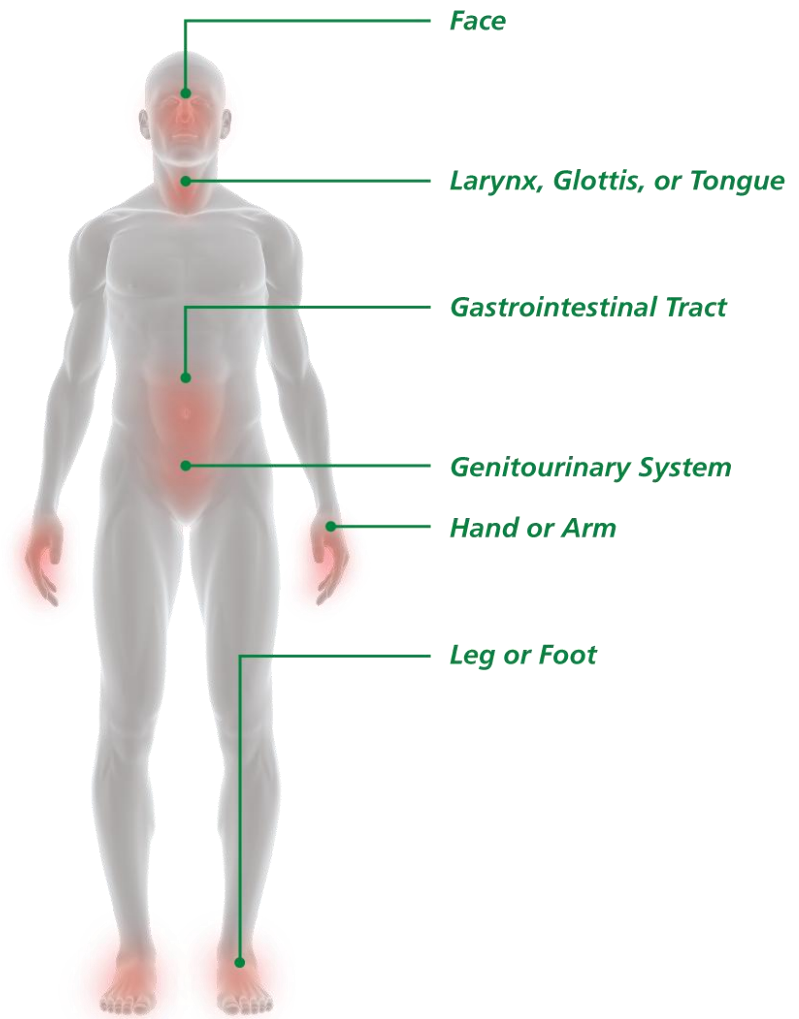
Hereditary Angioedema (HAE)



- C1-esterase inhibitor is the primary control protein of activation of mediators of vascular permeability
- HAE results from deficiency or dysfunction due to gene mutation
 - i.e. life-long condition

What Happens to Patients?

- Recurrent episodes of swelling, sometime with a rash
- Unpredictable and occur anywhere in the body
- Life-threatening if laryngeal swelling
- Attacks caused by stress, infection, menstruation, some drugs, unknown causes



HAE Treatment Guidelines

The Canadian Hungarian International Consensus Algorithm for HAE ¹	UK C1 Inhibitor Deficiency Guidelines ²
C1-INH concentrate is the first-line therapy in severe attacks of HAE	C1-INH concentrate should be given in cases of laryngeal and severe abdominal edema
Home care with C1-INH concentrate should be offered	Home care with C1-INH concentrate should be offered
C1-INH supply for personal use at home or with travel should be offered for self-administration	Long-term C1-INH prophylaxis may be necessary where steroids are not effective, not tolerated, or contraindicated
C1-INH prophylaxis for Danazol-resistant patients should be considered	Short-term prophylaxis with C1-INH is to be preferred as it is more physiological and more reliably achieves normal C1-INH levels

1. Bowen , et al, *Ann Allergy Asthma Immunol.* 2008

2. Gompels et al, *Clin Exp Immunol.* 2005

Beriner[®] - Effective Treatment for HAE

- Long clinical use in Europe
- Orphan drug status for treatment in US in 2009
- Currently given via intravenous administration
 - A&E or self-administration
- High quality manufacturing process
- Strong safety record

BERINERT[®]

C1 Esterase Inhibitor, Human

Reliable Relief. On-Demand.

Berinert[®] Development Program

- Improving Convenience
 - Developing a high concentration, low volume formulation
 - More rapid and easier subcutaneous administration
- Improving Options
 - Program to gain indication for prevention for sufferers with frequent attacks
 - Launch when prevention indication for Berinert[®] is available in US
- Expanding Indications
 - Exploring opportunities for new medical uses

Treating the Bleeding Patient

Acquired Bleeding Disorders

- Coagulation factor deficiencies can occur because of multiple factors
- Current treatment options
 - Donated blood products – platelets, fresh frozen plasma (FFP), cryoprecipitate
 - Specific products such as those in CSL portfolio
- Problems with donated blood products
 - Sensitivity reactions
 - Large volume
 - Time taken to administer
 - Storage not straightforward
 - Consume a lot of donated blood
 - Limited lifespan

Beriplex[®] to reverse anti-coagulation with
Vitamin K antagonists (e.g. warfarin)

Challenges with Anti-Coagulation

- Vitamin K antagonists are the most commonly prescribed oral anti-coagulants to prevent clotting for people who are at risk, i.e. previously had a clot, artificial heart valves, etc
- Potential problems
 - Over anti-coagulation can be a consequence of other medications, illness, other factors
 - Need to urgently reverse if trauma, surgery immediately required

What is Beriplex[®]?



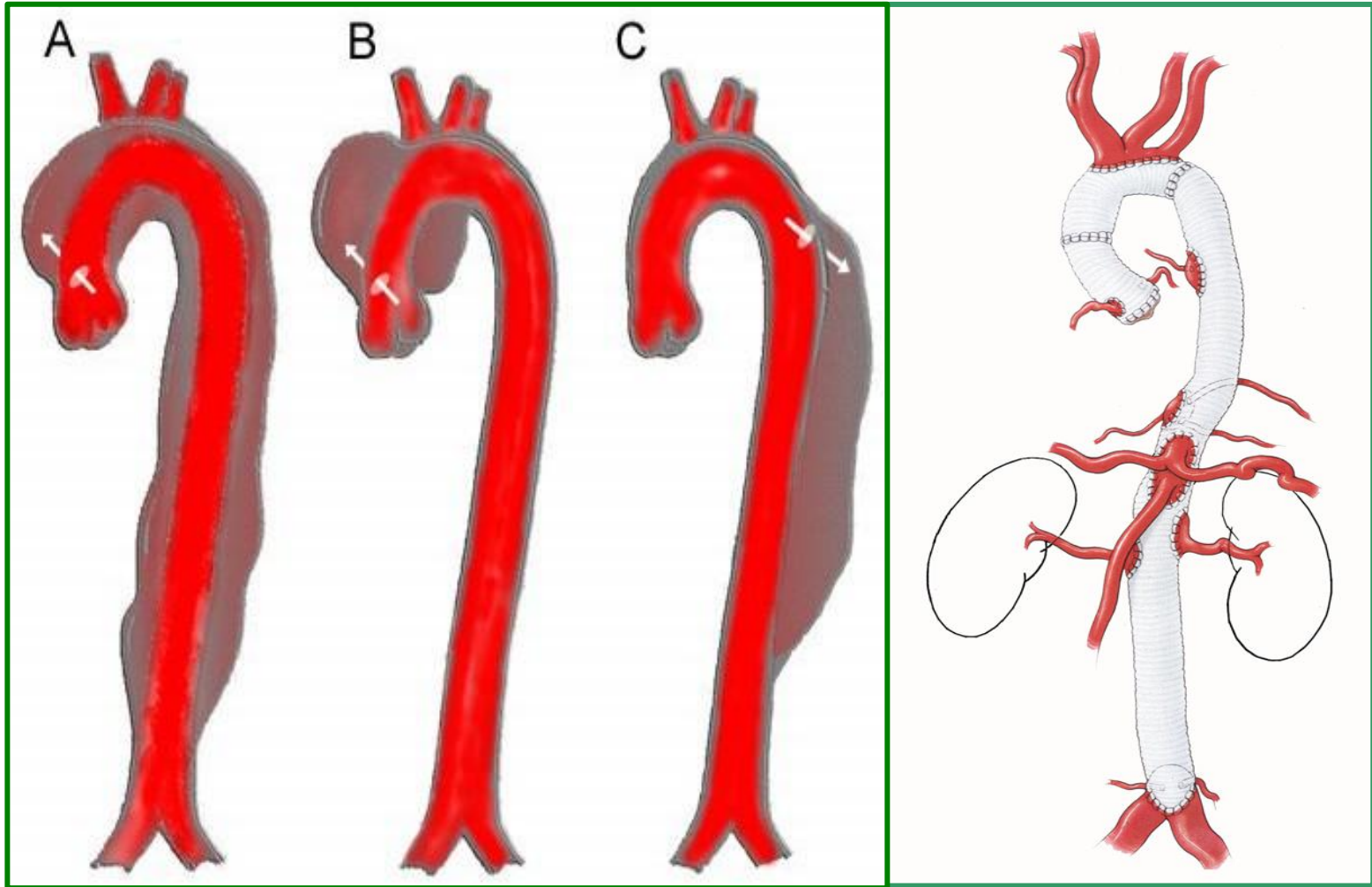
- Highly purified preparation containing vitamin K-dependent coagulation factors
 - FII, FVII, FIX, FX
 - 2 viral inactivation steps
- Specific antidote to vit K antagonists (anti-coagulants)
 - provides rapid normalisation of clotting
- Used in Europe for >10 years with excellent safety record
- Current program to expand geographical usage

Program to licence Beriplex[®] in US

- Seeking approval for use of Beriplex[®] to reverse the effects of vitamin K antagonists for
 - Bleeding related to over-anticoagulation
 - Patients needing surgery
- 2 large randomised, controlled clinical trials
- Bleeding study completed and analysis currently underway
 - BLA submission planned for 2011

Fibrinogen Concentrate for Major Cardio-Aortic Surgery

Aortic Aneurysm – a Potentially Lethal Problem



Fibrinogen in Aortic Surgery

- Patients go on cardiopulmonary bypass and coagulation factors are consumed → bleeding
- Concept – a quickly administered, fast acting, low volume medicine to microvascular bleeding that will substantially reduce the need for donated (allogeneic) blood products



Pilot Experience in Hannover

British Journal of Anaesthesia 102 (6): 785–92 (2009)
doi:10.1093/bja/aep089 Advance Access publication May 2, 2009

BJA

CRITICAL CARE

Bleeding management with fibrinogen concentrate targeting a high-normal plasma fibrinogen level: a pilot study

N. Rahe-Meyer^{1*}, M. Pichlmaier², A. Haverich², C. Solomon¹, M. Winterhalter¹,
S. Piepenbrock¹ and K. A. Tanaka³

¹Department of Anaesthesiology and ²Department of Cardiac, Thoracic, Transplantation and Vascular Surgery, Hannover Medical School, Carl-Neuberg-Str. 1, D-30625 Hannover, Germany. ³Department of Anesthesiology, Emory University, School of Medicine, Atlanta, GA, USA

*Corresponding author. E-mail: rahe-meyer.niels@mh-hannover.de

British Journal of Anaesthesia 104 (5): 555–62 (2010)
doi:10.1093/bja/aeq058 Advance Access publication March 26, 2010

BJA

Recovery of fibrinogen after administration of fibrinogen concentrate to patients with severe bleeding after cardiopulmonary bypass surgery

C. Solomon^{1 4*}, U. Pichlmaier¹, H. Schoechl³, C. Hagl², K. Raymondos¹, D. Scheinichen¹,
W. Koppert¹ and N. Rahe-Meyer¹

Thromboelastometry-guided administration of fibrinogen concentrate for the treatment of excessive intraoperative bleeding in thoracoabdominal aortic aneurysm surgery

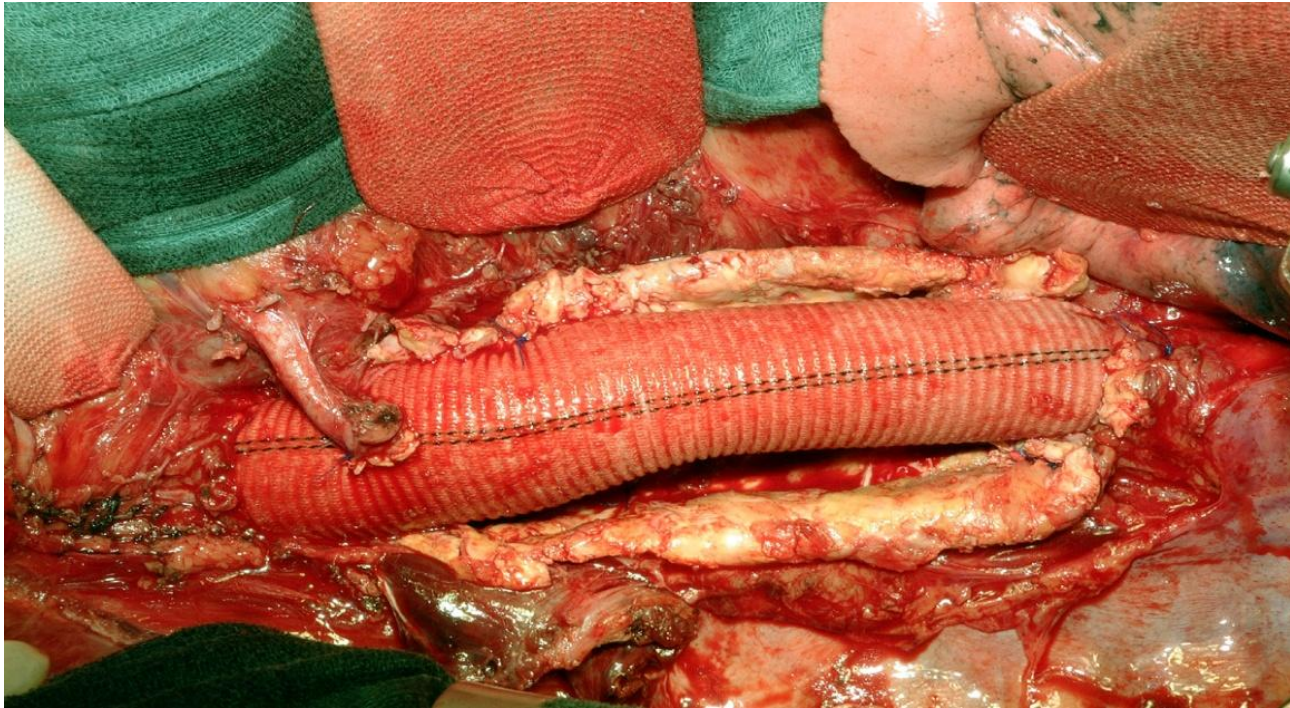
Niels Rahe-Meyer, MD, MSc, PhD,^a Cristina Solomon, MD,^a Michael Winterhalter, MD,^a Siegfried Piepenbrock, MD,^a Kenichi Tanaka, MD, MSc, PhD,^b Axel Haverich, MD,^c and Maximilian Pichlmaier, MD^c

J Thorac Cardiovasc Surg 2009;138:694-702

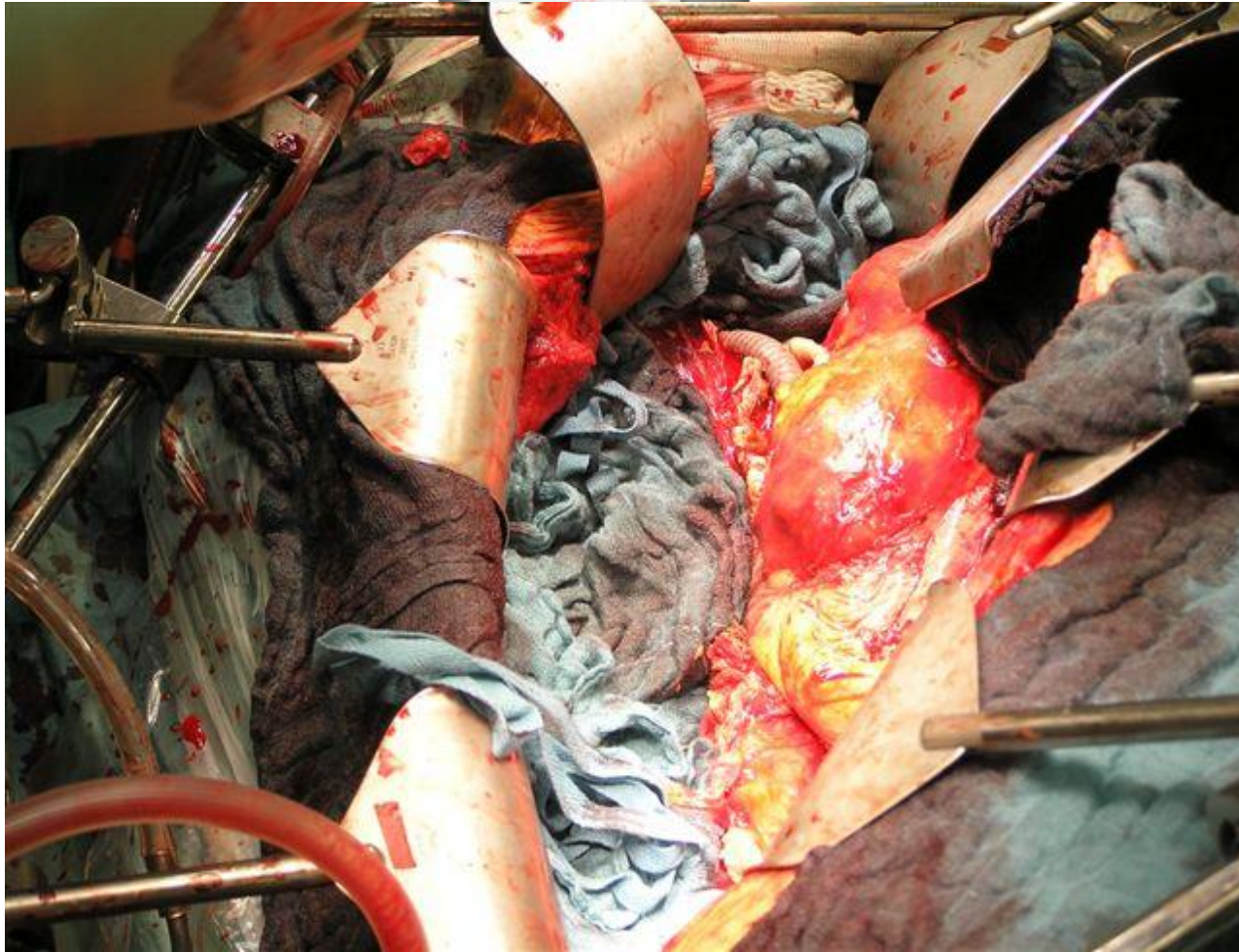
CSL™

Proof-of-Concept Study in Aortic Repair

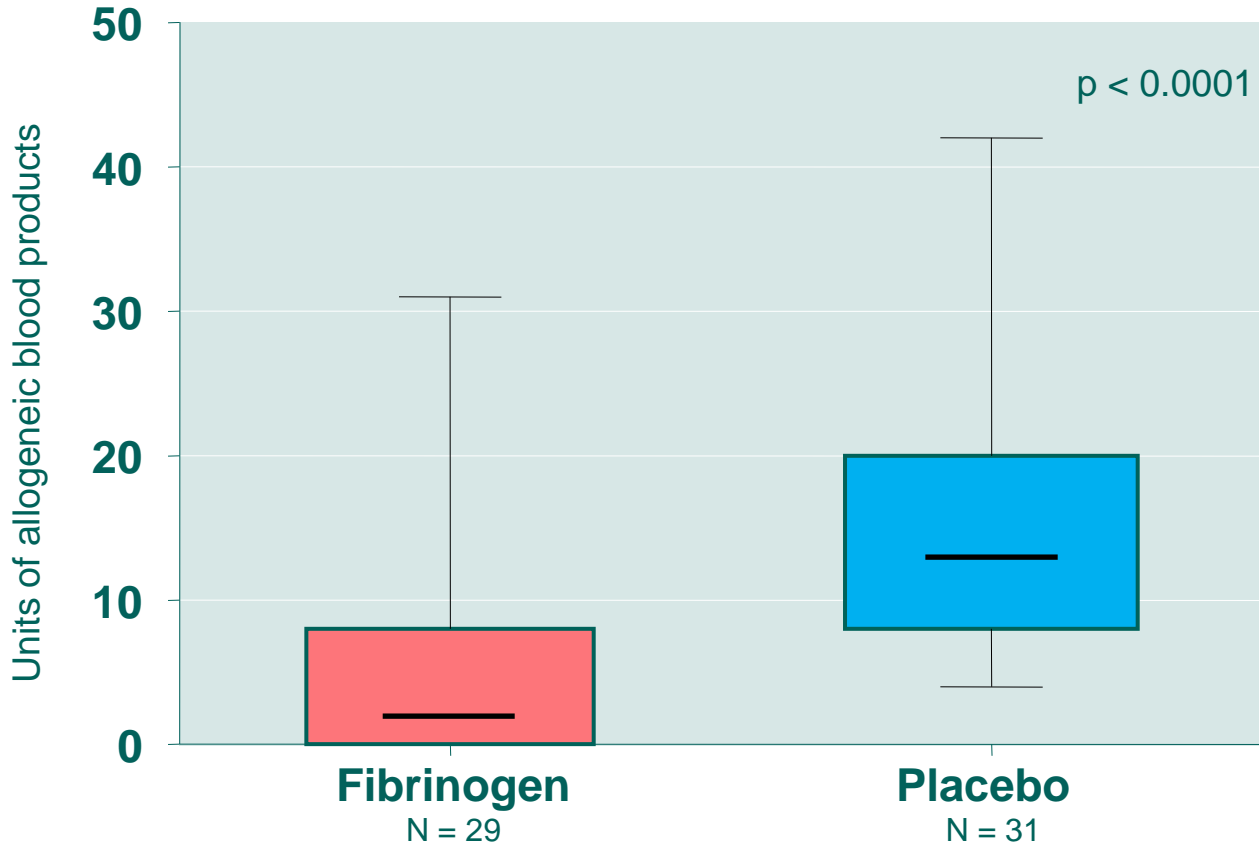
- Prospective, randomized, double-blind, placebo-controlled, single-center study



Standardised Approach



Fibrinogen Reduced Amount of Blood Transfused



Fibrinogen Reduced Proportion of Patients Requiring Transfusion

Administration of donated blood products	Proportion of subjects	
	Fibrinogen (N = 29)	Placebo (N = 31)
No	45%	0%
Yes	55%	100%

p<0.0001

Fibrinogen in Aortic Surgery Program

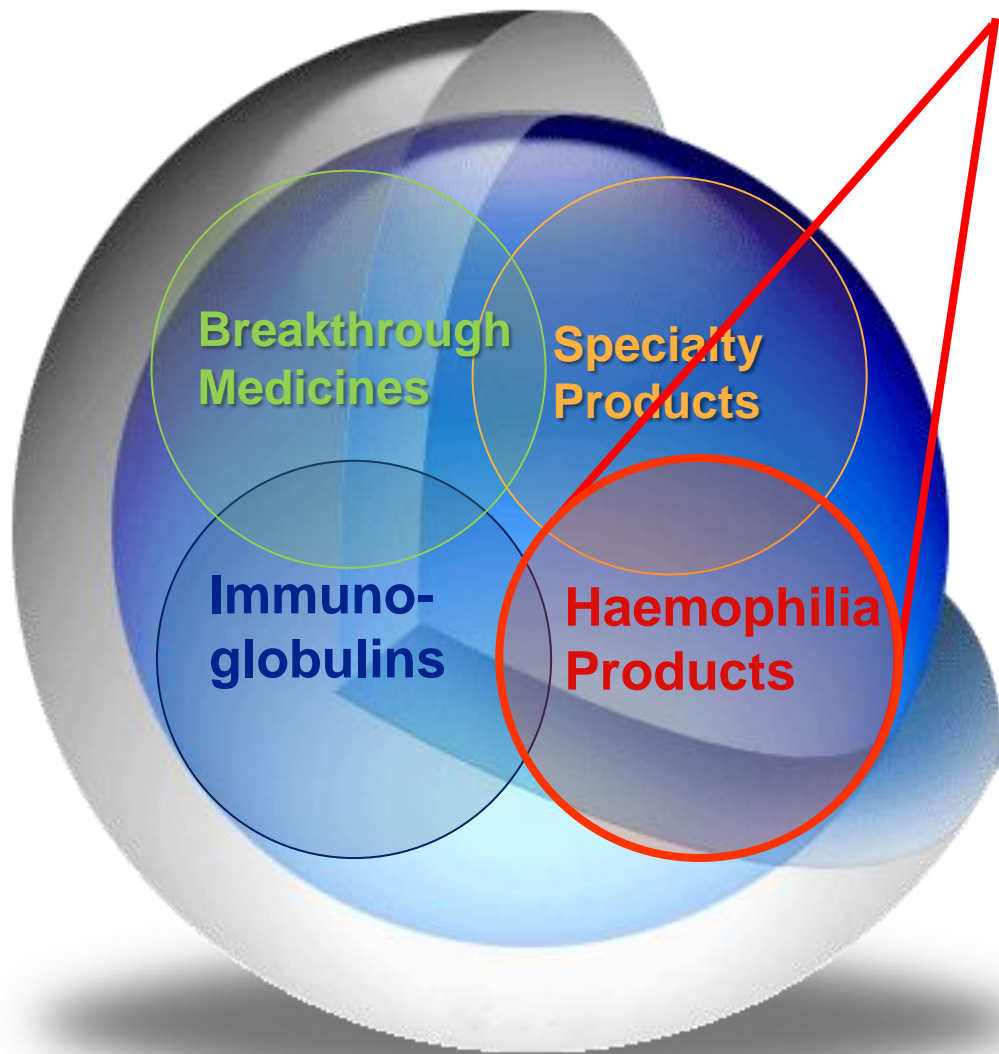
- Next 12 months
 - Confirm findings in multi-centre trials in Europe to commence in 2011
- Longer term Outlook
 - Obtain extended approvals in EU
 - Obtain indication approval in US

Q&A

Break

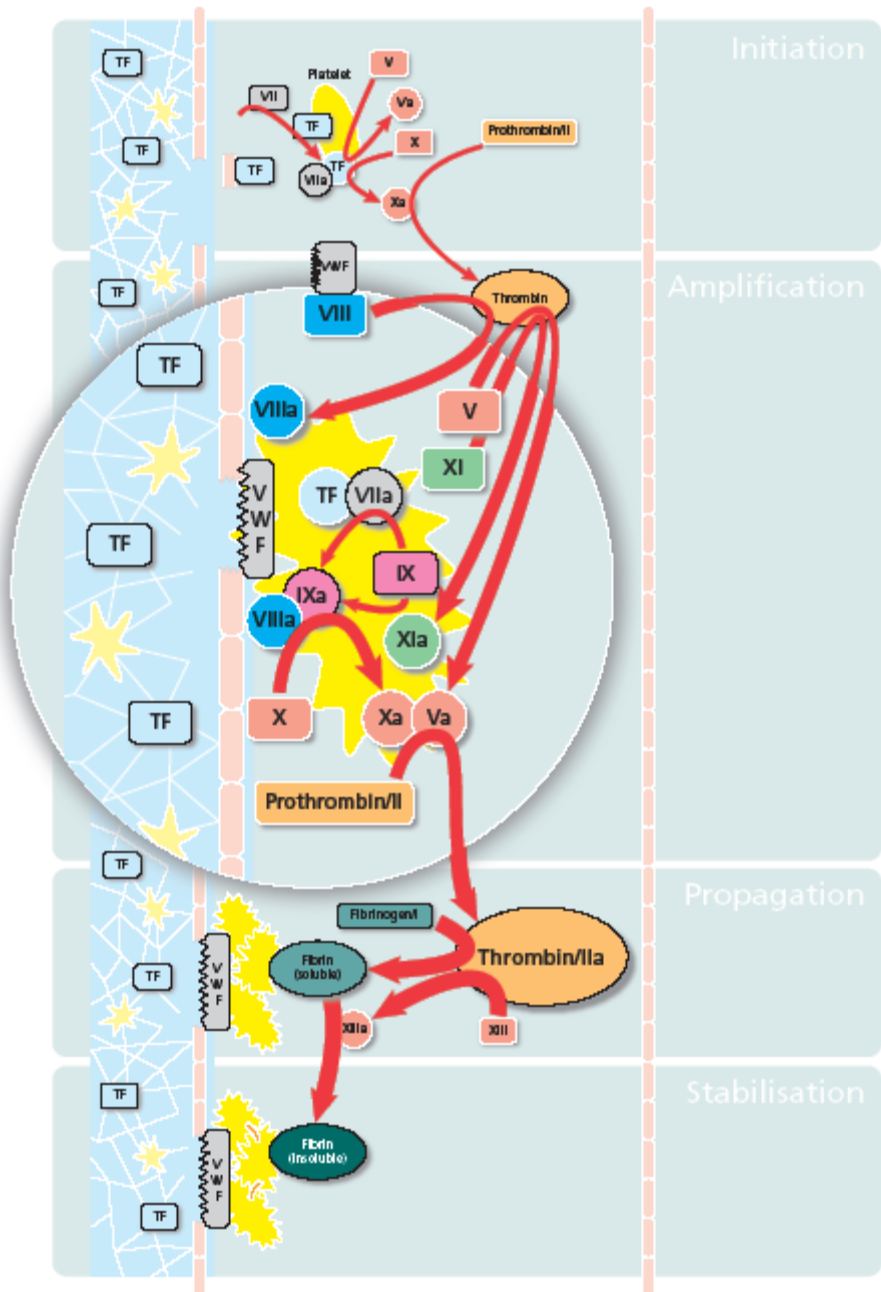
Haemophilia

Haemophilia Strategy



Supporting and enhancing portfolio and developing new products

- **Plasma products**
- **Long acting rIX & rVIIa**
- **Patient convenience**
- **Coagulation research**



Recombinant Coagulation Factors with extended half-life

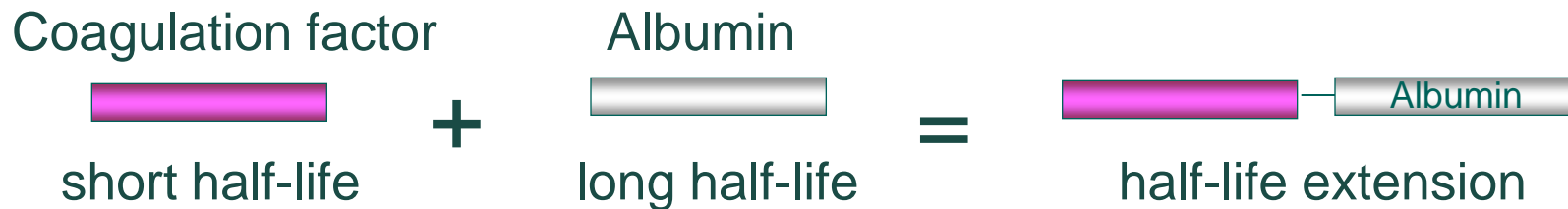
Half-life Improvement for Coagulation Products

Products with improved half-life will be beneficial to patients

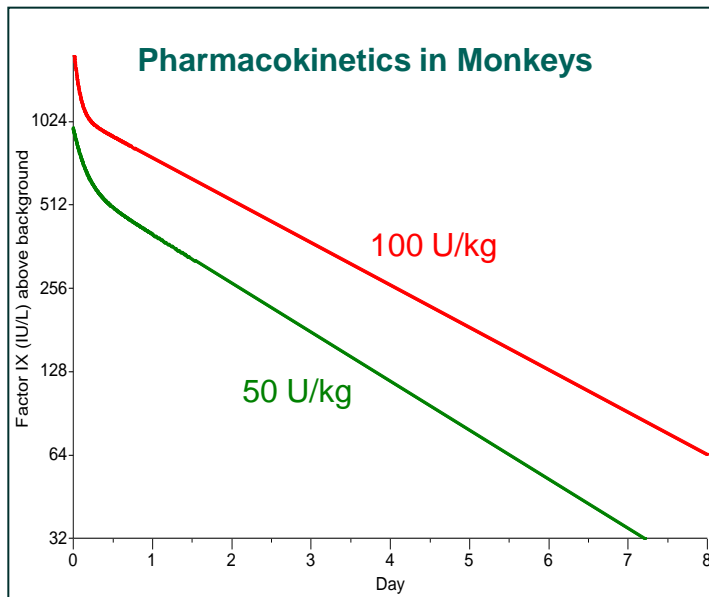
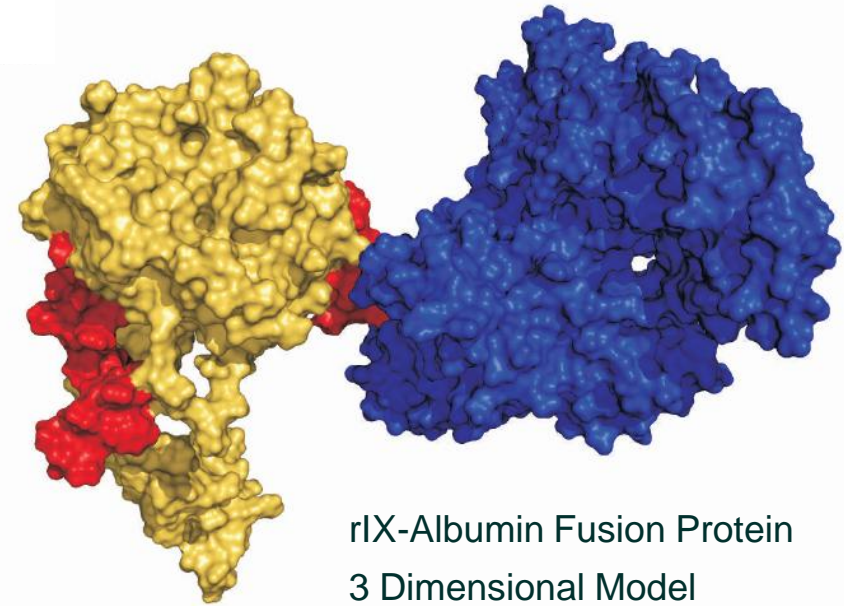
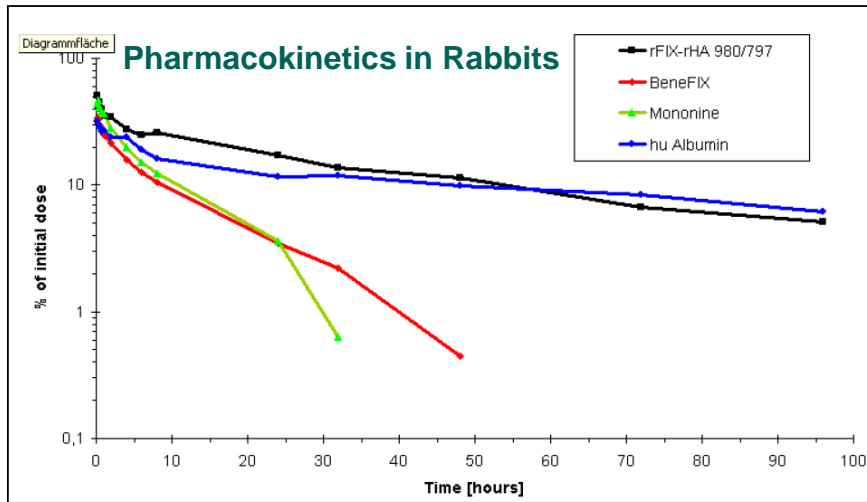
- Less frequent injections
- Improved compliance
- May enable prophylaxis

Albumin as a Carrier Protein

- Albumin has a naturally long half-life (~20 days)
- Proof of principle data for FVIIa and FIX



Albumin fusion extends the half life of rFIX

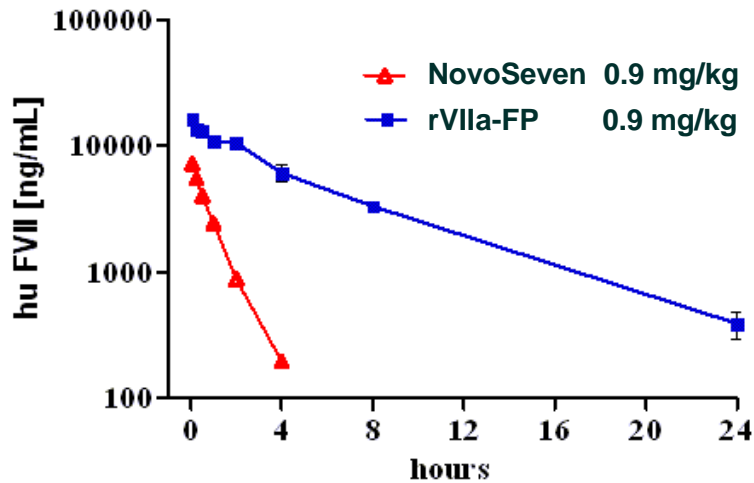


- Pre clinical toxicology completed
- Phase I commenced Oct 2010
- Data available in ~12 months

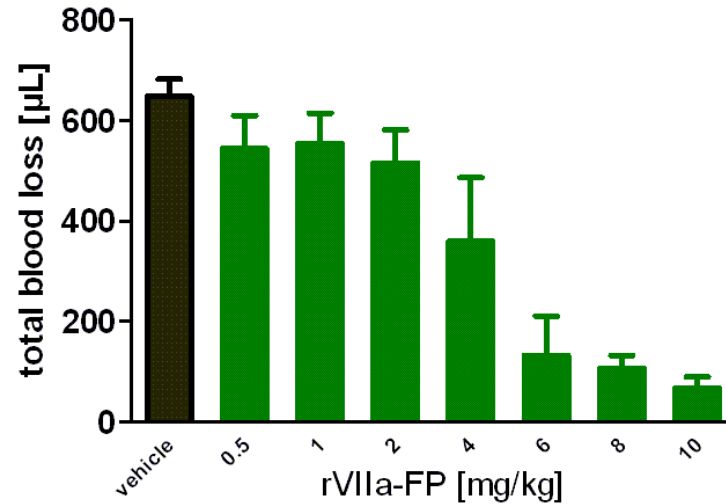
Extended half life suitable for once per week dosing

Albumin fusion extends the half life of rVIIa

Pharmacokinetics in Rats



Haemostatic Efficacy in FVIII Deficient Mice



- Pilot scale manufacturing process developed
- Proceeding to pre clinical toxicology, Q1 2011

Manufacturing for Rec Coagulation Products

Phase I / II

Process Development
GMP Manufacture



CSL
Parkville
Melbourne
Australia

Phase III & Launch

Contract Manufacturing



Cell Culture Intermediate

Technical
Transfer

.....▶
Intermediate
Transportation

CSL's purification expertise



Purification to Finished Product



Large Scale Biotech Facility



- Support large scale manufacturing for CSL's R&D portfolio
- Highly flexible to accommodate range of biotechnology manufacturing processes.
- Compliant to FDA, EMA and TGA requirements
- Construction commenced November 2010



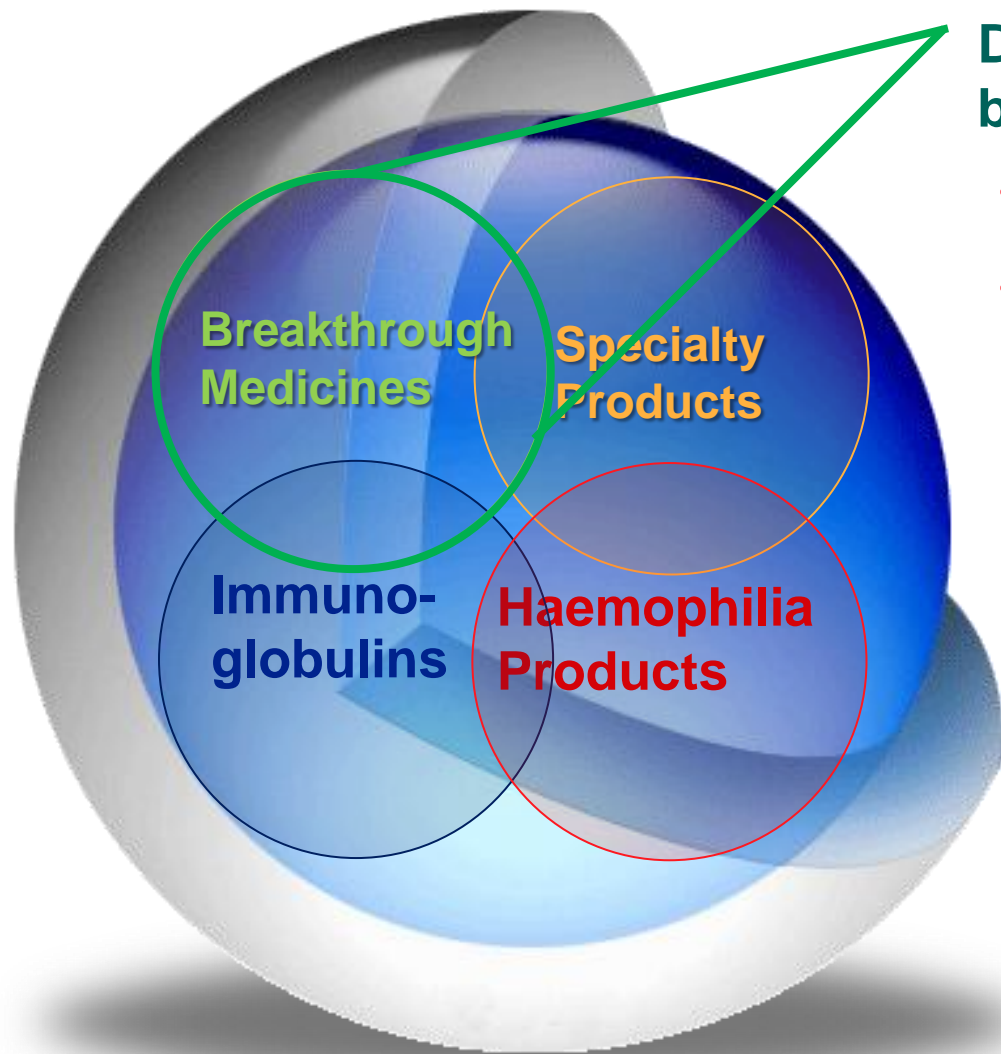
Utilising Marburg's Coagulation Expertise

- Facility for purification and formulation of recombinant coagulation proteins
- Renovation of existing FDA compliant recombinant facility
- Utilise existing knowhow of plasma coagulation factors
- Opened November 2010



Breakthrough Medicines

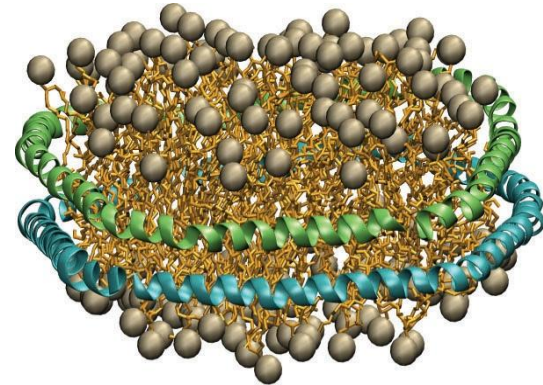
Breakthrough Medicines Strategy



Developing new protein-based therapies

- **Significant unmet need**
- **Multiple indications, e.g.**
 - **Reconstituted HDL**
 - **Anti IL-3R α mAb**
 - **Anti G-CSFR mAb**

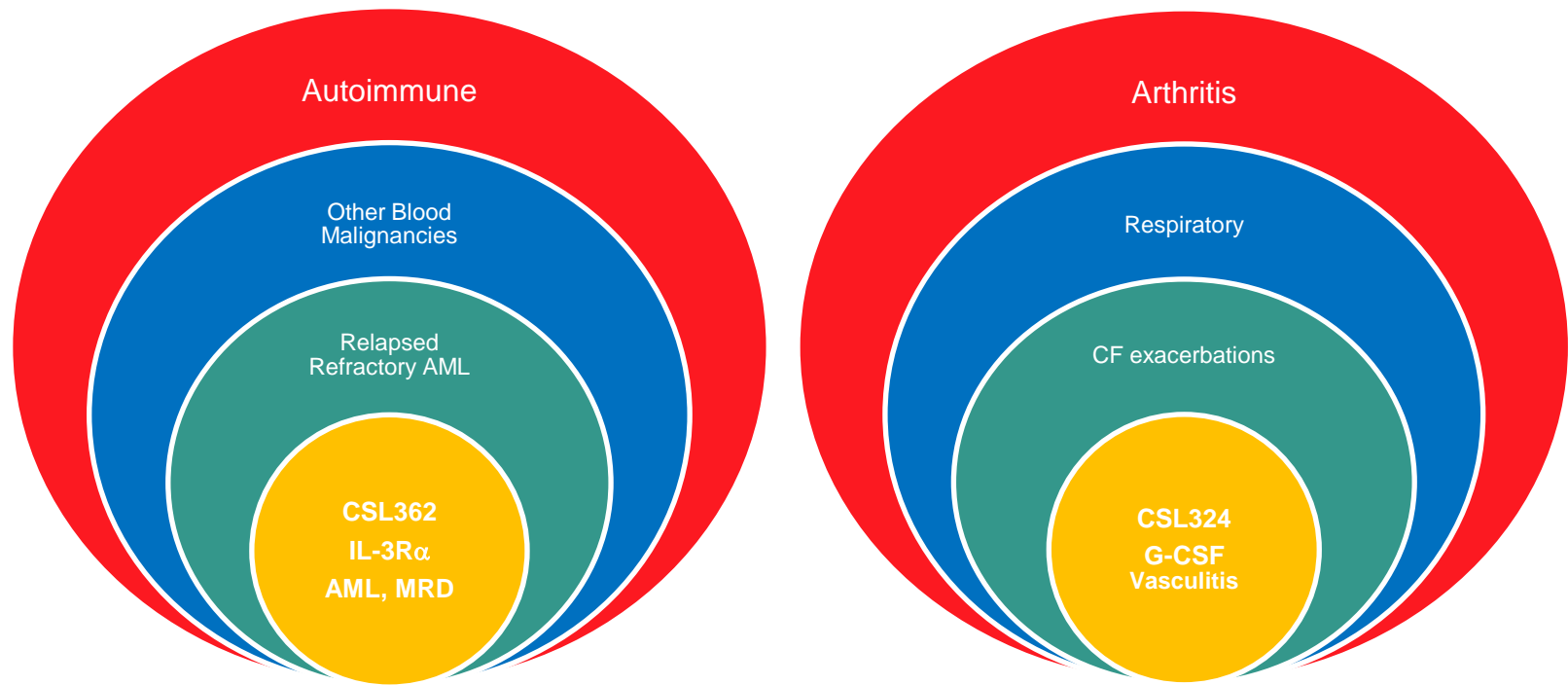
Reconstituted HDL (CSL112)



- Compelling opportunity
- Significant investment and risk in late stage development
- Phase I study progressing well
- Phase IIa to commence in 2011

Optionality of rMAb Programs

- Establish paradigm
- Opportunity for multiple medical indications



*Possible clinical indications only

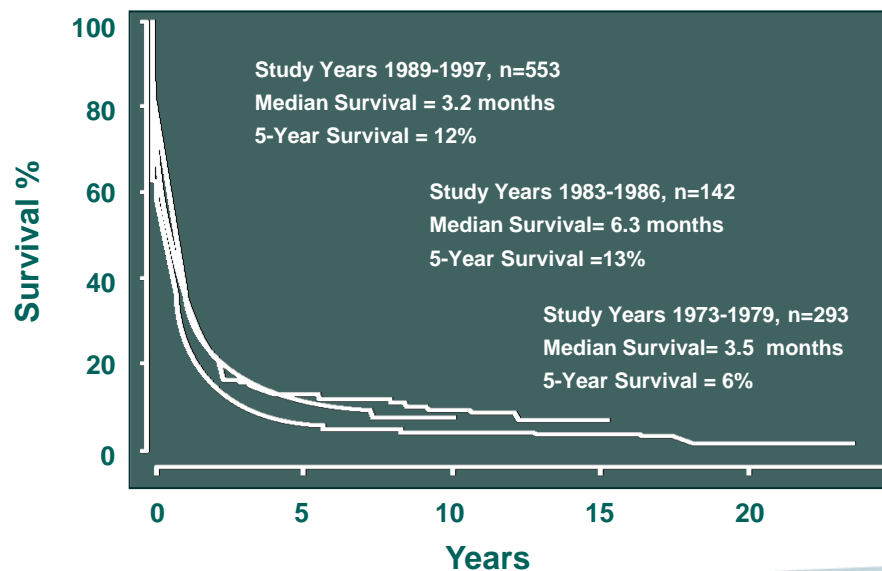
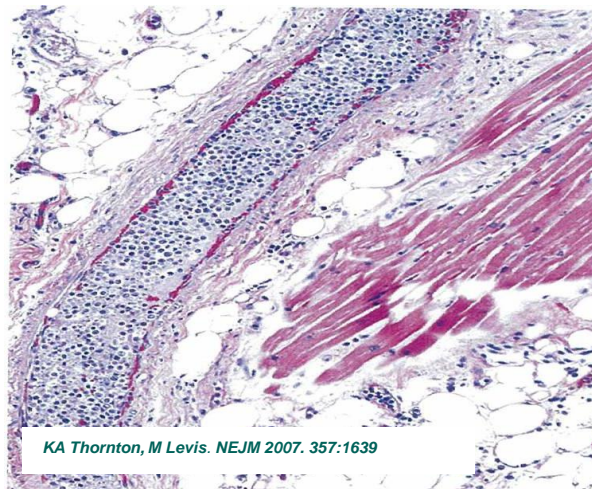
CSL362

Acute Myeloid Leukemia

CSL362 - AML

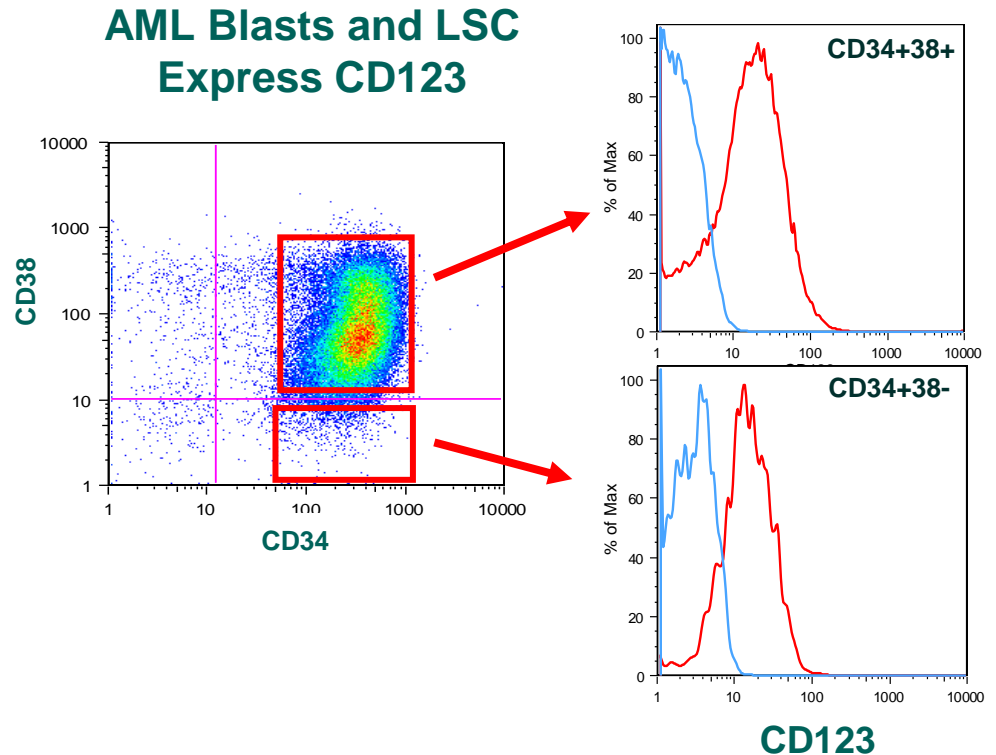
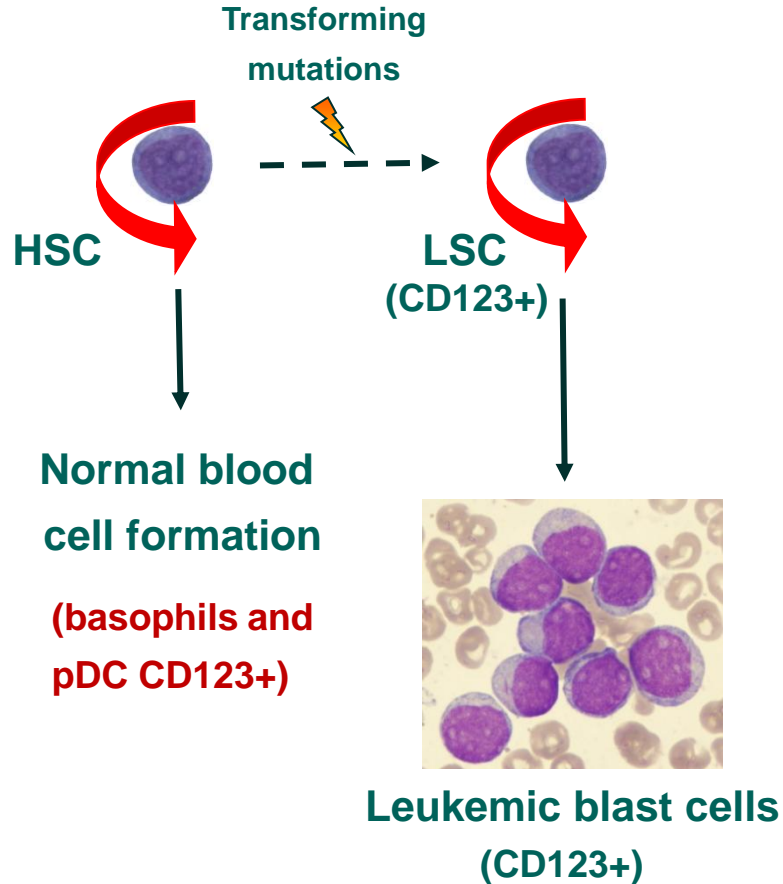
AML

- most common acute leukaemia in adults
- incidence increases with age
- untreated AML fatal: 3 - 4 mo
- chemotherapy → 50-75% CR
~70% will relapse
- 5-year OS = 21% (2008)
 - < 55 yrs ~ 40%
 - > 55-65 yrs < 10%
 - > 65 yrs < 5%



CSL362 - AML

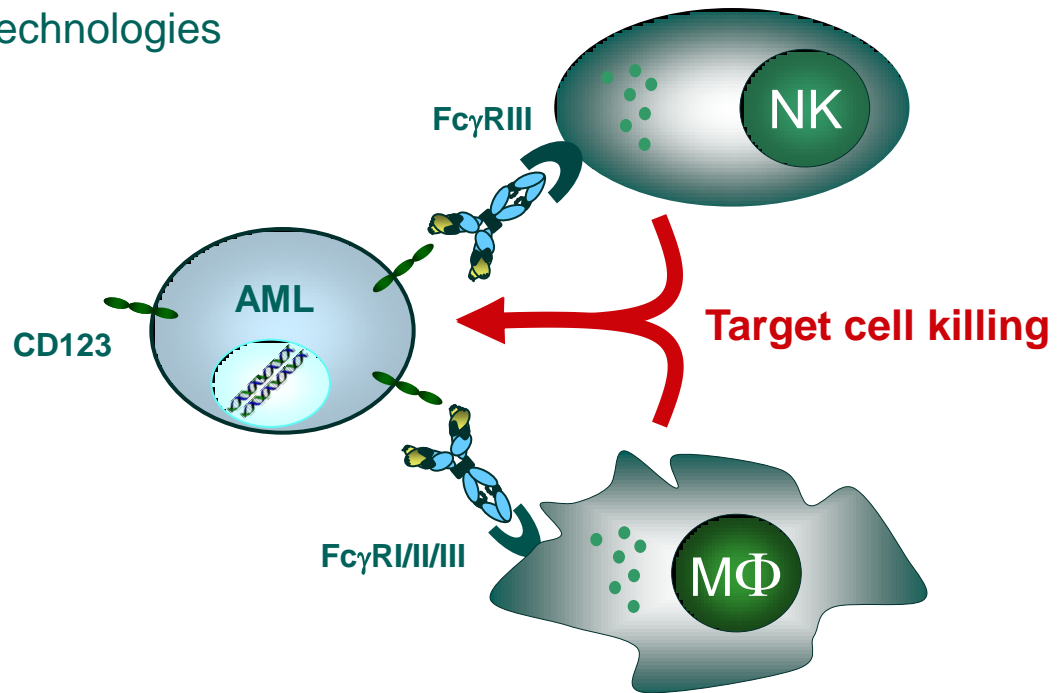
CD123 is a target expressed on AML blasts and leukemic stem cells



CSL362 - AML

CSL362 – a second generation mAb targeting CD123 (IL-3R α)

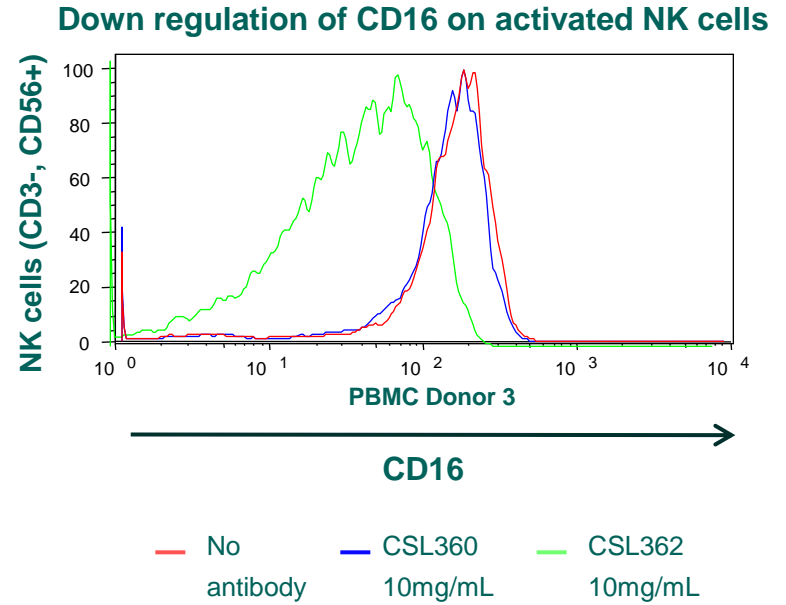
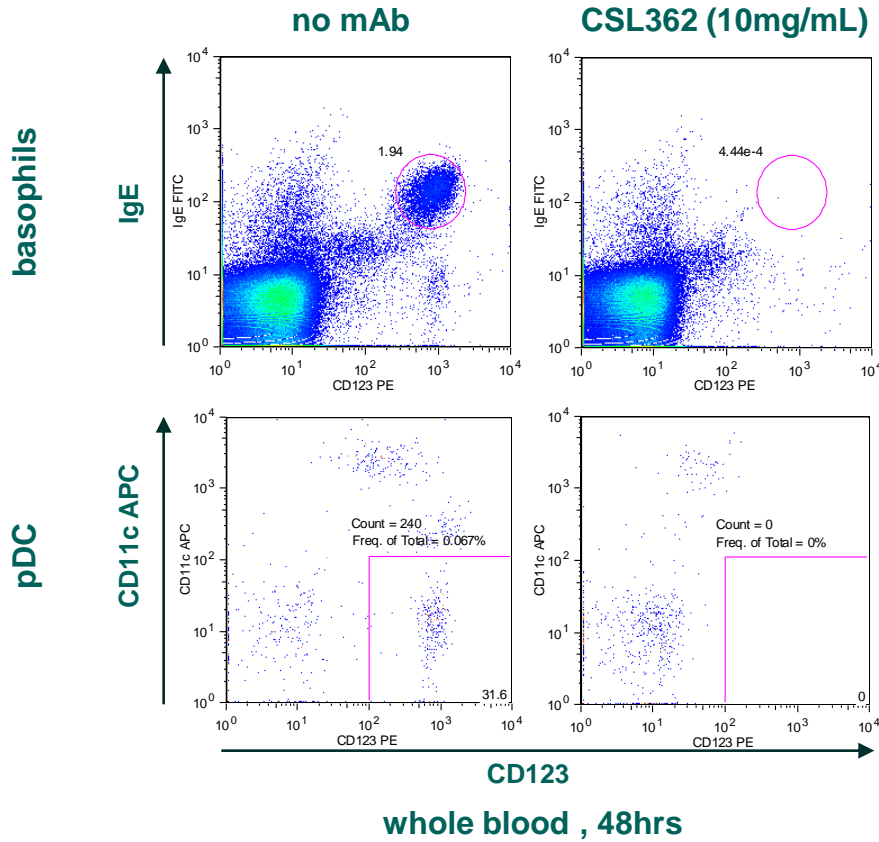
- retains (cf. CSL360) the ability to potently inhibit IL-3 activity
- humanised for reduced immunogenicity
- optimised for enhanced tumour killing activity
 - in-licensed proprietary technologies



CSL362 - AML

CSL362 shows potent killing activity *in vitro* I

- blood basophils and pDC



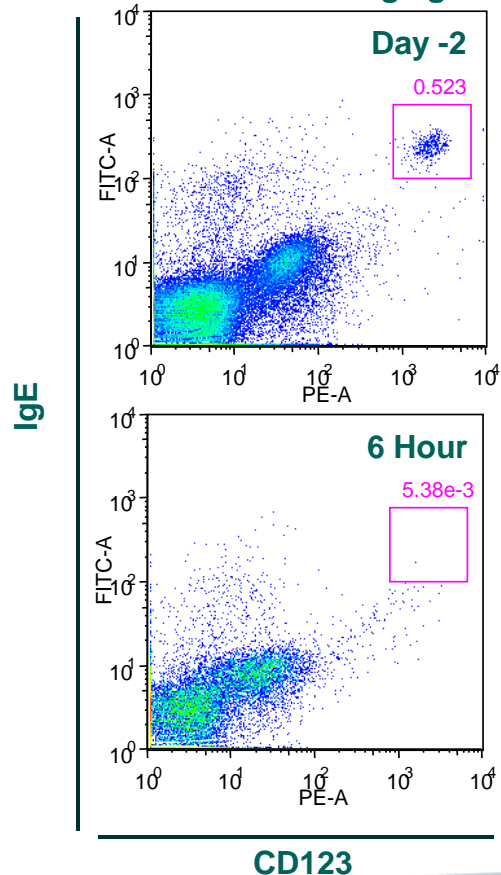
CSL362 - AML

CSL362 shows potent killing activity *in vivo* I

- basophils and pDC in non-human primates

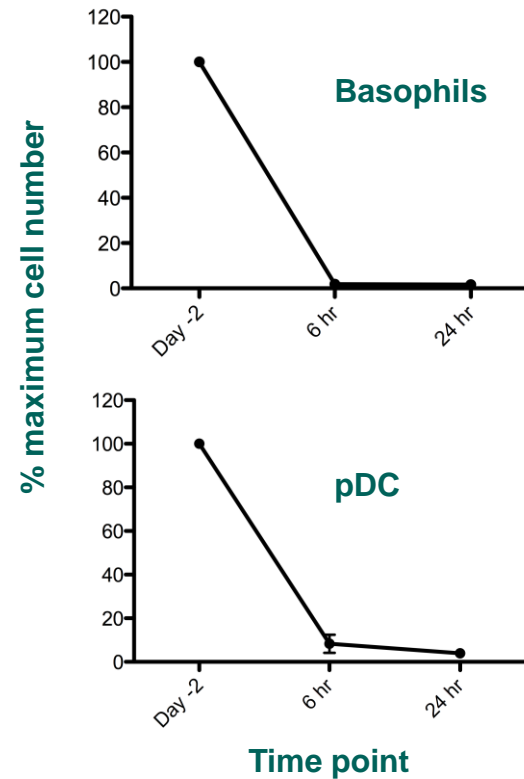
Basophil depletion

CSL362: 10mg/kg



Time course analysis of cell depletion

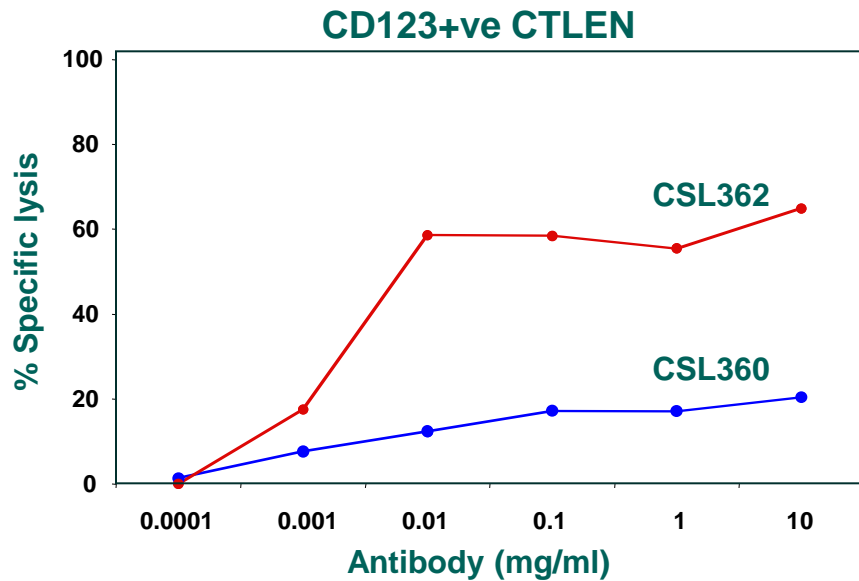
3 NHP's / grp, CSL362: 10mg/kg



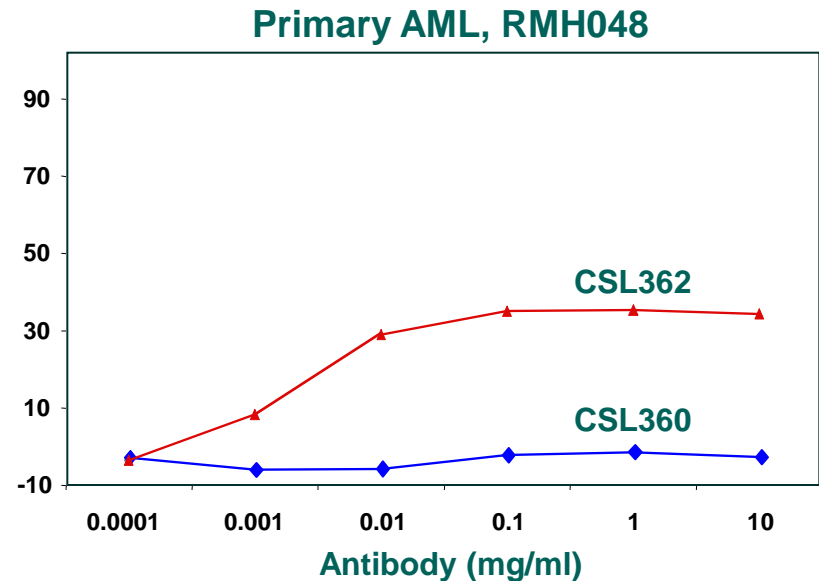
CSL362 - AML

CSL362 shows potent killing activity *in vitro* II

- tumour cell lines and primary AML cells



(Donor PBMC effectors, E:T = 100:1)

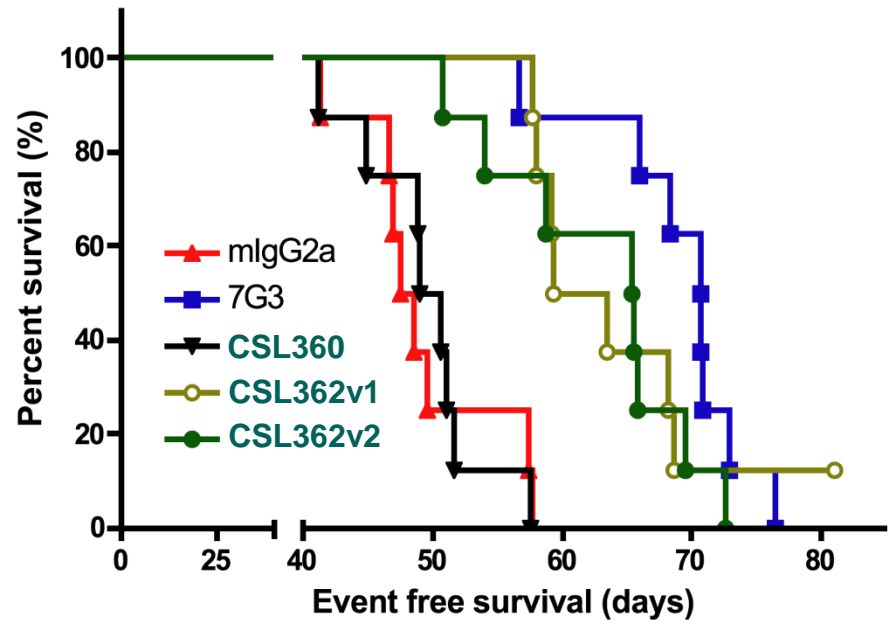
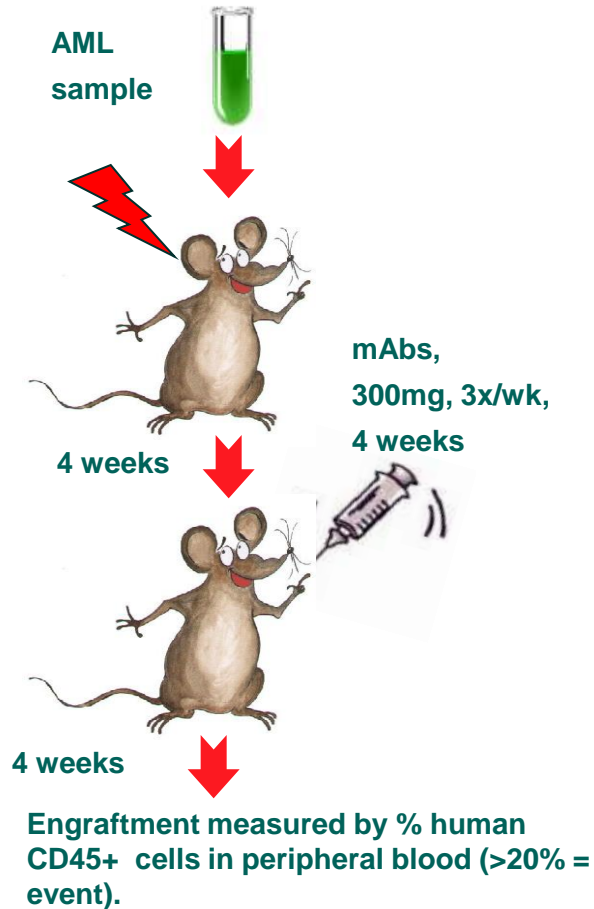


(Enriched NK effectors, E:T = 25:1)

CSL362 - AML

CSL362 shows potent killing activity *in vivo* II

- primary AML cells in NOD/SCID mice



$P= 0.0007$ comparing CSL360 and CSL362 V1

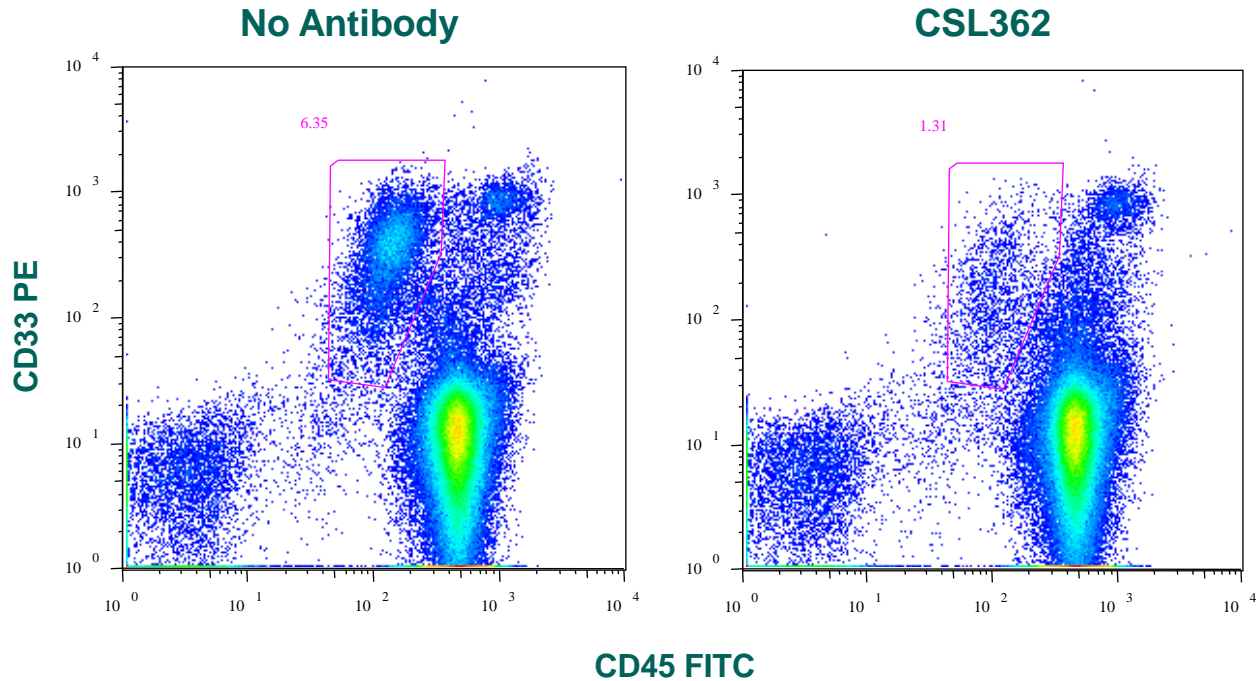
$P= 0.0002$ comparing CSL360 and CSL362

(LGD between these groups =12-15 days)

CSL362 - AML

CSL362 shows potent killing activity *in vitro* III

- primary patient AML blasts with autologous remission NK cells



NK and blast cells from RMH076 mixed at a ratio of 3:1. CSL362 added to a final conc. of 10ug/mL and the cultures incubated for 24h at 37°C.

CSL362 – AML

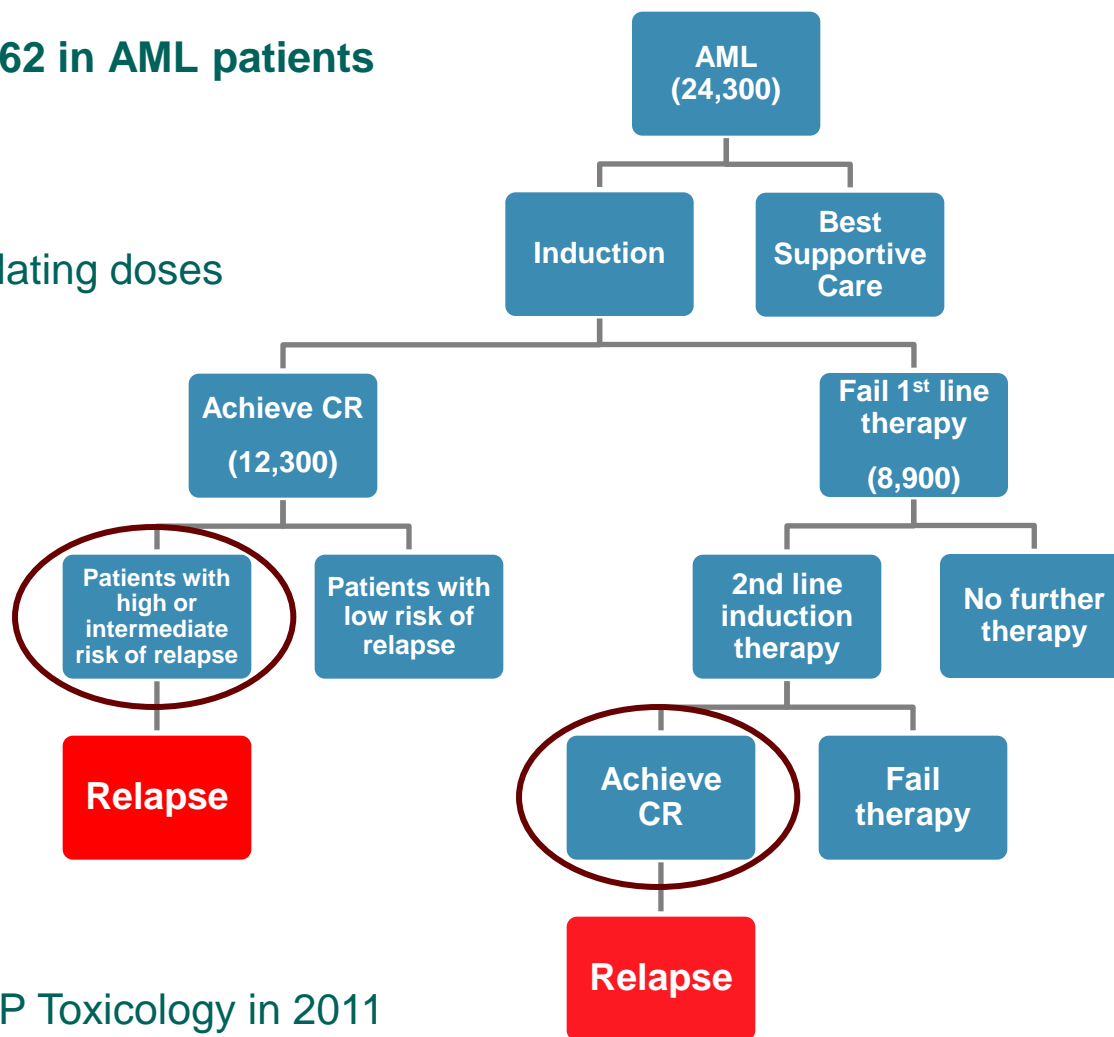
FIH, Phase I/IIa study of CSL362 in AML patients
- remission / early relapse

Primary objectives:

- safety and tolerability of escalating doses
- PK; immunogenicity

Secondary objectives:

- MTD (if exists within range)
- anti-leukaemic activity (clinical response rate)
- biological effect on CD123+ LSC and blasts
- biologically effective dose & schedule



Next milestone: commence GLP Toxicology in 2011
commence clinical studies early 2012

CSL362 – Longer Term Potential for SLE

pDC and basophils support the progression of SLE

- SLE is characterised by an IFN α signature and pDC are the major source of IFN α in SLE

Vol 465 | 17 June 2010 | doi:10.1038/nature09102

nature

LETTERS

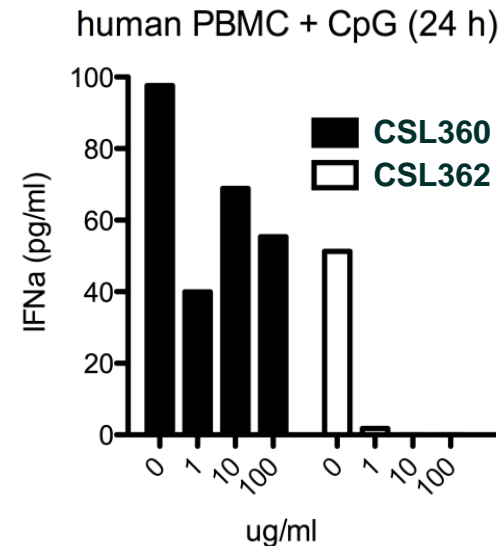
TLR recognition of self nucleic acids hampers glucocorticoid activity in lupus

Cristiana Guiducci¹, Mei Gong¹, Zhaohui Xu², Michelle Gill^{2†}, Damien Chaussabel², Thea Meeker¹, Jean H. Chan¹, Tracey Wright^{3,4}, Marilyn Punaro^{3,4}, Silvia Bolland⁵, Vassili Soumelis⁶, Jacques Banachereau², Robert L. Coffman¹, Virginia Pascual^{2,3} & Franck J. Barrat¹

nature
medicine

Basophils and the T helper 2 environment can promote the development of lupus nephritis

Nicolas Charles¹, Donna Hardwick², Eric Daugas³, Gabor G Illei⁴ & Juan Rivera¹



- mAb added for 18 hr to deplete pDCs, CpG (5 μ M) added for 24 hr to stimulate IFN- α production.

CSL™

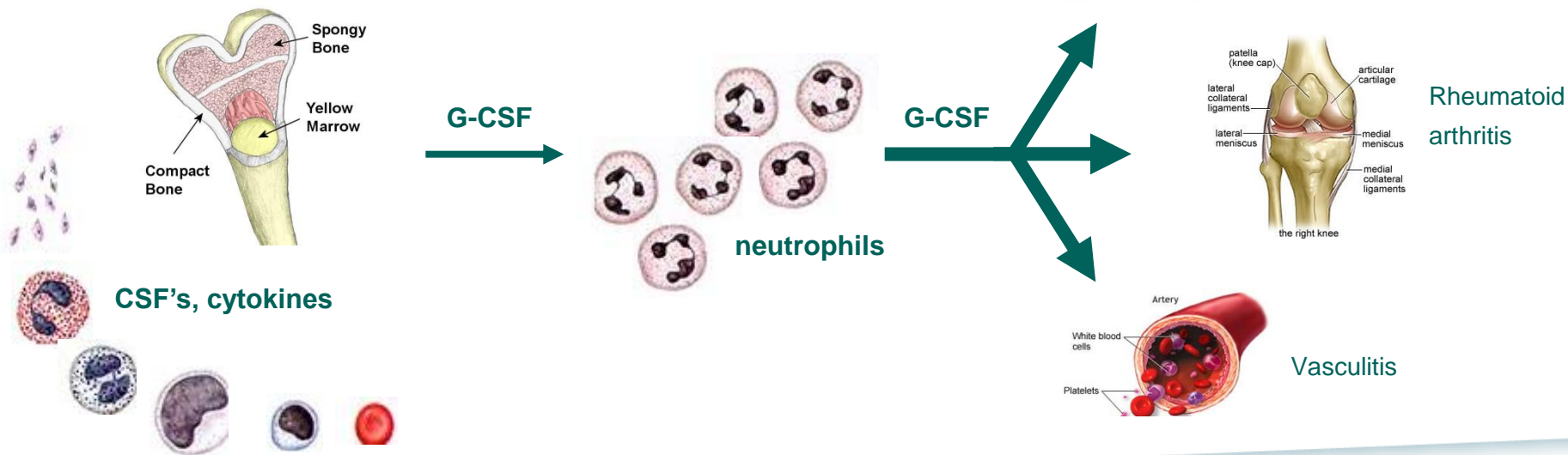
CSL 324

Acute and Chronic Inflammation

CSL324 – Acute and Chronic Inflammation

Neutrophils and inflammatory disease

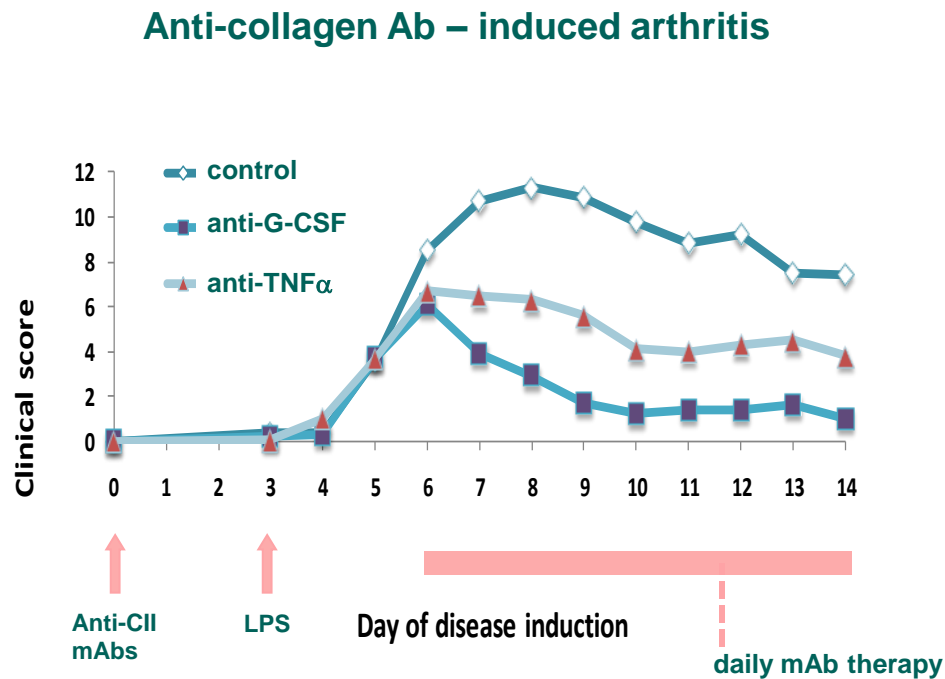
- most abundant WBC, $\sim 10^9$ cells / kg body weight leave the bone marrow (BM) per day
- key effectors of the innate response to infection *but...*
- excessive production and persistence within tissues leads to chronic inflammation and tissue destruction



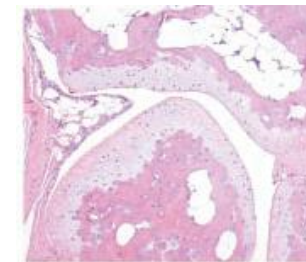
CSL324 – Acute and Chronic Inflammation

The role of G-CSF in mouse models of inflammatory disease

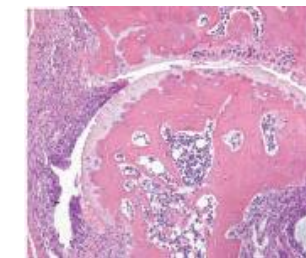
- anti-G-CSF mAb inhibits disease progression in mouse models of arthritis



Collagen-induced arthritis



G-CSF gene knockout

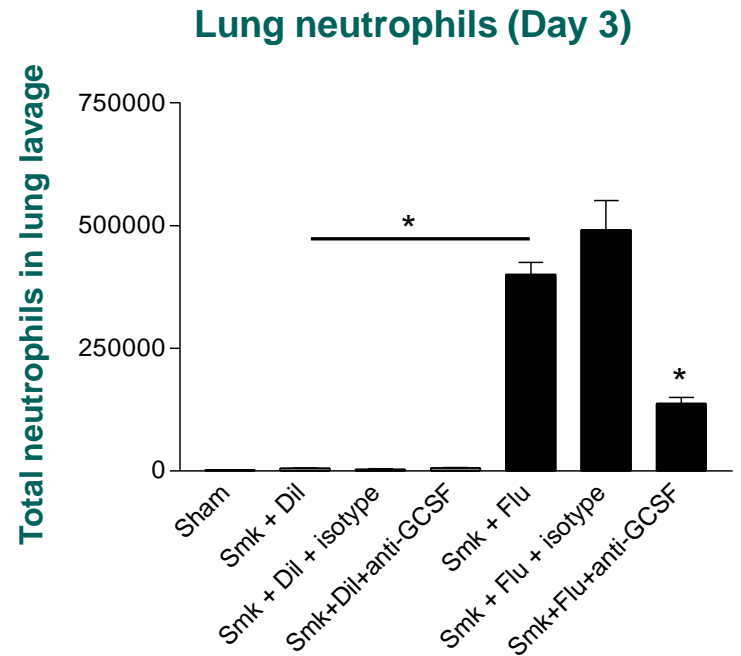
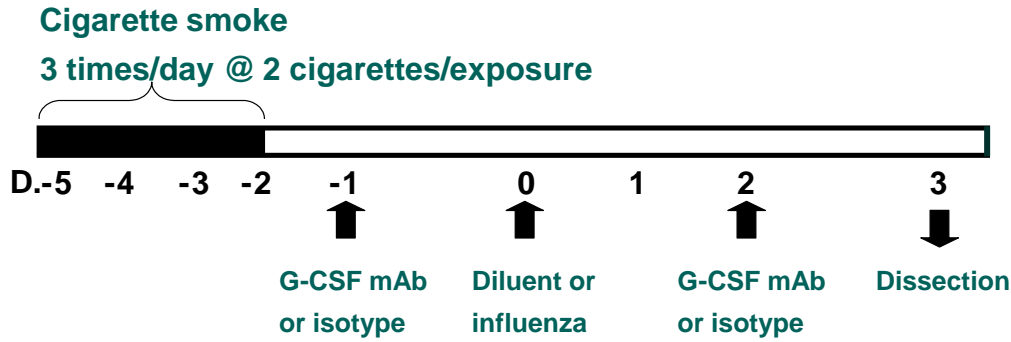


control

CSL324 – Acute and Chronic Inflammation

The role of G-CSF in mouse models of inflammatory disease

- anti-G-CSF mAb inhibits disease progression in a mouse model of COPD



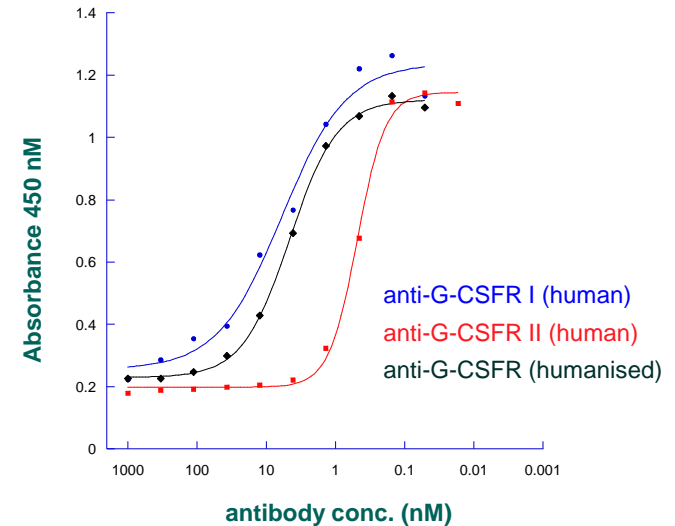
CSL324 – Acute and Chronic Inflammation

Identification and characterisation of a lead candidate mAb

- options available included:
 - humanisation of in-licensed mouse mAbs against the huG-CSFR
 - *de novo* generation of fully human mAbs utilising Dyax phage display technology (G-CSF and / or G-CSFR specific)

CSL324

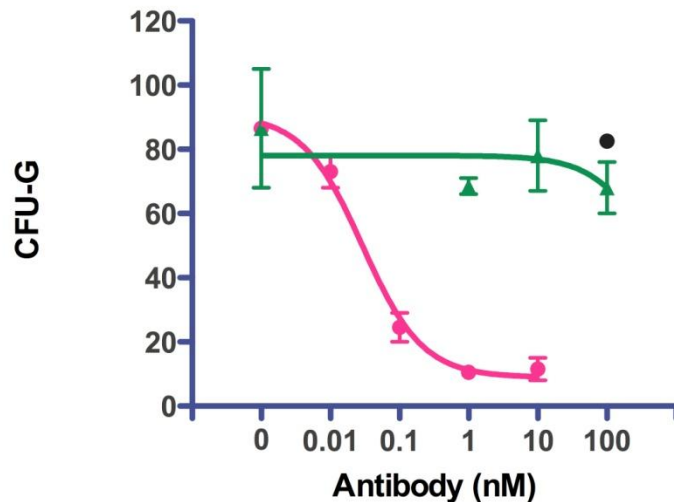
- fully human mAb directed against the human G-CSFR
- high affinity for target – 257pM at the cell surface
- potent antagonist of G-CSF activity in a variety of assay systems



CSL324 – Acute and Chronic Inflammation

CSL324 is a potent inhibitor of G-CSF action *in vitro*

- inhibition in of G-CSF mediated neutrophil production from HSC



- C1.2
- ▲ ROF56
- Control mAb

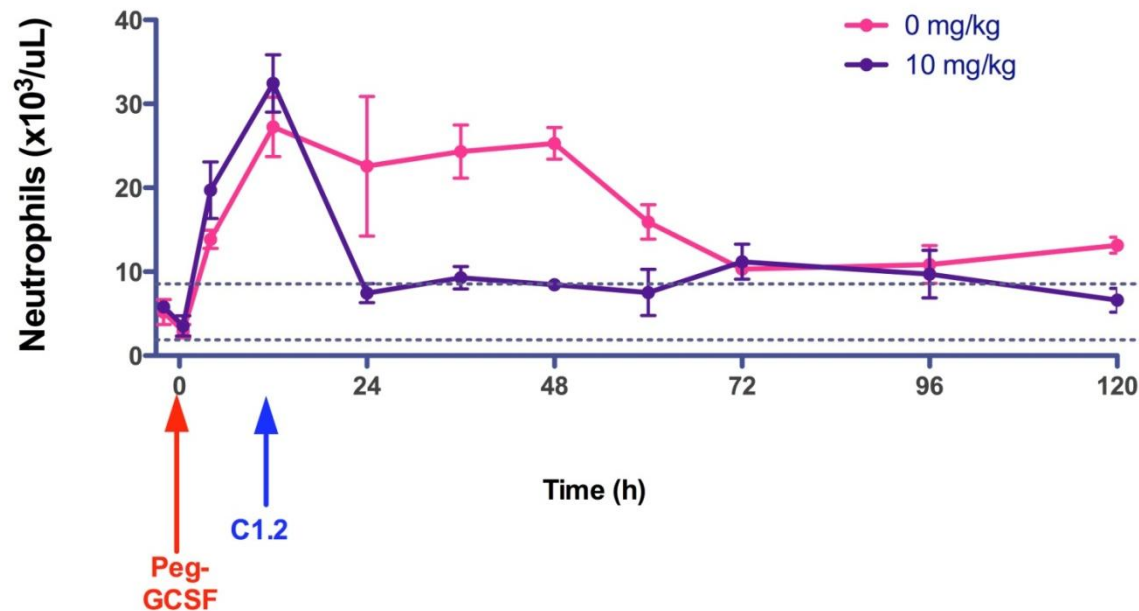
mAb	IC50 (nM)
C1.2	0.016
RO5F6	ND

Each point represents the mean +/- range of duplicate measurements

CSL324 – Acute and Chronic Inflammation

CSL324 is a potent inhibitor of G-CSF action *in vivo*

- inhibition of PEG-G-CSF induced neutrophilia in NHP's



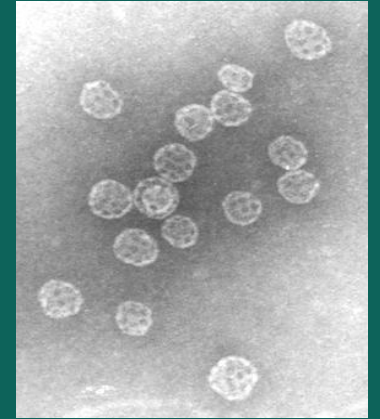
- 2 groups (3 animals per group)
- s.c PEG-GCSF on Day 1
- single i.v infusion of CSL324 12 hrs later

CSL324 – Acute and Chronic Inflammation

Concluding comments

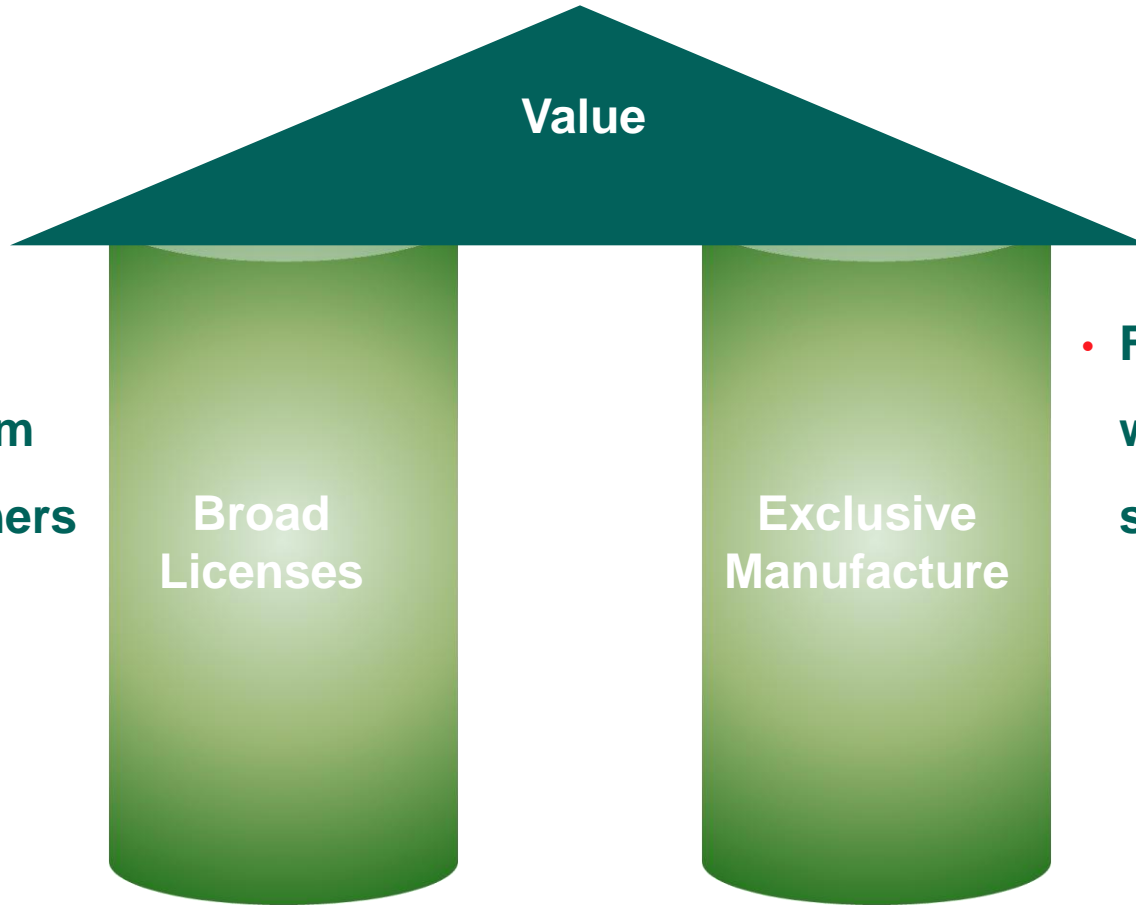
- CSL324:
 - fully human monoclonal antibody directed against the G-CSFR
 - a potent antagonist of G-CSF activity in *in vitro* and *in vivo* assays systems
 - does not induce acute neutropenia in NHP's (role of G-CSF in homeostasis vs. acute or chronic inflammation)
- opportunities for clinical development in a number of inflammatory indications
 - potential for small parallel Phase IIa studies
- **Next milestone:** commence preclinical tox studies late 2011

Licensing



ISCOMATRIX[®] Adjuvant

Business Plan: Pillars for Success



- Increased interest from major partners
- ~30 fields

- Flexible capacity with long term supply

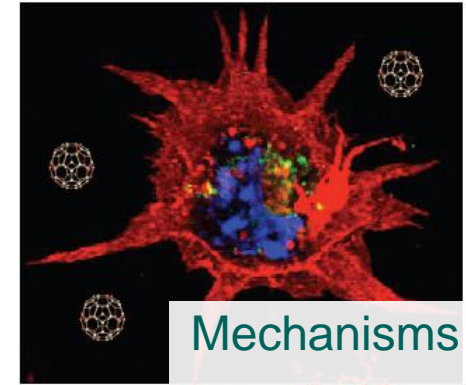
Merck Sharp & Dohme Corp.

- Merck Sharp & Dohme Corp. continues to show confidence in ISCOMATRIX[®] adjuvant for vaccine development programs
- Additional Licences
- Broader research interest

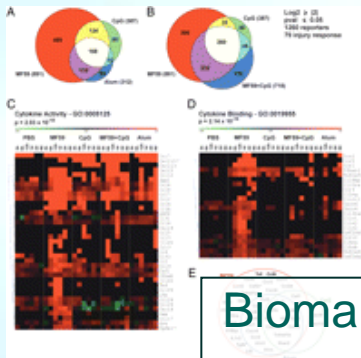


High Quality Scientific Research

Internal research
Partners (Merck, Genentech)
High quality academics (WEHI)
FDA



Investigator led
clinical studies
(NCI)



Partnered Projects

Partnered Projects

CAM3001 (GM-CSFR α)

- Medimmune/AstraZeneca commenced Phase II study in Rheumatoid Arthritis Feb 2010

Periodontal disease vaccine

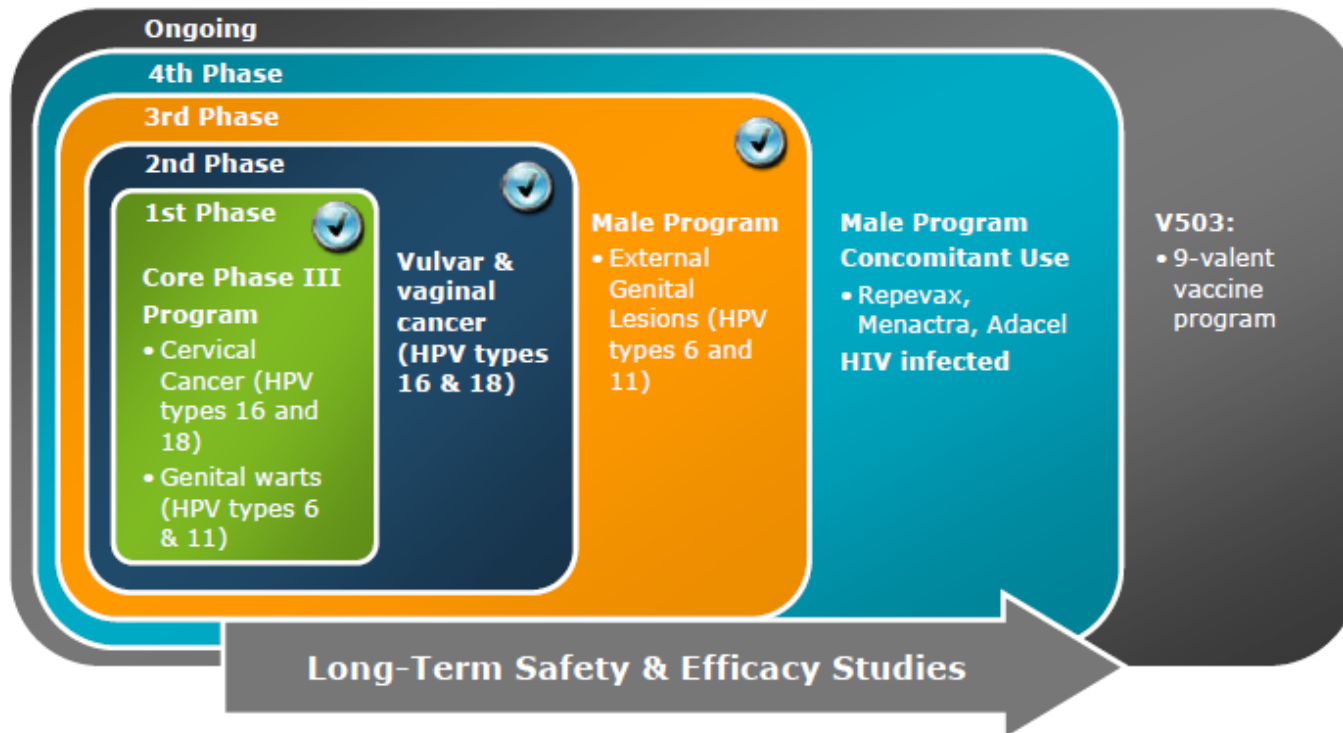
- Research agreement with Sanofi pasteur
- Option to an exclusive worldwide license

GARDASIL®



GARDASIL: Life Cycle Management Plan

GARDASIL
[Quadrivalent Human Papillomavirus
(Types 6, 11, 16, 18) Recombinant Vaccine]



Summary

Global R&D Pipeline

December 2010



Core Capabilities Plasma Proteins Haemophilia Specialty Products Breakthrough Medicines Vaccines & IP

* Partnered Projects



Q&A