

R&D Briefing

December, 2005

Agenda 2006 R&D Briefing

- Welcome
- Introduction and Biotech Project Update
 - Strategy, portfolio and budget mix
 - HPV
 - rHDL: ACS
- Pandemic influenza vaccine development
- Tea break
- Plasma Products
- ISCOMATRIX[®] Adjuvant
- Recombinant Monoclonal Antibodies
 - Introduction
 - Therapeutic Leukaemia Antibody
- Q&A and wrap up

Mark Dehring Andrew Cuthbertson

Jeff Davies Debbie Drane

Andrew Cuthbertson

David Gearing

Andrew Cuthbertson



The Phased Development of CSL Limited

Enhancements

II

Value through innovation

- HPV royalties
- *differentiated plasma and flu products*
- ISCOMATRIX® adjuvant

Time

III

New Products

- IP protected
- High margin
- Important medicines
- Sold by global company - CSL



Global Specialty Biopharmaceutical

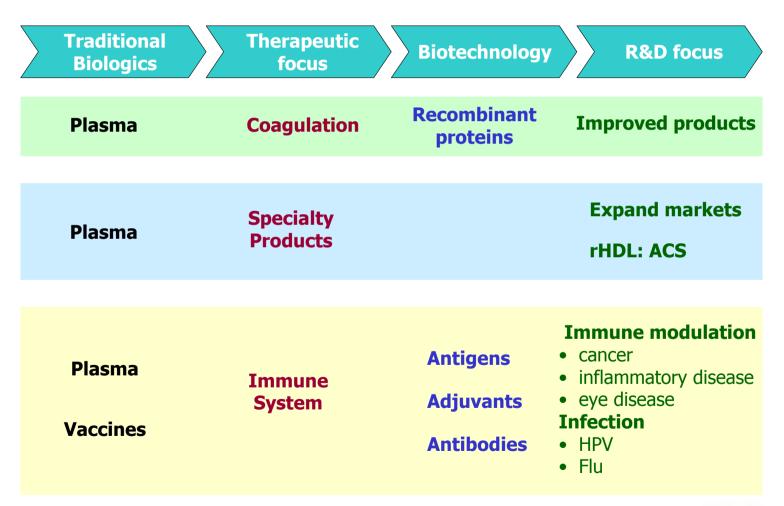
Operational Efficiency

Developing the Right R&D Portfolio

- Investment strategy
- Staff and structure
- Budget mix



Insightful R&D Investment



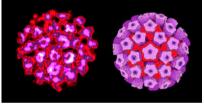




CSL HPV Franchise

CSL HPV Franchise

- Merck's HPV vaccine Gardasil
 - submitted to FDA for US approval December 1st, 2005
 - submitted MAA in Europe



submitted TGA in Australia

Breakthrough vaccine prevents cervical cancer, the second leading cause of death in women worldwide

 CSL's HPV therapeutic entering Phase 2 trial



Cervical Cancer: A Serious Global Burden

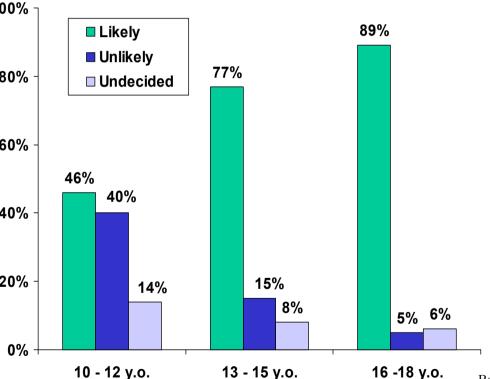
Slides from Merck's Annual Business Briefing: Dec 15, 2005

- Globally 630 million people, including 20 million Americans, are currently infected with human papillomavirus (HPV)
- Infection with certain types of HPV is the cause of cervical cancer
- HPV infection also causes other cancers, genital warts and cervical dysplasia
- HPV causes a high level of personal and financial burden
 - HPV-related disease, including screening, follow-up and treatment costs about \$5 billion per year in the U.S.



Significant Physician and Consumer Interest in HPV Vaccine

Strong Physician Intent to Vaccinate...



and Consumer Vaccine Acceptance

74% of female college students would accept a vaccine

> 80% of females (18–30) believed HPV vaccine was good for themselves and their daughters

Growing support among stakeholder groups for role of HPV vaccine along with behavior education and screening

Rionharmacouticals for L

Boehner CW, et al. Viral Sexually Transmitted Disease Acceptability Among College Students. *Sexually Transmitted Diseases* 2003, Kahn JA, et al. Attitudes about human papillomavirus vaccine in young women. *International Journal of STD & AIDS* 2003; 14:300 – 306, Parent Quantitative Market Research Project: November 2003

Market research conducted by CDC in September 2005 and presented at October 2005 ACIP meeting

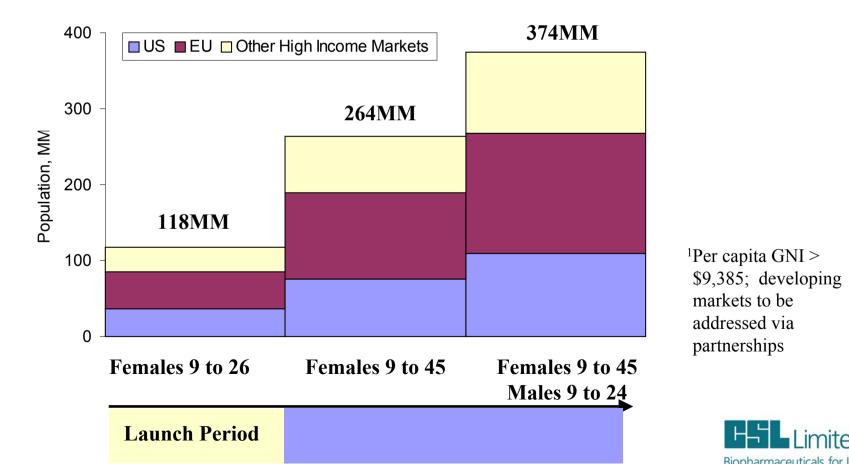
Gardasil[®] is Expected to be the First HPV Vaccine to Market with Broadest Coverage

- Represents a significant medical breakthrough in cancer prevention
- The only investigational cancer vaccine for the prevention of cervical cancer, cervical dysplasia and genital warts
- Broadest coverage will be provided through a quadrivalent vaccine
- Expected to be the first cervical cancer vaccine worldwide
- Submitted to FDA for U.S. approval on December 1, 2005; submissions in other markets will closely follow



Large Potential Vaccination Cohort

- Leverage first mover advantage to capture large appropriate catch-up cohort
- Future growth will be fueled by indications for additional populations



Phase III Studies for Gardasil[®] with 25,000 Participants Demonstrated 100% Efficacy

Gardasil® prevented 100% of HPV 16/18/6/11-related CIN, AIS or EGL in women not yet infected with HPV 16/18 and/or 6/11 at enrollment

Endpoint	Vaccine Cases	Placebo Cases	Efficacy (%)
CIN 1, 2/3, AIS related to HPV 16/18/6/11	0	37	100
CIN 2/3 or AIS related to HPV 16/18	0	21	100
EGL related to HPV 6/11	0	40	100

Participants in 33 countries in all regions of the world



Prepared to Maximize Launch of Gardasil®

- Gardasil[®] represents a major breakthrough in cancer prevention
- Benefits a large vaccination cohort and addresses an important unmet medical need
- High global burden raises significant physician and consumer interest in a vaccine
- Merck is poised to rapidly convert widespread interest and excitement into appropriate routine vaccination globally
- Implementation of strategy will contribute to public health and to Merck's performance
- Potential future indications will drive continued growth





Therapy of Existing Lesions Enlarges CSL's HPV Franchise

CSL HPV Therapeutic

- Not based on VLPs
- Wholly owned project
- E6E7 plus ISCOMATRIX[®] adjuvant
- Issued U.S. patent
- On target for phase 2 study in AIN therapy to commence Q2 2006





CSL Pandemic Influenza Vaccine Development

Current Pandemic Clinical Trial

Testing human immune response to avian flu vaccine candidate

- Testing effective doses which can be used practically to protect Australian population
 - one or two doses
 - 7.5 and 15 mcg antigen
 - effect traditional immune stimulant



Decision Tree Following February Pandemic Vaccine Clinical Data

Best case

Middle ground

Worst case



Research Evaluation: ISCOMATRIX[®] - potent immunostimulant

- Dose-sparing
- More effective

 Plant capacity + dose-sparing = more rapid response to pandemic threat

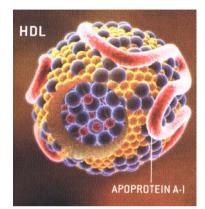




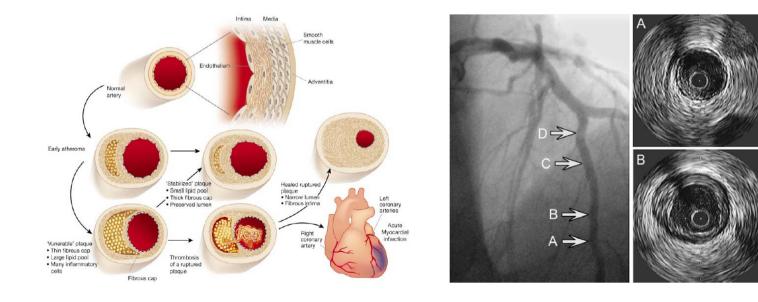
Reconstituted High Density Lipoprotein Clinical Studies

rHDL: Acute Coronary Syndromes

- ACS (ERASE Study)
- sites actively recruiting study progressing well
- aiming for initial data to be available Q3 2006



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Plasma Products R&D

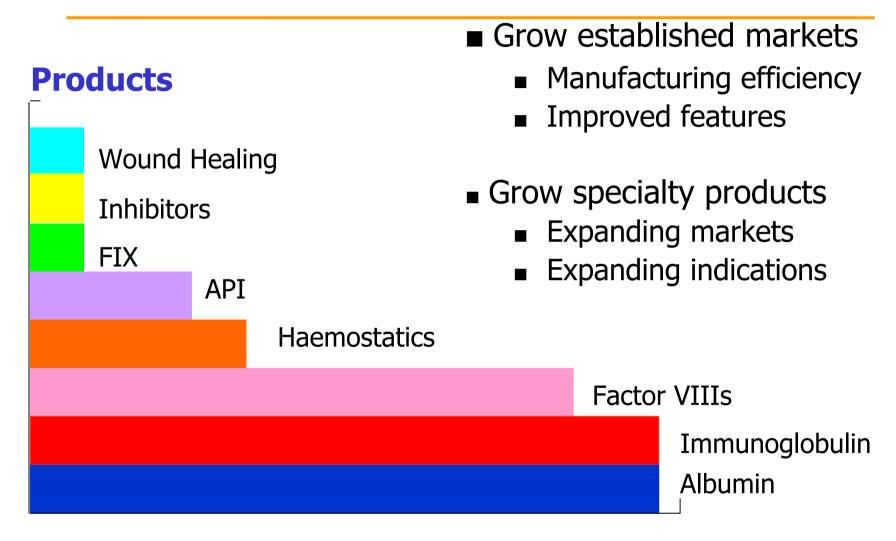
Jeff Davies General Manager, CSL Bioplasma

Plasma R&D Centres of Excellence

- Marburg, Germany
 - Coagulation, speciality products, wound healing
- Bern, Switzerland
 - Immunoglobulins, reconstituted HDL
- Melbourne, Australia
 - Product support, new separation and filtration technologies
- Kankakee & King of Prussia, USA
 - Alpha-1 Proteinase inhibitor, fractionation, US clinical trials



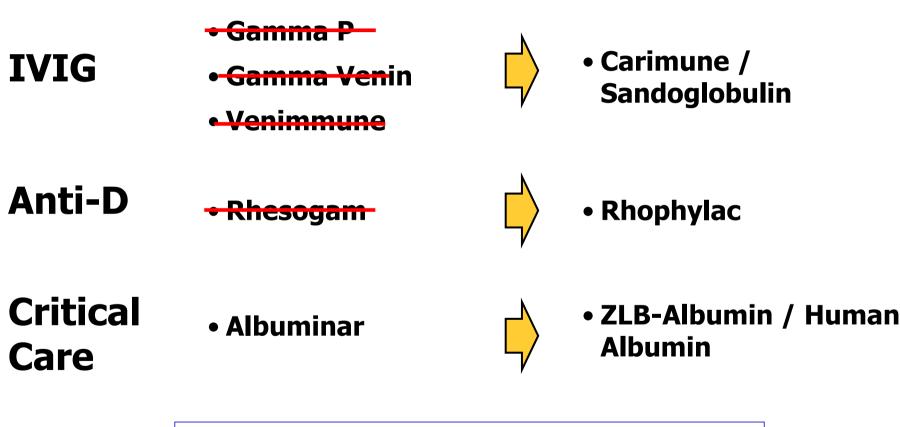
Opportunities for Growth







Benefits of Integration for Key Products



Improved Operational Efficiencies

Improved Product Features



Strengthening our IgG Portfolio





Sandoglobulin ® (Lyophilized, IV) Carimune ®



Vivaglobin ® (16%, Sub-cutaneous)



Sandoglobulin ® Liquid (12%, IV)

Chromatographic (10%, IV)



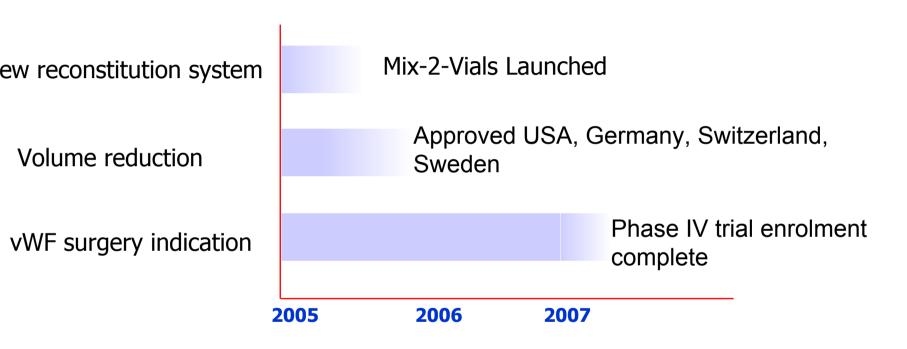
Strengthening our IgG Portfolio

/ivaglobin EU)	Approved in 12 EU countries						
2% Liquid EU)	Approved in 11 EU countries						
/ivaglobin US)	Approval pending						
2% Liquid US)			Subn	nission shortly			
romatographic 9% Liquid				Completion of EU & US submi	trials on track issions planned late 200		
	2005	2006	2007	2008			

Biopharmacouticals for I

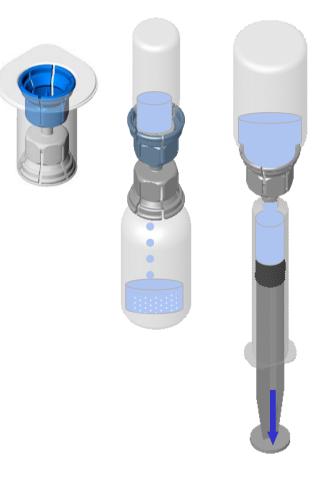
Estimated submission & approval timings by calendar year Pequilatory review timeframe may take considerable time and is difficult to predict

Coagulation Portfolio: Humate/Haemate P





Plasma Products



ZLB Behring Products

Haemate/Humate-P

CSL Bioplasma Products

Biostate

PTX-HT

Thrombotrol-VF

MonoFIX-VF



Maximising Profitable Litres

- Haemocomplettan (fibrinogen)
 - congenital deficiency
 - new markets/indications

2 g

Haemocomplettan® P

Active ingredient: Human Fibrinogen

- Fibrogammin (FXIII)
 - congenital deficiency
 - new markets/indications

250 U F XIII Fibrogammin® P Active ingredient: Human plasma coagulation factor XIII



Berinert P (C1 Esterase Inhibitor)

 Clinical trial design for treatment of acute episodes approved by the FDA and trial commenced

- Competitive advantage
 - half life
 - multifactorial action
 - well tolerated





Alpha-1-Proteinase Inhibitor Deficiency

- Expanded market in USA
- Investigating expanded use internationally
- Clinical trial (Phase IV) commenced
- Kankakee output to increase in 2006





Integration Complete and Projects Well Advanced

- Immunoglobulin manufacturing delivering on yield projections (synergy case)
- Immunoglobulin portfolio improvements advanced
- Coagulation product improvements delivered
- Specialty product R&D programs advanced



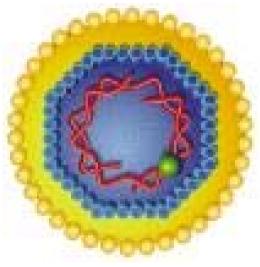


ISCOMATRIX[®] Adjuvant

Debbie Drane Program Leader

Vaccines and Adjuvants

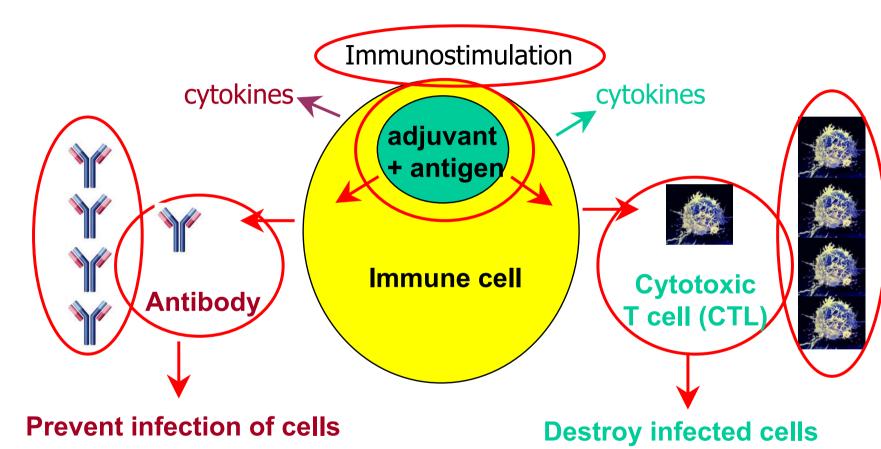
- Vaccines
 - traditional
 - recombinant antigens
 - therapeutic
- Adjuvants
 - many in research
 - few in development



Virus particle



Adjuvant Mechanisms: "Help" Immune Response



ISCOMATRIX[®] adjuvant has multiple functions

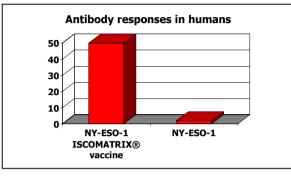


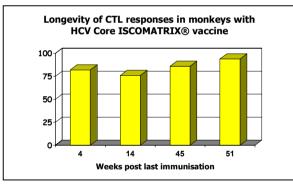
ISCOMATRIX[®] Adjuvant: Uniquely Positioned

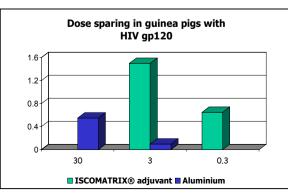
Technology	Immuno- stimulatory	Delivery	Ab	CTL
ISCOMATRIX [®] adjuvant	1	✓	1	✓
Aluminium	1		1	
MF59		1	1	
MPL	1		1	
Virosomes		1	1	
CpG	1		1	1
QS21	1		1	1



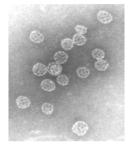
ISCOMATRIX® Adjuvant Meets All Criteria







"Looks" like virus



- Antibody and CTL responses in animal models and humans
- Long lasting responses
- Dose sparing capability
- Good safety profile in humans
- Industrialised



Development of Industrialised Manufacturing Processes

- Optimised proprietary processes
 - ISCOPREP[®] saponin (critical component)
 - ISCOMATRIX[®] adjuvant
- Processes consistent, robust, scalable
- Product stable and characterised
- Pilot facilities in Melbourne



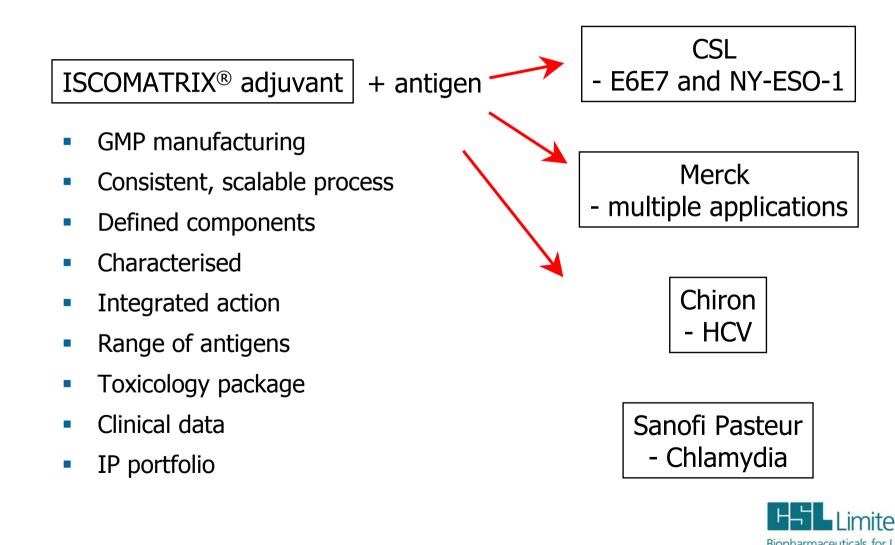


Commercialisation Strategy Drives Long Term Value

- Internal projects
- License by application to major vaccine manufacturers
- IP
 - patents, know how, trademarks
- Worldwide supplier of ISCOMATRIX[®] adjuvant



Attractive Package for Partners



Commercialised

- Unique position
- IP protected
- Major partners
- Commercial manufacture
 - Kankakee (Chicago)
 - facilities
 - process expertise





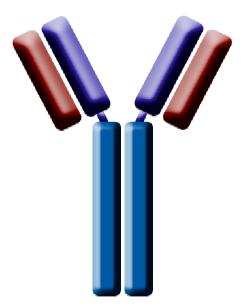


TLA Recombinant Antibody

David Gearing PhD Director, Research

Recombinant Antibodies

- Significant part of biotech sector
- Many profitable drugs
- Good success rate
- Proteins





Selected Recombinant Antibodies

- ReoPro[®]
- Synagis[®]
- OrthocloneOKT3[®]
- Zenapax[®]
- Remicade[®]
- Humira[®]
- Xolair[®]
- Raptiva[®]
- Rituxan[®]
- Herceptin[®]
- Mylotarg[®]
- Campath-1H[®]
- Avastin[®]
- Erbitux[®]
- Zevalin[®]
- Bexxar[®]

Haemostasis Infection Immunological Immunological Immunological Immunological Immunological Immunological Oncological Oncological Oncological Oncological Oncological Oncological Oncological Oncological



Acute Myeloid Leukemia

- Anaemia, infection, bleeding
- US incidence 10,500
- 18% 5 year survival, often only months
- First line therapy chemo +/- BMT
- 80% relapse / refractory
- Limited treatment options



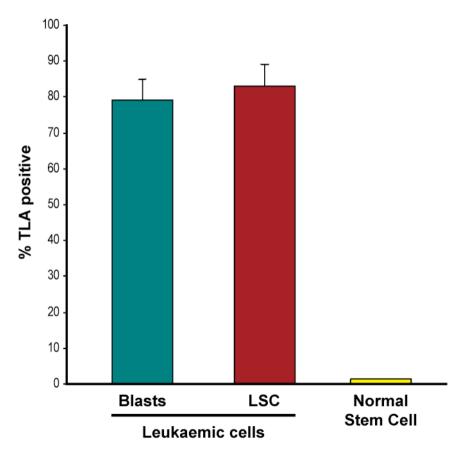
Therapeutic Leukaemia Antibody

- IP from Australian academic collaborator
- Target differentially expressed between leukemia and normal blood cells
- Target common to all types of AML



TLA target: Expression on AML

On mature leukaemic blasts and stem cells



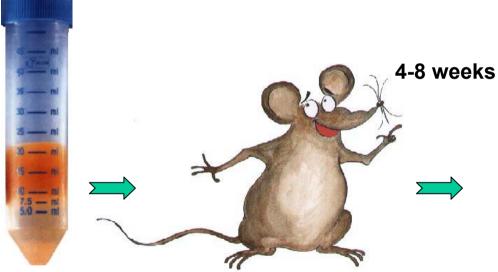


TLA Target: Correlation With Outcome

	% of patients surviving (months)		
TLA target expression level	0-20	20-40	40-60
Low	48	22	30
High	90	5	5



In vivo Leukaemia Assays

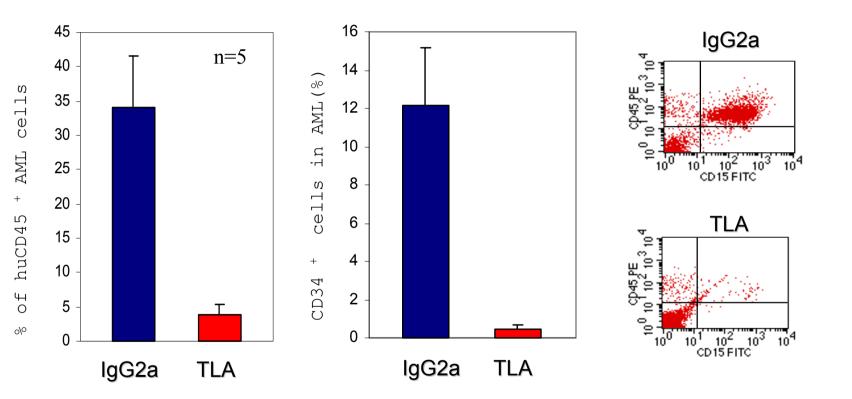


Engraftment: AML stem cells initiate human leukemia when transplanted into irradiated NOD/SCID mice. Quantitative assay for AML stem cells.

AML



Suppression of AML Xenograft in vivo





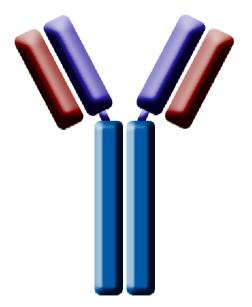
TLA 2006

- POC studies
- Humanized antibody
- Cell line development
- Scale up
- Preclinical toxicity
- Clinic targeted for 18-24 mo.



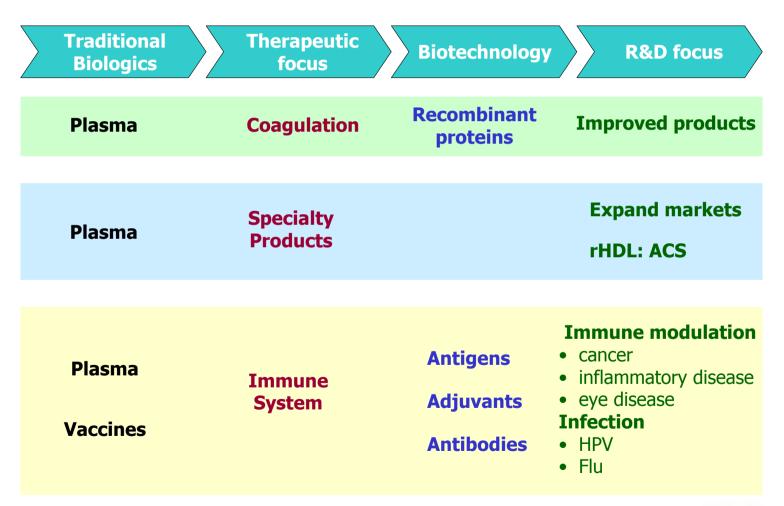
TLA Recombinant Antibody

- Novel leukaemia target
- IP protected antibody
- Efficacy vs AML in vivo
- Humanized
- Stage: Pre-clinical





Insightful R&D Investment





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 - rHDL Stroke and ACS
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END