### **Investor R&D Briefing**

December 10, 2015



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#### Global

# Agenda

- Welcome
- Introduction & Highlights
- Research & Early Development
- Immunoglobulins & Specialty Products
  - Clinical Development
  - Commercial Opportunities
- Q&A

#### Break

- Coagulation/Haemophilia
  - Clinical Development
  - Commercial Opportunities
- Breakthrough Medicines
  - CSL112 Clinical Development
- Influenza Vaccines R&D
- Summary
- Q&A

Mark Dehring Andrew Cuthbertson Andrew Nash

Charmaine Gittleson Bob Repella

Charmaine Gittleson Bob Repella

Charmaine Gittleson Andrew Cuthbertson



# **Introduction and Highlights**

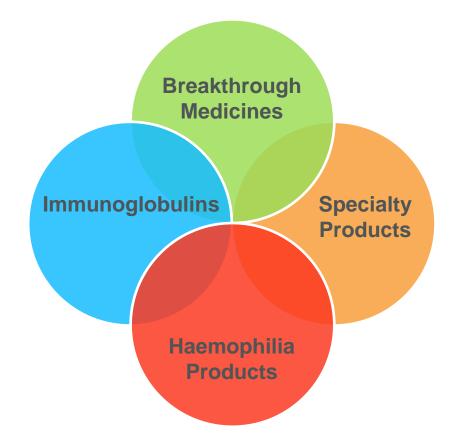


# Global **CSL Protein Therapeutics Technical Platform** Breakthrough **Medicines** Immunoglobulins **Specialty Products** Haemophilia **Products** Plasma Recombinant Fractionation Technology **Protein Science**



#### Global

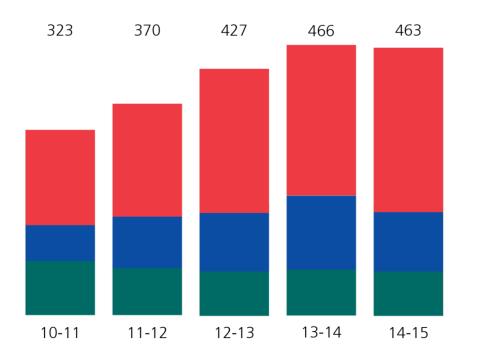
### **CSL R&D Strategy**



- Maintain commitment to extracting maximum value from existing assets and supporting and improving current products
- Develop new protein-based therapies for treating serious illnesses focusing on products that align with our technical and commercial capabilities



#### R&D Investment\* (US\$ millions)



**New Product Development** activities focus on innovative new therapies for lifethreatening diseases.

**Market Development** strategies seek to bring therapies to new markets and new indications.

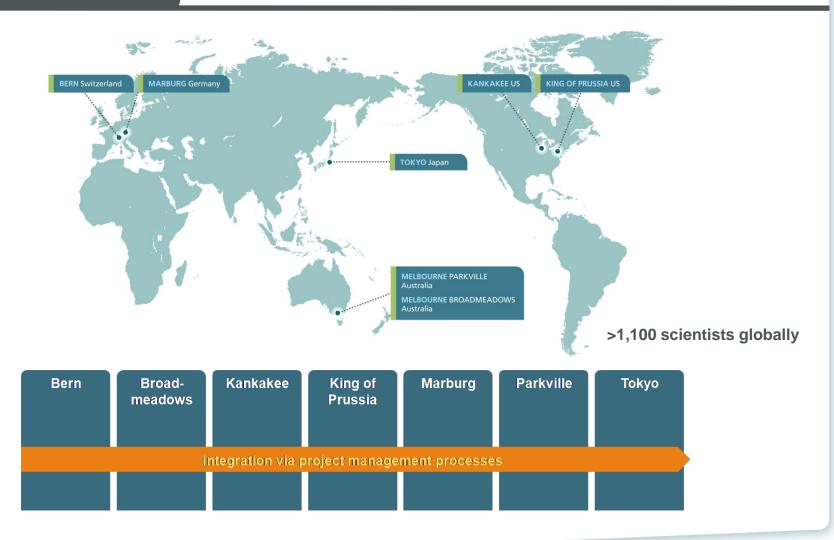
Life Cycle Development ensures continuous improvement of existing products.

\*FY14 / FY15 YoY growth 6% at constant currency



#### Global

#### **Leveraging Global Capabilities**





### R&D Portfolio – December 2014

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management <sup>#</sup>							Immunoglobulins Haemophilia Specialty Products Influenza Vaccine
Market Development		Fibrinogen New Indications PCC New Indications		Beriplex <sup>®</sup> NOACs Daiichi*	Hizentra® CIDP Beriplex® Japan CSL830 C1-INH subcut Fibrinogen Aortic EU	Zemaira <sup>®</sup> EU	Hizentra <sup>®</sup> Japan Privigen <sup>®</sup> CIDP Hizentra <sup>®</sup> biweekly Voncento <sup>®</sup> EU Kcentra <sup>™</sup> US Bleeding /Surgery
New Product Development	Novel Plasma Proteins Rec Coagulation Factors Partnered Vaccine Programs* P. gingivalis/POD OH-CRC/Sanofi* Discovery Projects	CSL650 rvWF-FP Partnered Vaccine Programs* FXIIa Antagonist CSL324 G-CSFR CSL346 VEGFB CSL334 IL-13R	CSL689 rVIIa-FP Congen Def Partnered Vaccine Programs* CSL362 IL-3R* Janssen	CSL689 rVIIa-FP Inhibitors CSL112 reconstituted HDL CAM3001 GM-CSFR –AZ*	CSL627 rVIII-SC Quadrivalent Flu Vaccine	CSL654 rIX-FP	
Core Capabilities: Immunoglobulins Haemophilia Specialty Products Breakthrough Medicines Vaccines & IP							



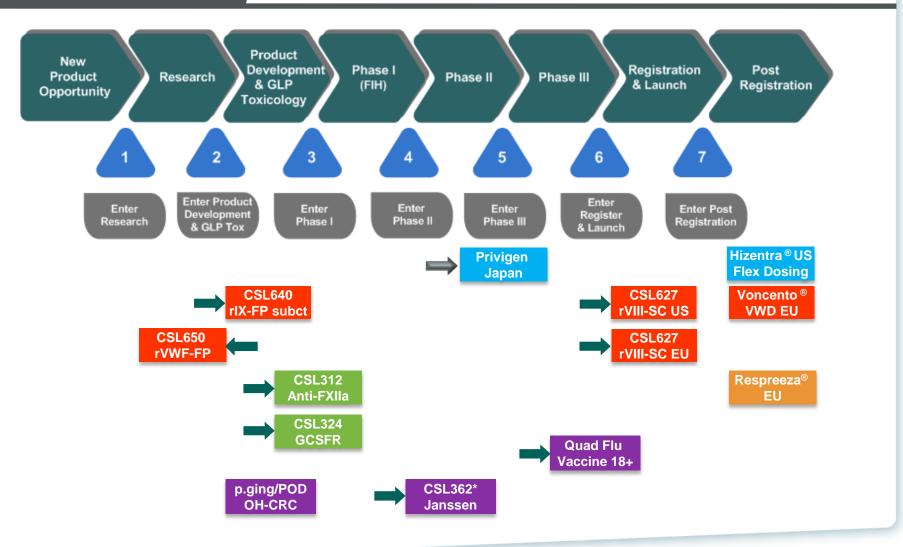
\*Partnered Projects

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Global

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products

#### Progress through Stage Gates in 2015





Global

### R&D Portfolio – December 2015

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management <sup>#</sup>							ImmunoglobulinsHaemophiliaSpecialtyProductsInfluenzaVaccine
Market Development		C1-inh New Indications Fibrinogen New Indications PCC New Indications			Hizentra® CIDP Privigen® Japan Beriplex® Japan CSL830 C1-INH subcut		Kcentra™ US Bleeding /Surgery Respreeza® EU
New Product Development	lg Formulations Rec Coagulation Factors Partnered Vaccine Programs* P. gingivalis/POD OH-CRC Discovery Projects	CSL650 rvWF-FP Partnered Vaccine Programs* CSL334 IL-13R* ASLAN CSL312 Anti-FXIIa CSL324 G-CSFR CSL346 VEGFB	CSL689 rVIIa-FP Congen Def Partnered Vaccine Programs*	CSL689 rVIIa-FP Inhibitors CSL362 IL-3R* AML Janssen CSL112 reconstituted HDL CAM3001 GM-CSFR – AZ*	Quadrivalent Flu Vaccine	CSL654 rIX-FP CSL627 rVIII-SC	
Core Capabilities:	Immunoglobulii	ns Haemophi	lia Specialty	Products B	reakthrough Me	dicines V	accines & IP



\*Partnered Projects

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Global

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products

# **Research & Early Development**



#### Global

### **CSL's Global Research Capability**

Coordinated global project portfolio



- Hub (Bio21, Parkville) & spoke model
- Research excellence in therapeutic proteins
- Plasma and recombinant manufacturing platforms









#### Haemophilia

#### **Research Strategy**



- Major focus on patient QoL
- Extract maximum value and performance from existing assets
- Develop new protein-based therapies and strategies for treating bleeding disorders
  - o Congenital
  - Acquired



Improved prophylaxis for haemophilia patients

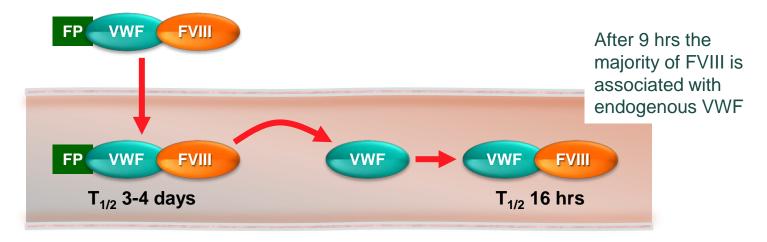
Product	Features	Phase	Manufacturer	Half-life extension	
Eloctate	rFVIII fused to Fc	Market	Biogen Idec	٦	
N8-GP	BDD FVIII O-linked pegyl <sup>n</sup>	Ph II/III	Novo Nordisk		
BAX 855	FVIII Lys-linked pegyl <sup>n</sup>	Market	Baxter	1.1 - 1.5 fold*	
BAY 94-9027	BDD FVIII site-specific pegyln	Ph I	Bayer		
CSL627 rVIII-SingleChain	Single chain BDD FVIII	Submitted	CSL Behring	J	
Alprolix	FIX fused to Fc	Market	Biogen Idec	3 fold	
CSL654 rIX-FP	FIX fused to albumin with cleavable linker	Submitted	CSL Behring	5 fold	
GlycoPEGylated rFIX	FIX N-linked pegyl <sup>n</sup>	Ph III	Novo Nordisk	5 fold	
CSL689 rVIIa-FP	FVIIa fused to albumin	Ph I	CSL Behring	3-4 fold	

FVIII T<sub>1/2</sub> extension limited by interaction with VWF
 Target VWF T<sub>1/2</sub>



# *Haemophilia* Research – FVIII half life extension

- VWF Albumin fusion protein (VWF-FP)
- Haemophilia A patients have normal levels of VWF



- Create novel modified VWF-FP to enable:
  - Administration of higher doses without risk of thrombosis
  - Higher affinity association with FVIII
- Candidate product modVWF-FP + CSL627



#### Haemophilia

#### **Research – FVIII half life extension**

modVWF-FP PK

modVWF-FP (ng/ml) 1200 FVIII activity [% of the norm] 900 CSL627 600 Haemate<sup>®</sup> P pd VWF + CSL627 modVWF-FP dose 1 + CSL627 300 modVWF-FP dose 2 + CSL627 modVWF-FP dose 3 + CSL627 0 0 24 48 72 96 120 144 168 hours

- Prolongation of FVIII exposure by modVWF-FP
- Product development initiated

modVWF-FP PK study in NHPs



# Haemophilia Research – Subcutaneous Delivery

# Enabling more flexible and convenient prophylaxis in haemophilia patients

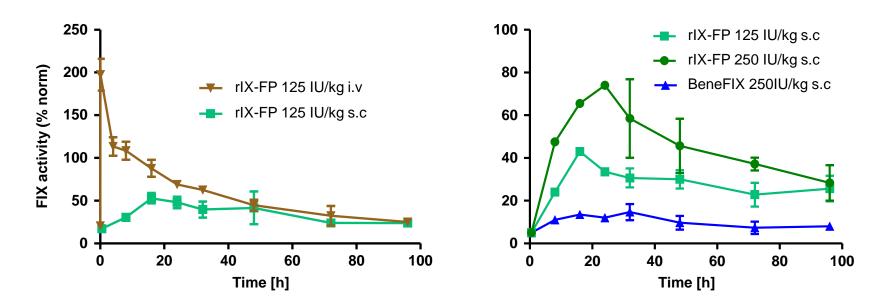
- New, innovative and unique administration form
- Patients with poor venous access
- Reduction or avoidance of indwelling catheters & associated complications
- Patients with fear for injections / needles
- Maintain consistent trough levels (fewer peaks)



#### Haemophilia

#### **Research – Subcutaneous Delivery**

Subcutaneous delivery of rIX-FP (haemophilia B mice)



- s.c rIX-FP ~50% bioavailability\* in haemophilia B mice
- s.c.rIX-FP ~8-fold higher AUC than BeneFIX\*\*

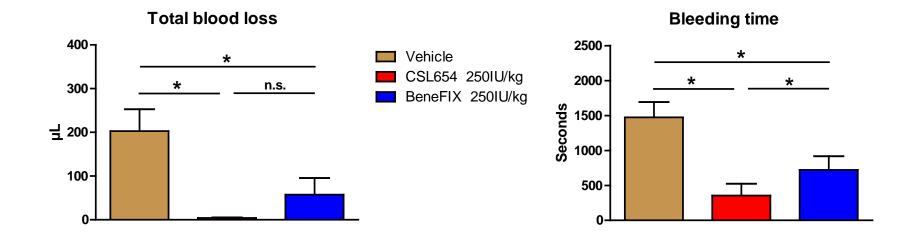
\*Bioavailability 13-50% depending on species \*\*TM of Pfizer. Inc.



### Haemophilia

#### **Research – Subcutaneous Delivery**

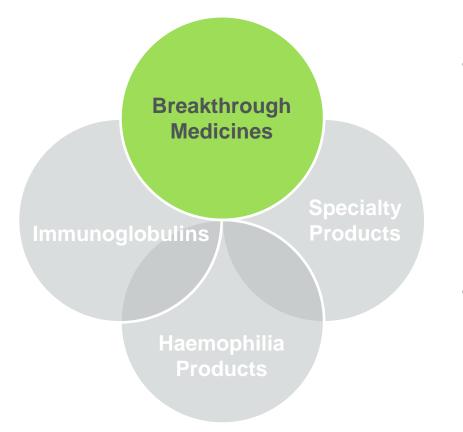
rIX-FP s.c efficacy in haemophilia B mice



- rIX-FP reduces total blood loss and bleeding time following s.c administration to haemophilia B mice
- Phase 1 to commence mid 2016



#### **Breakthrough Medicines**



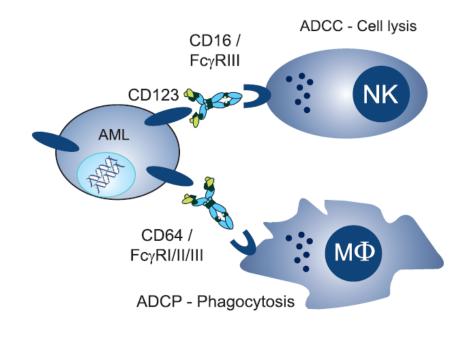
- Leveraging clinical and technical insight in developing novel proteinbased therapies
  - Significant unmet need
  - Multiple indications
- Key Focus
  - o CSL362 (Janssen)
  - o CSL324



#### Breakthrough Medicines

### CSL362 – Acute Myeloid Leukaemia

- Most common acute leukaemia in adults
- Incidence increases with age
- Untreated AML fatal: 3 4 months
- Chemotherapy → 50-75% CR ~70% will relapse
- CSL362 MOA targets CD123 overexpressed on leukaemic cells
  - engineered to recruit immune killer cells
  - o inhibits IL-3 activity





- Licence Agreement with Janssen Biotech June 2013
  - CSL responsible for completing CSL362 AML Phase 1 clinical study

Milestone	Date
Phase 1 Last Patient Last Visit	July 2015

o Janssen responsible for all further oncology development

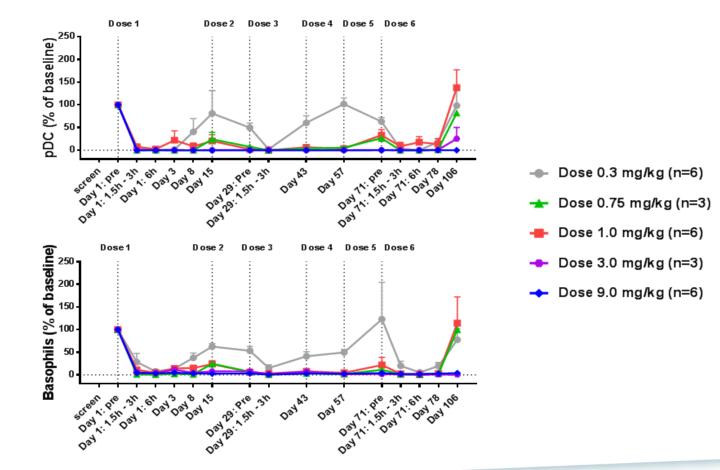
Milestone	Date
AML Phase 2 First Patient In*	August 2015
*JNJ-56022473	



#### Breakthrough Medicines

#### CSL362 – Acute Myeloid Leukaemia

• CSL362 depletes biomarker pDC's and basophils in patients





#### Conclusions

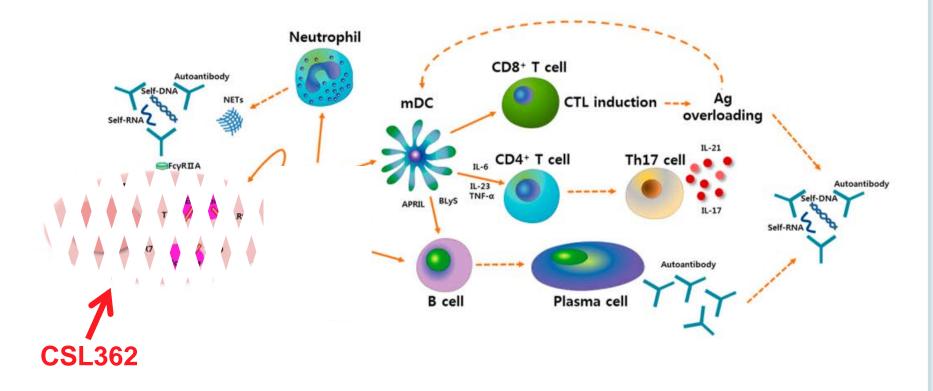
- Manageable safety profile:
- Pre-medication with steroids required to prevent infusion reactions
- PD effects confirming CD123-targeted ADCC
- Rapid and full depletion of basophils and pDCs
  - $\circ$  Sustained depletion at CSL362 dose levels ≥ 3 mg/kg
- Saturation of CD123 receptor on monocytes at CSL362 dose levels ≥ 3 mg/kg (trough concentration > 3µg/ml)
- Conversion of MRD seen in a subset of pts treated with CSL362
- AML Phase 2 study commenced July 15 (Janssen partnership)



#### **Breakthrough Medicines**

**CSL362 – SLE** 

• pDCs contribute to a disease amplification loop in SLE

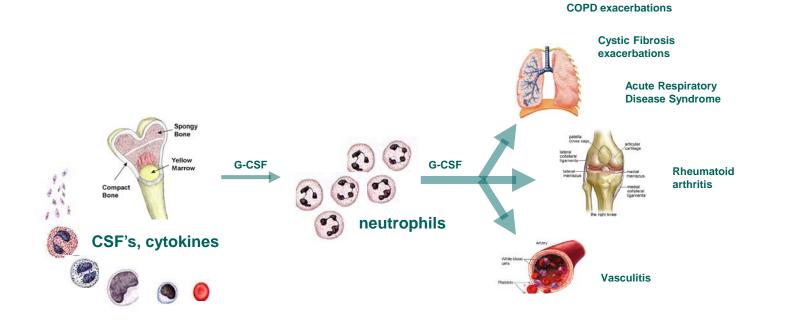


Janssen to commence exploratory study in SLE patients 2H 2016



#### CSL324 – anti-G-CSFR mAb

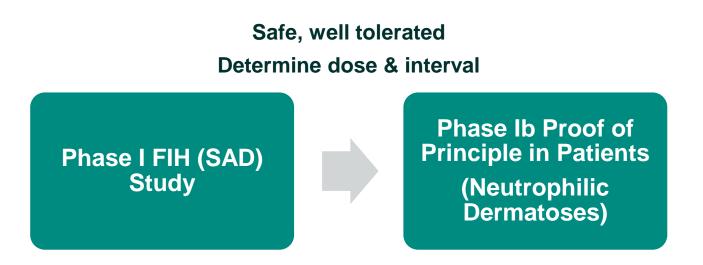
- Targeting the G-CSF receptor represents a novel approach to the treatment of neutrophil mediated pathologies
- Efficacy in multiple animal models of inflammatory disease





Breakthrough Medicines

• Early clinical development strategy



- GLP toxicology completed, CSL324 safe and well tolerated
- Phase 1 to commence mid-late 2016



# Global CSL Research Summary

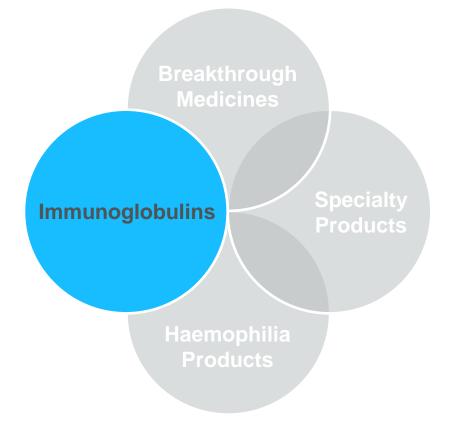
 Portfolio of early stage opportunities consistent with CSL commercial objectives

Immunoglobulins Haemophilia	Specialty Products	Breakthrough Medicines
-----------------------------	-----------------------	---------------------------

- Delivery of high quality candidates for clinical development
  - o CSL362 (anti-IL-3R, partnered with Janssen Biotech)
  - CSL324 (anti-G-CSFR)
  - o CSL312 (anti-FXIIa)







- Maintaining leadership position through focus on:
  - $_{\odot}$  New Indications
  - Geographic expansion
  - Delivery options
- Key Focus
  - Hizentra<sup>®</sup>
  - Privigen<sup>®</sup>



Privigen®	Hizentra®
<ul> <li>The first and only 10% liquid intravenous immunoglobulin (IVIG)</li> </ul>	<ul> <li>The first 20% high concentration low volume SCIG for convenient self</li> </ul>
therapy that is proline stabilized with room temperature storage up	administration providing steady-state Ig levels and an established long-
to 36 months	term safety record with chronic administration

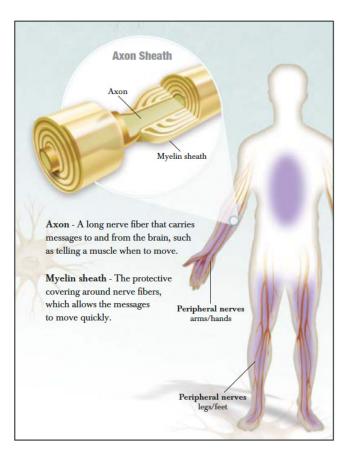






# Immunoglobulins Progress in Neurology

#### Chronic Inflammatory Demyelinating Polyneuropathy (CIDP)



- Build on Privigen<sup>®</sup> experience in CIDP
- Introduce SC infusion method
  - Ease of administration
  - Steady state levels, manages wear off effect





# Immunoglobulins PATH Program

- Pivotal study
  - Largest randomised placebo controlled study in CIDP (16 countries/69 sites)
  - Study screening completed (n=289)
  - 71 patients have completed the primary study
  - Last patient completing Q4 2016
- FDA and EMA submissions 2H 2017
- PMDA submission 2018





# *Immunoglobulins* Subcutaneous Infusions Made Simple

 83% (n=100) patients said medication in its current form was easy to use (120 subject responses at week 9)



35

#### **Subcutaneous Infusions Can Be Individualised**

- Clinical trial highest dose/volume required – 160mL in avg 80kg patient
  - 4 infusions sites/session/~120 minute infusion time
  - 2 infusion sites/session x 2 days
     ~60 minute infusion time
- Infusion volume of 50mL/site well tolerated
- Infusion rate of 35 mL/hr tolerated





# *Immunoglobulins* Portfolio Expansion in Japan

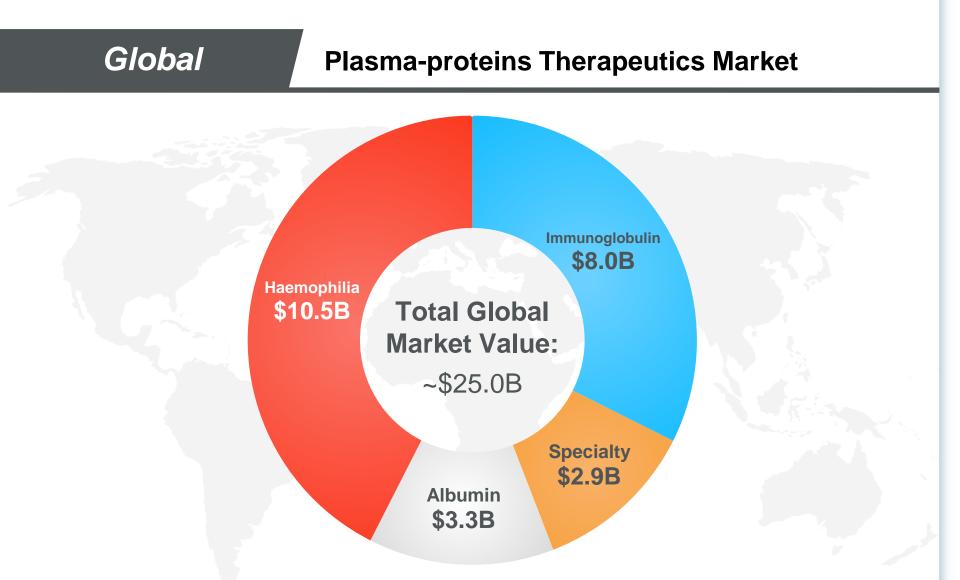
- ~3,500 Primary Immunodeficiency patients in Japan PID network (2014)
- Currently Hizentra® and 5% IVIG available to patients
- CSL will bring first high purity room temperature 10% IVIG product to Japan
- Commence Privigen<sup>®</sup> PID study Q3/4 2016
  - Agreement on study design reached with PMDA





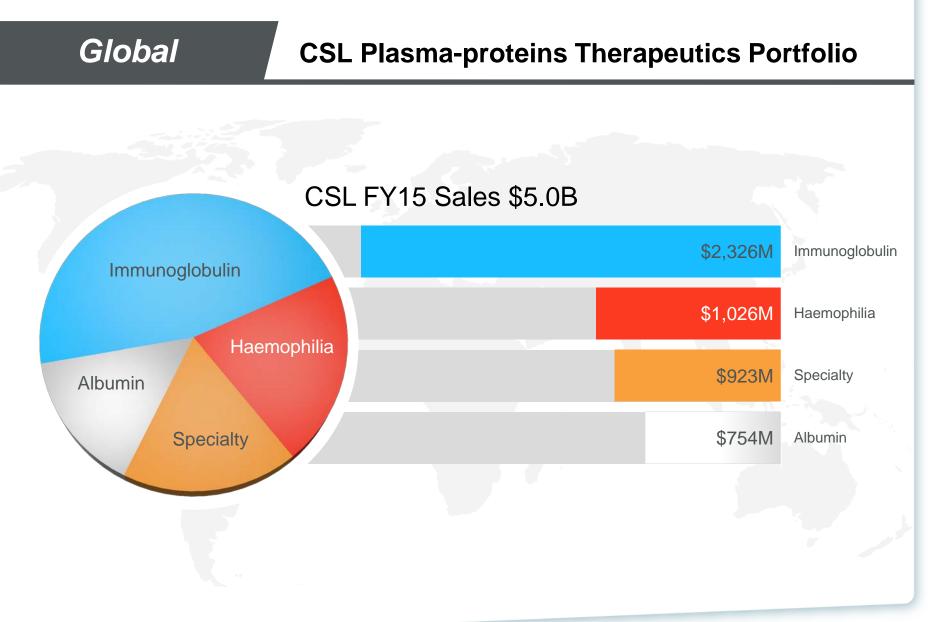
### Commercial Opportunities and Activities





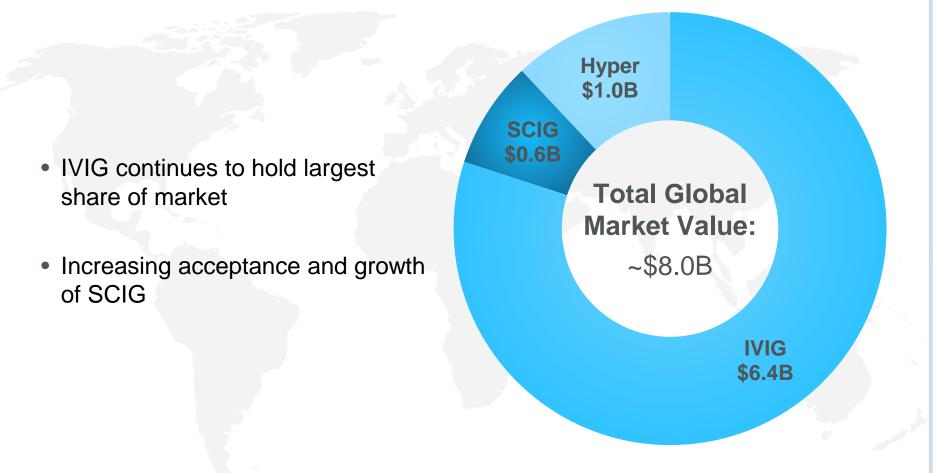
**Sources:** Company annual reports/financial schedules, MRB global Coagulation Factors Concentrate Market 2014 & 2015, MRB WW Plasma Fractionation Market 2014 interim report, CSL Actuals FY15







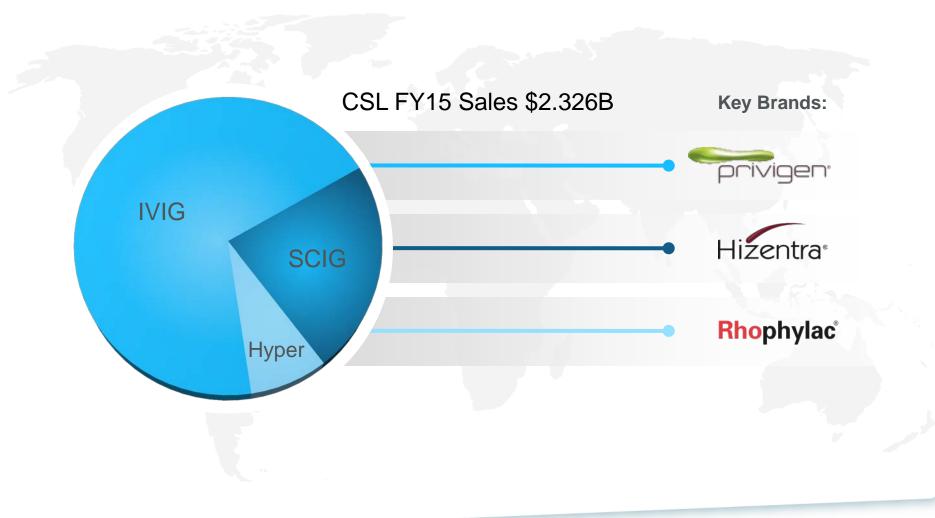
# Immunoglobulins Global Market



Sources: Company annual reports, Markets and Markets Plasma Fractionation Report 2015, based on 2014 data, CSL Actuals FY15



### *Immunoglobulins* CSL's Global Performance

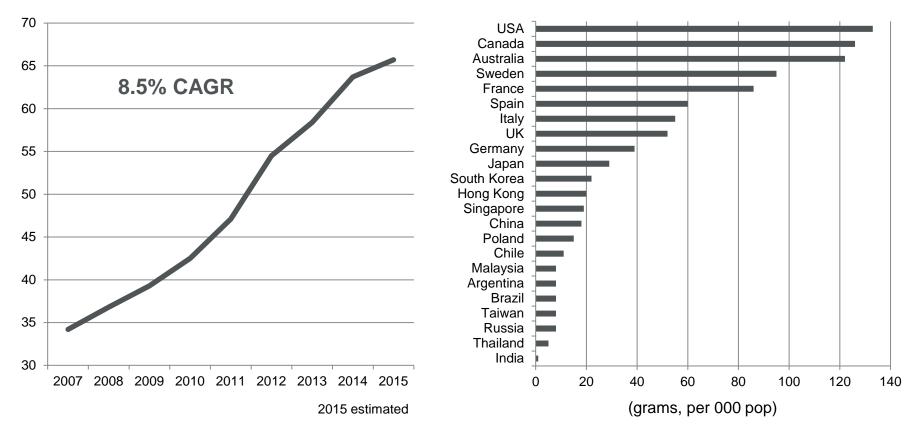




# Immunoglobulins Continued Market Growth

### US-PPTA Data (Kg, 000)

### **Per-Capita IG Use**



Sources: PPTA. Note: PPTA reported incomplete data for 2011. MRB 2011



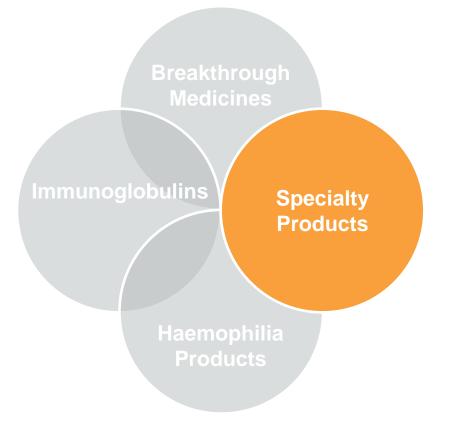
# *Immunoglobulin* Today, Tomorrow, Future

Today	Tomorrow	Future
<ul> <li>Privigen<sup>®</sup> CIDP growth in Europe and Canada</li> </ul>	<ul> <li>Hizentra<sup>®</sup> CIDP development program</li> </ul>	<ul> <li>Approval of new indications</li> </ul>
<ul> <li>Hizentra<sup>®</sup></li></ul>	<ul> <li>Continued global</li></ul>	<ul> <li>Pursue new</li></ul>
individualized therapy	launches	therapeutic areas
<ul> <li>Carimune for select</li></ul>	<ul> <li>Evaluating novel</li></ul>	<ul> <li>Develop additional</li></ul>
markets	delivery devices	formulations



# **Specialty Products**





- Leveraging high quality broad product portfolio through:
  - o New markets
  - Novel indications
  - Novel modes of administration
- Key Focus
  - Beriplex<sup>®</sup>/Kcentra<sup>®</sup>
  - o Berinert<sup>®</sup>, CSL830
  - Zemaira<sup>®</sup>/Respreeza<sup>®</sup>



- Prothrombin Complex Concentrate = PCC (4FPCC)
  - Vitamin K-dependent coagulation factors (FII, FVII, FIX, FX)
- Indicated as an agent to reverse the effects of vitamin K antagonists (e.g. Warfarin) for:
  - $_{\odot}$  Bleeding related to over-anticoagulation
  - $_{\odot}$  Patients needing urgent surgery
- Expanding into new geographies
- Explore utility in treating patients bleeding with receiving Novel Oral Anticoagulants (NOACs) – Factor Xa and Factor IIa inhibitors

Kcentra® Beri**plex**® P/N



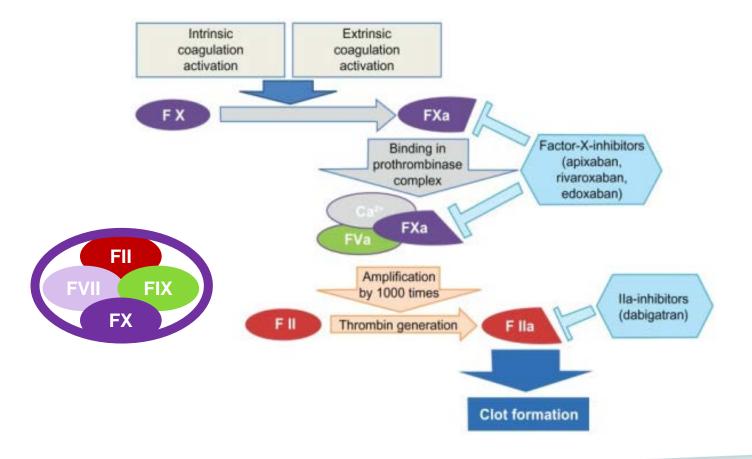
# **Beriplex<sup>®</sup> Expansion in Japan**

- Clinical study evaluating vitamin K antagonist reversal in acute bleeding and for surgery
  - Open label study almost completed
  - Demonstrated effective INR reversal at 30 minutes
  - No safety concerns
  - PMDA submission Q2 2016
- Availability of Beriplex<sup>®</sup> will address a high unmet medical need specifically highlighted by Japan Ministry of Health and Welfare



### **Potential New Usage for 4FPCC**

### **Coagulation Cascade and Mechanisms of Anti-coagulation**





Specialty

### **Reversal of Anti-coagulation Effect in a Bleeding Patient**

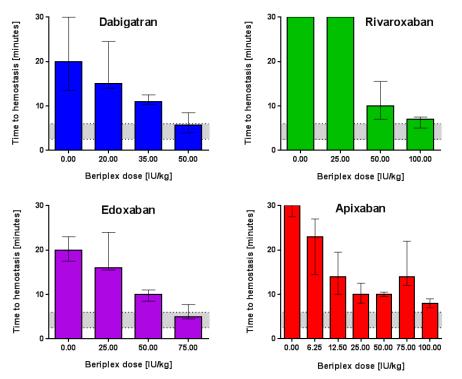
- Antidotes being developed to reverse the anti-coagulation activity of Factor Xa or IIa inhibitors
  - Studies demonstrate normalisation of clotting tests
  - Bleeding studies not yet available
- 4FPCCs in healthy volunteers also reverse prothrombin time prolongation
  - 50IU/kg Beriplex<sup>®</sup> dose reversed the anticoagulant effect of edoxaban<sup>1</sup>

# Can bleeding be stopped or controlled to allow for urgent medical or surgical care?

References: 1. Circulation. 2014; CIRCULATIONAHA.114.013445 published online before print November 17 2014



### **4FPCC** in the Control of Bleeding – Animal Data



Data represent medial plus interquartile range. Shaded area represents sham treated control range.

**References:** Pragst et al. JTH 2012; 10(9): 1841-48. Herzog et al. Thromb Res 2014; 134(3):729-36. Dickneite and Hoffman 2014; 111(2):189-98. Herzog et al. Anaesthesiology 2015; 122(2):387-98. Herzog et al. Thromb Res 135 (2015) 554–560. Herzog et al. Critical Care 205; 19(1):P348.



### Kcentra<sup>®</sup> / Beriplex<sup>®</sup> in Treatment of Acute Major Bleeding Related to Flla or FXa Inhibitor Use

- USA and international expert groups recommend inclusion of PCC in guidelines as agent to reverse anticoagulant effect of NOACs<sup>1,2,3</sup>
- Hospital treatment algorithms increasingly including PCC
- Clinical program under consideration to assess control of severe bleeding

**References: 1.** Clinical Practice Guide on Anticoagulant Dosing and Management of Anticoagulant-Associated Bleeding Complications in Adults. *American Society of Hematology* 2011. **2.** EHRA Practical Guide on the use of new oral anticoagulants in patients with non-valvular atrial fibrillation: executive summary. *European Society of Cardiology* 2013. **3.** Management of major bleeding complications and emergency surgery in patients on long-term treatment with direct oral anticoagulants, thrombin or factor-Xa inhibitors: Proposals of the Working Group on Perioperative Haemostasis (GIHP) 2013

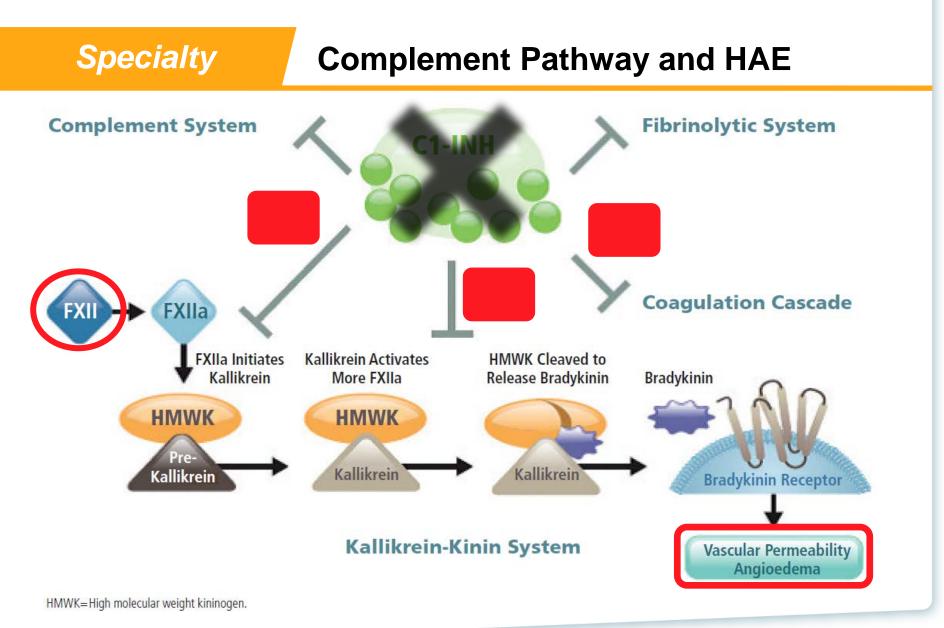


### Hereditary Angioedema (HAE)

Berinert®	CSL830
<ul> <li>Plasma derived, pasteurised and</li> </ul>	<ul> <li>Plasma derived, pasteurised and</li> </ul>
nanofiltered concentrate of C1	nanofiltered higher concentrated C1
Esterase Inhibitor indicated for the	Esterase Inhibitor indicated for the
intravenous treatment of acute	routine prevention of Hereditary
abdominal laryngeal or facial attacks	Angioedema (HAE) attacks in adult
of Hereditary Angeiodema (HAE) in	and adolescent patients
adults and adolescents	







CSĽ

### **Clinical Presentation**





# The Impact of HAE on Patients

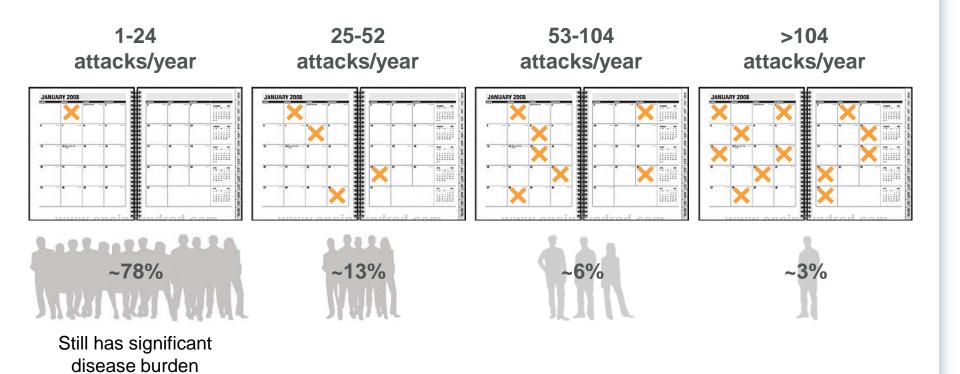
- HAE is unpredictable
- All body sites are associated with impairment; not just laryngeal attacks
- It impacts people not just during attacks, but also in between attacks
- Attacks are associated with significant anxiety: this anxiety is proportionate to the severity and pain of individual attacks
- Results in missed opportunities in terms of school and career, as well as significant absences from work for both patients and carers

The HAE-Burden of Illness Study in Europe (HAE-BOIS) 2012-4

References: Caballero T. et al. Allergy Asthma Proc. 2013; Aygören-Pürsün E et al. ISPOR 2012; Bygum et al. Acta Derm Venereol 2015.



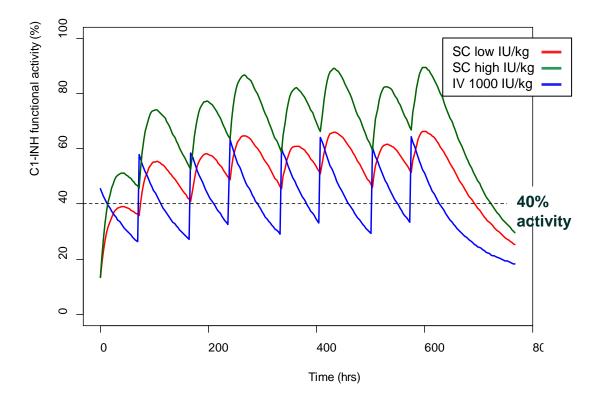
### HAE attack frequency does not link with severity





#### **Subcutaneous Dosing Maintains Trough above Protective C1-INH Level**

- SC trough remains above predictive 40% threshold
- Potential for reduced attack rate



References: Zuraw et al. Allergy 2015; 70: 1319-1328



# **CSL830 Program Progress**

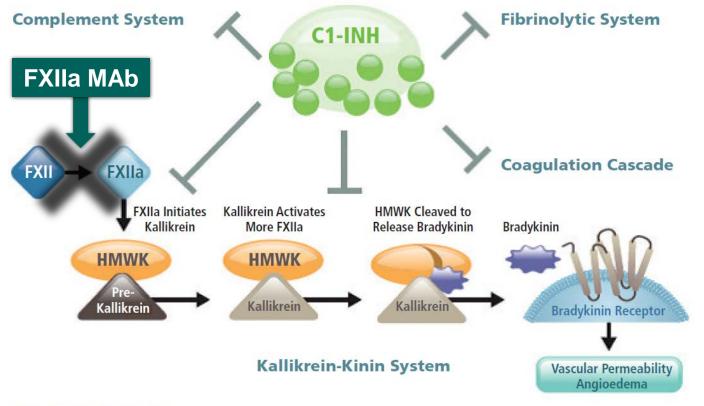
- Phase III study rapidly completed enrollment (n=90)
- Patients moving into extension study
  - Allowed for individualised dosing
  - Well tolerated
  - No withdrawals for lack of efficacy
- Submission to FDA and EU anticipated 2H 2016



Clinical Studies for Optimal Management in Preventing Angioedema with low-volume subcutaneous C1-inhibitor Replacement Therapy



#### Bringing new technologies to the HAE space CSL312 – Anti XIIa monoclonal antibody



HMWK=High molecular weight kininogen.

- New molecule and target potential benefit:
  - o In refractive patients
  - $_{\odot}$  For HAE types I, II and III as well as ACE inhibitor induced oedema
  - For subcutaneous delivery every 2 to 4 weeks
  - Other indications
- Commence first in man studies 2H 2016



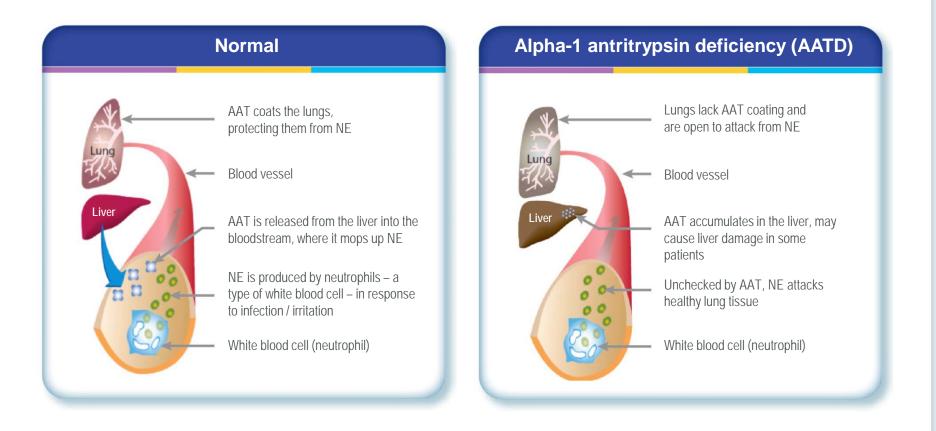
**Respreeza® / Zemaira®** 

- Respreeza<sup>®</sup> is a highly purified alpha-1 therapy approved by EMA for maintenance treatment to slow the progression of emphysema in adults with severe alpha-1 antitrypsin deficiency (AATD)
- RAPID trial is largest placebo controlled study in patients with AATD (Chapman KR et al. Lancet 2015; 386: 360-368)
- Respreeza<sup>®</sup> approved by EMA in August 2015





### Alpha-1 Antitrypsin Deficiency (AATD)<sup>1</sup>

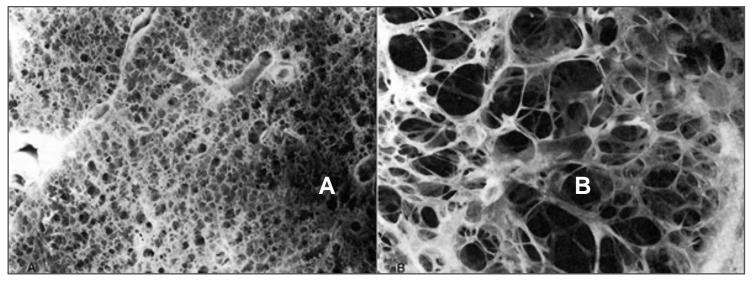


References: CSL Behring Data on File. Alpha-1 Antitrypsin Deficiency Counseling Tool 2008



### **AATD Leads to Lung Tissue Deterioration**

Images from high-resolution computerised tomography scanning



normal lung (left; A)

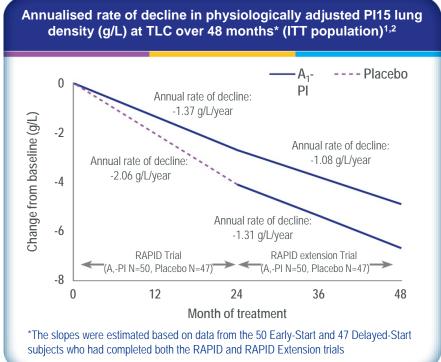
severe emphysema (right; B)

References: http://www.ctsnet.org/portals/thoracic/newtechnology/article-4



# RAPID Program – Respreeza<sup>®</sup> Slowed Rate of Lung Density Decline from Baseline

- Difference in annual decline from baseline to Month 24 favours Early-Start
- Lost lung density in the Delayed-Start group could not be regained
- Early-Start group maintained a therapeutic benefit for 4 years

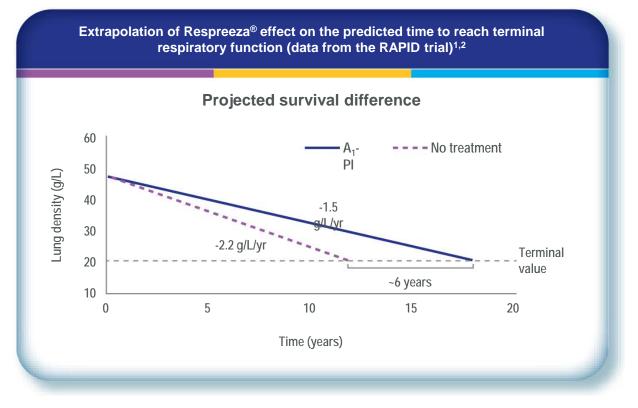


References: 1. Chapman, KR et al. Lancet 2015; 386: 360-368. 2. CSL Behring. Data on File. Dec 2013 Interim Analysis of Extension Trial



### Estimate of Long-Term Clinical Benefit<sup>1,2</sup>

 RAPID program demonstrates a specific treatment has been shown to delay the progression of and modify disease in patients with severe AATD



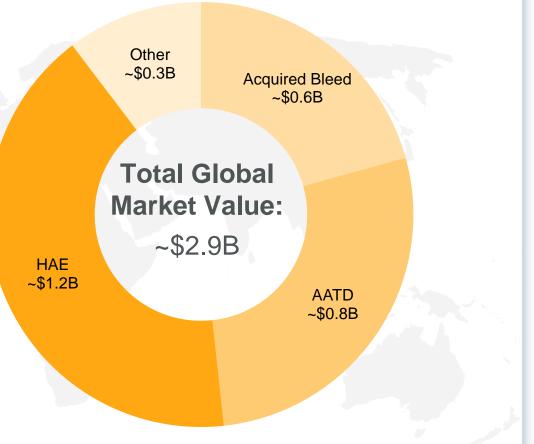
Extrapolation based on: 1. Chapman, KR et al. Lancet 2015; 386: 360-368. 2. CSL Behring. Data on File. RAPID Trial Clinical Study Report. November 2013

# Commercial Opportunities and Activities



# **Global Market**

- Orphan/rare diseases
- Unmet medical need
- Often under or misdiagnosed
- Awareness and education
- Significant patient value

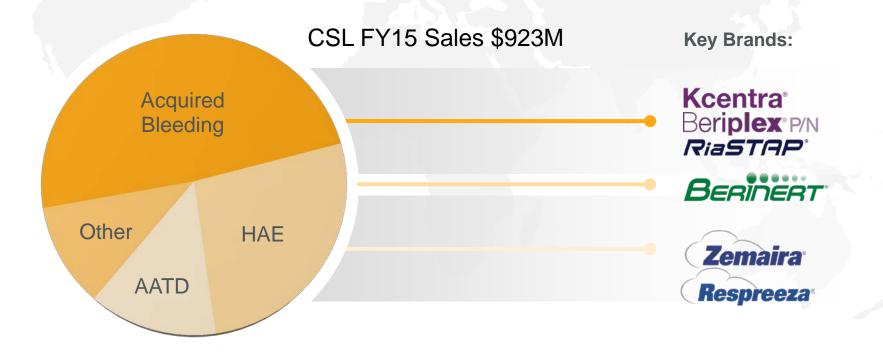


Sources: Company annual reports/financial schedules, based on 2014 data, MRB WW Plasma Fractionation Market 2014 interim report, CSL Actuals FY15



### **CSL's Global Performance**

- Increase demand
- Geographical expansion
- Appropriate diagnosis





### Acquired Bleeding (Beriplex<sup>®</sup>/Kcentra<sup>®</sup>)

Warfarin Reversal	NOAC Reversal
<ul> <li>Indicated for patients with acute major bleeds, requiring urgent surgery or invasive procedure</li> </ul>	<ul> <li>Evaluating clinical development options</li> </ul>
<ul> <li>Data published in Lancet</li> </ul>	<ul> <li>Potential benefit in patients with significant bleeds</li> </ul>
<ul> <li>Utilised by over 2,000 hospitals in the US</li> </ul>	<ul> <li>Institutional guidelines, expert groups and scientific societies</li> </ul>
<ul> <li>Broad EU experience and expansion in emerging markets</li> </ul>	<ul> <li>Animal and human data published in peer-review journals</li> </ul>
<ul> <li>Japan clinical development program ongoing</li> </ul>	<ul> <li>Prospective registry data</li> </ul>



# Hereditary Angioedema (HAE)

Berinert®	CSL830	CSL312
<ul> <li>C1-INH for acute treatment</li> <li>Fast relief of pain and</li> </ul>	<ul> <li>C1-INH for prophylaxis</li> <li>Phase III pivotal study fully enrolled</li> </ul>	<ul> <li>Fully human, high affinity mAb targeting FXIIa</li> </ul>
<ul><li>swelling</li><li>Short-term prophylaxis</li></ul>	<ul> <li>Subcutaneous delivery</li> </ul>	<ul> <li>Activation of FXIIa is key step in complement pathway</li> </ul>
in EU <ul> <li>Geographic expansion (Asia, LATAM)</li> </ul>	<ul> <li>Steady-state blood levels could reduce breakthrough attacks</li> <li>Eliminates need for</li> </ul>	<ul> <li>Effective in animal models for HAE I, II and III and ACE inhibitor induced oedema</li> </ul>
	<ul> <li>US and EU filing targeted for 2016</li> </ul>	<ul> <li>Subcutaneous delivery every 2 to 4 weeks</li> </ul>
		• Phase I 2H 2016



# **AATD (Hereditary Emphysema)**

Zemaira <sup>®</sup>	Respreeza®
<ul> <li>Indicated in the US for chronic augmentation and maintenance therapy</li> </ul>	<ul> <li>Approved in the EU for hereditary emphysema 3Q2015</li> </ul>
<ul> <li>Ongoing education programs to support appropriate diagnosis</li> <li>DNA1 test kit to confirm known/unknown variants</li> </ul>	<ul> <li>EU API market is ~\$200M USD</li> <li>Demonstrated to slow the progression of emphysema</li> <li>Rapid data published in the Lancet</li> </ul>
<ul> <li>Geographic expansion in Latin America</li> </ul>	<ul> <li>Only highly purified formulation available in EU</li> </ul>







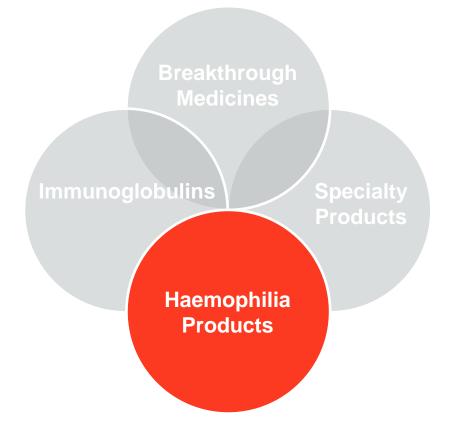
### **Investor R&D Briefing**

December 10, 2015



# Haemophilia Products

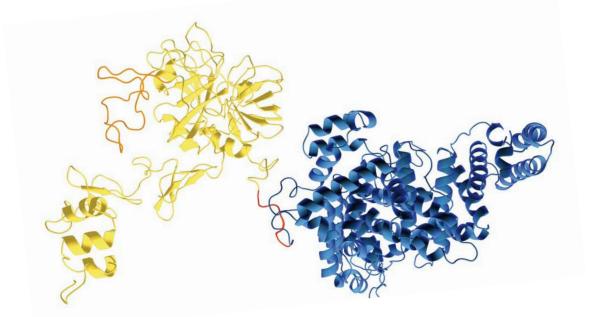




- Supporting and enhancing plasma products and developing novel recombinant portfolio with focus on:
  - Scientific and product innovation
  - o Patient benefit
- Key Focus
  - IDELVION<sup>TM</sup> (rIX-FP)
  - AFSTYLA<sup>TM</sup> (rVIII-Single Chain)
  - Long acting rVIIa-FP



#### **PROLONG-9FP Clinical Development Program IDELVION™ (rIX-FP)**

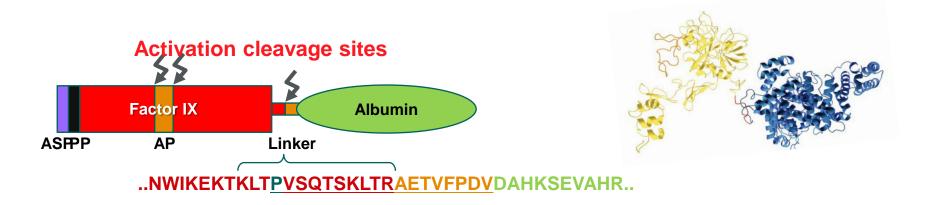




References: www.clinicaltrials.gov



# *Haemophilia* rFIX Albumin Fusion Protein



- rIX-FP is
  - A recombinant protein purified from CHO cells
  - Generated by the genetic fusion of recombinant albumin to rFIX

PROLONG-9FP PROGRAM Prove longer duration of action of rIX-FP addresses existing unmet medical needs by providing less frequent dosing



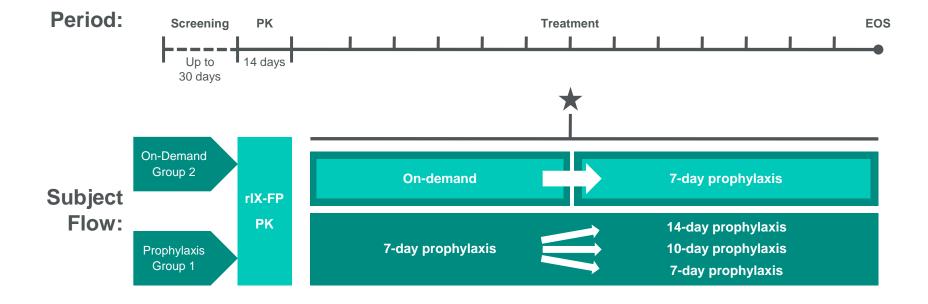
#### **PROLONG-9FP Clinical Trial Program**

Phase I	Phase I/II	Phase II/III	Phase III	Phase IIIb (extension)
• PK • Safety	<ul> <li>PK</li> <li>Long-term safety</li> <li>Weekly prophylaxis</li> <li>On-Demand treatment</li> </ul>	<ul> <li>PK</li> <li>Long-term safety</li> <li>7-, 10-, and 14-day prophylaxis</li> <li>On-demand treatment</li> <li>Surgical prophylaxis</li> </ul>	• In children • PK • 7-day prophylaxis	• 21 day prophylaxis • Surgical arm • PUPs arm
Study 2001	Study 2004 CON	Study 3001 MPLETED	Study 3002	Study 3003 ONGOING

PK – pharmacokinetics; PUP – previously untreated patient



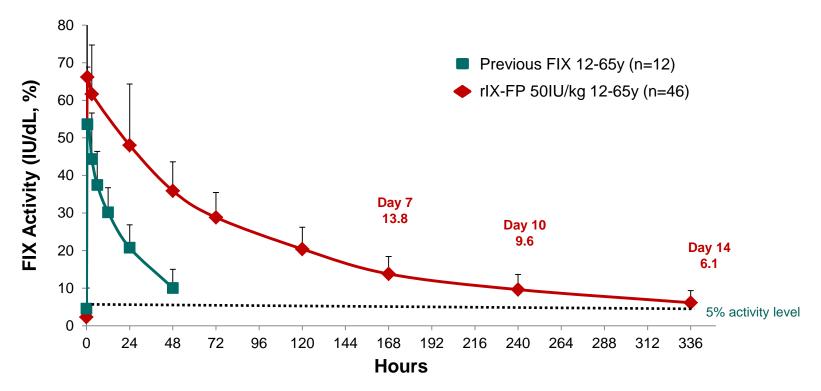
### Adult Study Flow Chart (Study 3001)



★ PK assessments were repeated in a subset of patients at Week 26; patients who met the switching criteria began a longer treatment interval EOS – end of study; PK – pharmacokinetics



**IDELVION<sup>™</sup>** shows sustained activity above 5% activity out to 14 days



• Shifts patient from severe <1% to mild  $\ge$  5% FIX activity

\*WFH Guidelines for the Management of Hemophilia. 2<sup>nd</sup> Edition. Hemophilia; Epub 6 July 2012



#### rIX-FP prophylaxis reduced spontaneous and overall bleeding rate

Adult On-Demand vs.	Within-subject com rIX-F	AsBR	
Prophylaxis	On-demand period ~6 months	Prophylaxis period ~12 months	reduction
AsBR, median (IQR)	15.43 (7.98–17.96)	0.0 (0.00-0.96)	100% (p<0.0001)
Target joint(s), n (%)	10 (53)	0	
Estimated total ABR (95% CI)*	18.22 (15.38-21.58)	1.81 (0.97–3.37)	

\*Assuming Poisson distribution

ABR – annualised bleeding rate; AsBR – annualised spontaneous bleeding rate; CI – confidence interval; IQR – interquartile range

#### rIX-FP Effective in 7 and 14 days regimens in Adults

	Within-subject comparison			
	7-day n=21	14-day n=21		
AsBR, median (IQR)	0.0 (0.0, 0.0)	0.0 (0.0, 1.0)		
Median dose (IU/kg)	40 IU/kg	75 IU/kg		

AsBR - annualised spontaneous bleeding rate; IQR - interquartile range



#### Paediatric Reduction of ABR among previously on-demand patients

Subject	4.55	As	BR	Total ABR		Weekly rIX- FP dose	
	Age	Prior to study	In study	Prior to study	In study	(IU/kg)	
1	8y	31	3.5	39	5.9	65 IU/kg	
2	7у	34	2.4	42	4.7	65 IU/kg	
3	4y	15	0	19	1.2	50 IU/kg	

ABR - annualised bleeding rate; AsBR - annualised spontaneous bleeding rate

#### Low Bleeding Rates During Weekly Prophylaxis Treatment in Children

AMERICAN SOCIETY of HEMATOLOGY Helping hematologists conquer blood diseases worldwide

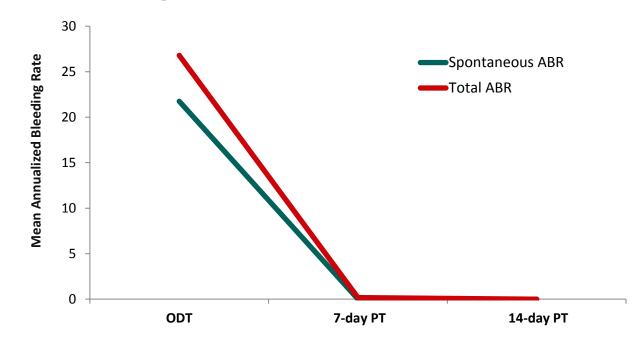
ABR		Age <6 years (n=12)	Age 6-11 years (n=15)	
Spontonoouo	Median	0.00	0.78	
Spontaneous	IQR	0.00, 0.10	0.00, 1.99	
Total Joint	Median	0.5	1.13	
Total Joint	IQR	0.00, 1.45	0.00, 2.36	
Total	Median	2.6 <sup>1</sup>	3.4 <sup>1</sup>	
	IQR	2.00, 6.48	0.76, 5.91	
Prophylaxis	Median	48.7	42.6	
IU/kg	IQR	44.8, 56.2	40.4, 51	

**References: 1.** Data include 3 subjects previously receiving only on-demand treatment; 8 treated nasal bleeds

ABR - annualised bleeding rate; IQR - interquartile range



# Patients respond to long-term prophylaxis therapy (4.2 years) in PROLONG-9FP program



#### Reduction in ABR and AsBR in patients moving from on-demand to long term prophylaxis

15 males (ages 15-46 years) with hemophilia B (FIX ≤2%) with a mean of 175 Exposure Days (EDs) (range 121-232) to rIX-FP over 4.2 years on rIX-FP

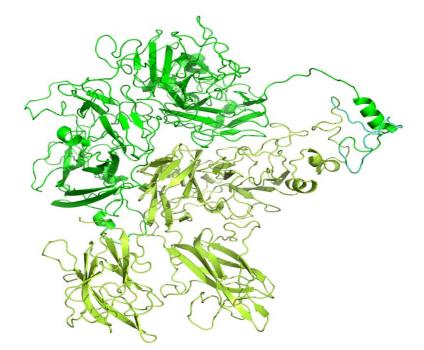


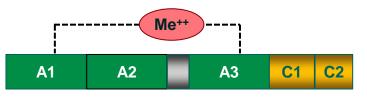
### **PROLONG-9FP** Program

- Extension study ongoing EMA post marketing commitment
  - Previously untreated patients being enrolled
- Adult and pediatric indications under review by EMA and FDA
- FDA and Canadian approval expected Q1 2016
- EMA approval expected Q2 2016



# *Haemophilia* rVIII-SingleChain (CSL627)



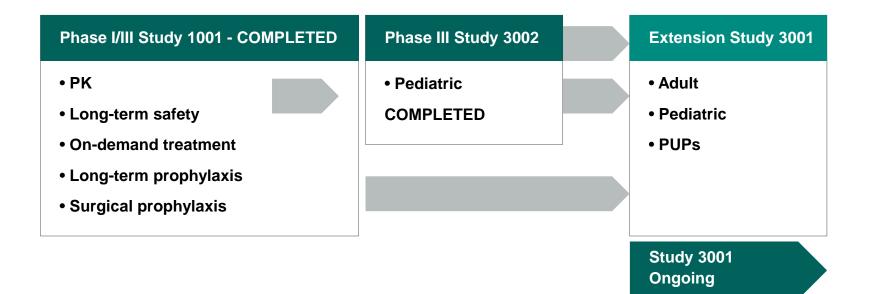


rVIII-SingleChain





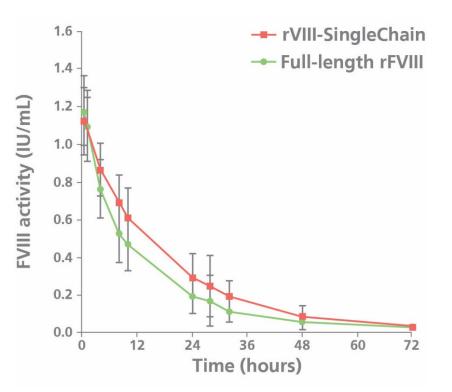
### **AFFINITY Clinical Trial Program**





### **AFFINITY Study demonstrated**

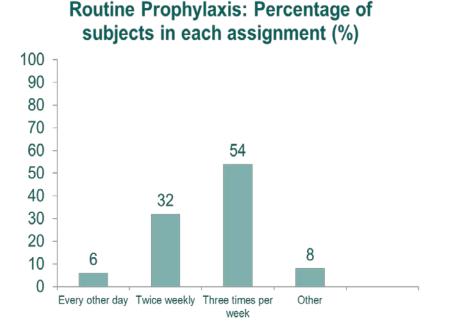
- Improved PK:
  - Lower clearance, greater AUC and longer half-life compared with otcocog alfa
- Well tolerated locally and systemically
- Excellent efficacy controlling bleeds and for surgical procedures





#### rVIII-SingleChain effective in 2x and 3x weekly Prophylaxis Regimen

- On demand arm (n=27)
   median ABR = 19.64
- Prophylaxis arm (n=146)
  - median ABR = 1.14
  - o median AsBR = 0.00
- Comparable ABR in the 2x and 3x week regimens





 $\mathsf{ABR}-\mathsf{annualised}\ \mathsf{bleeding}\ \mathsf{rate};\ \mathsf{AsBR}-\mathsf{annualised}\ \mathsf{spontaneous}\ \mathsf{bleeding}\ \mathsf{rate}$ 



#### rVIII reported\* Median ABR

	Individualized (mean 3.5 days)		3x Weekly		2x Weekly		Weekly	
	ABR	AsBR	ABR	AsBr	ABR	AsBr	ABR	AsBr
rVIIISC			1.14	0	1.14 (20-50IU/kg)	0		
Efmorotocog alfa <sup>1</sup> (rVIII Fc fusion)	1.6 (25-65IU/kg)						3.6 (65IU/kg)	
BAX855 <sup>2</sup> (rVIII pegylated)					1.9 (40-50IU/kg)	0		
Octocog alfa <sup>3</sup> (rVIII 3 <sup>rd</sup> generation)			4					
Turtucog alfa <sup>4</sup> (rVIII 3 <sup>rd</sup> generation)			3.7					

\*Not direct head to head clinical comparison

References: 1. Mahlangu, J et al. *Blood* 2014;123(3):317-25. 2. Adynovate full prescribing information Baxalta Nov 2015. 3. Kavakli K et al. *J Thromb Haemost* 2015;13:360-9. 4. Lentz SR et al. *Haemophilia* 2013;19(5):691-7

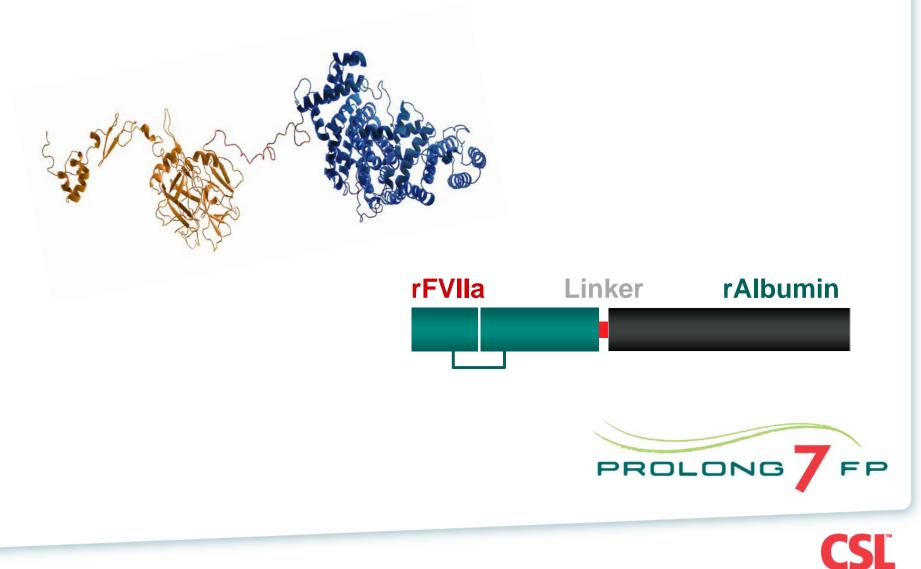
ABR - annualised bleeding rate; AsBR - annualised spontaneous bleeding rate

### rVIII-SingleChain AFFINITY Program

- Extension study ongoing fulfilling EMA post marketing commitment
  - Previously untreated patients being enrolled
- Accepted by FDA June 2015, approval expected mid 2016
- Filed to EMA December 2015



#### rVIIa-FP (CSL689)



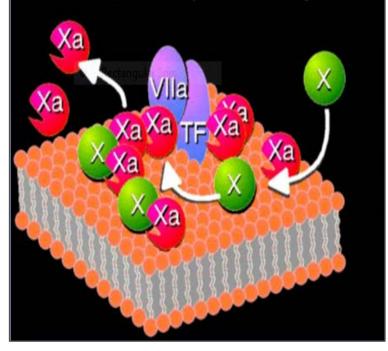
- Occurs when patient develops inhibitory antibodies to the coagulation factor (FVIII or FIX)
- Genetic predisposition / mutations
- Occurs early, highest risk in previously untreated patients
  - o 34% inhibitor incidence, develop within 20 exposures

References: Peyvandi et al. https://ash.confex.com/ash/2015/webprogram/Paper82866.html

## **Role of rVIIa-FP in CHwI**

- rVIIa-FP can lead to the formation of a stable hemostatic plug to control bleeding
  - works locally by binding to tissue factor exposed at the site of vascular injury
  - Also binds to factor X on activated platelets

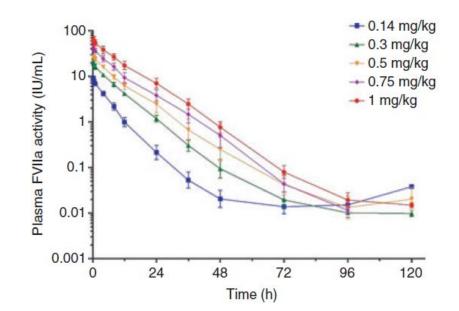
#### Xa Generation on Lipid Surface by TF:VIIa





#### CSL689 has longer half life than rFVIIa

- CSL689 half-life = 8.5 hrs<sup>1</sup>
  - Potential to dose 2-3 x weekly
  - Possibility of on demand and manageable prophylaxis regimen
- rFVIIa (Novoseven) half life ~2-3hrs
  - Indicated for treatment of bleeding episodes- requires dosing every 2-3 hours<sup>2</sup>



References: 1. Golor G et al. J Thromb Haemosras 2013 Nov;11(1):1977-85. 2. NovoSeven Full Prescribing Information USA



#### **Congenital Haemophilia with Inhibitors**



- Pivotal Phase II/III trial in haemophilia A & B patients with inhibitors
  - Dose finding, safety & efficacy on-demand therapy
  - Commenced first half 2015
  - Bleeding episode successfully treated



#### **Congenital Factor VII Deficiency**

Phase I (Patients) PK	Phase II/III Prophylaxis	
Safety	On-demand	EXTENSION
ONGOING	PLANNING	

- Phase I PK/PD study in congenital FVII deficiency patients
  - PK and safety in patients
  - Commenced December 2014



# Commercial Opportunities and Activities



# **Global Market**

- Trend toward recombinants in developed markets
- New longer-acting product launches
- 75% of patients with bleeding disorders are under/un-treated

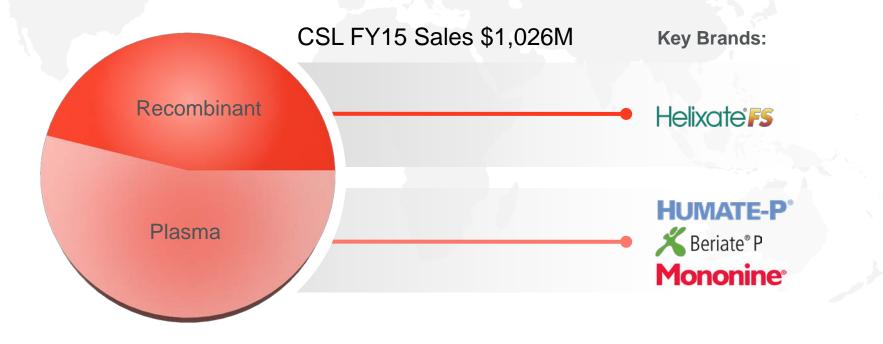


**Sources:** Company annual reports/financial schedules, based on 2014 data, MRB global Coagulation Factors Concentrate Market 2014 & 2015, Hemophilia World, December 2013, Vol 20. No 3, CSL Actuals FY15



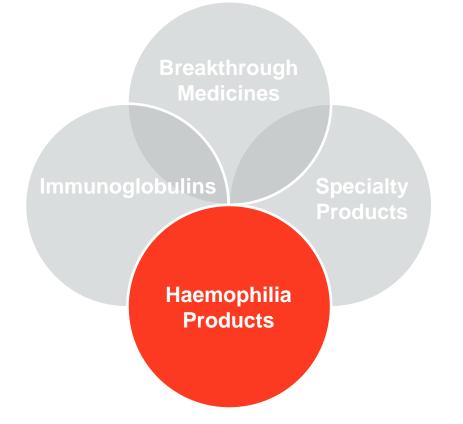
#### Grow range of differentiated pd and recombinant therapies

- Broad portfolio presence
- Growth in developed and emerging markets
- Continued balance between recombinant and plasma derived portfolio





#### **Key Growth Drivers**



- Successfully launch the new recombinant products globally
- Position Idelvion<sup>™</sup> (rIX-FP) as the new SOC for haemophilia B
- Afstyla<sup>™</sup> (rVIII-SingleChain) product profile highly competitive



- Unique recombinant albumin fusion protein molecule
- Pharmacokinetic profile includes extended half-life and greater area under the curve (AUC) resulting in increased activity levels

#### Attributes of Albumin

- Naturally occurring protein
- Binds endogenous components
- Not associated with immune response
- Long serum half-life

#### **Potential Differentiated Profile**

- Dosing interval up to 14 days
- Trough level ≥5%
- Zero median AsBR
- Well tolerated
- No inhibitors in pivotal program



# Afstyla<sup>™</sup> (rVIII-SingleChain)

- Single chain design with most of B-domain deleted
- Covalent link between heavy and light chains

#### Single Chain Design

- Strong affinity to vWF
- Greater molecular integrity and stability
- Improved pharmacokinetic profile

#### **Potential Differentiated Profile**

- Twice-weekly dosing
- Effective bleeding control
- Well tolerated
- No inhibitors in pivotal program



• Prophylaxis and treatment of adult, adolescent and pediatric patients with congenital haemophilia A or B with inhibitors and congenital FVIIa deficiency

#### Attributes of rVIIa-FP

- Unique recombinant albumin fusion protein molecule
- Significantly longer half-life
- Extended dosing interval ~3 x per week

#### **Potential Differentiated Profile**

- Fast, effective on-demand treatment in majority of patients
- Therapeutic effect allows for more convenient prophylaxis
- Major improvement to patient care

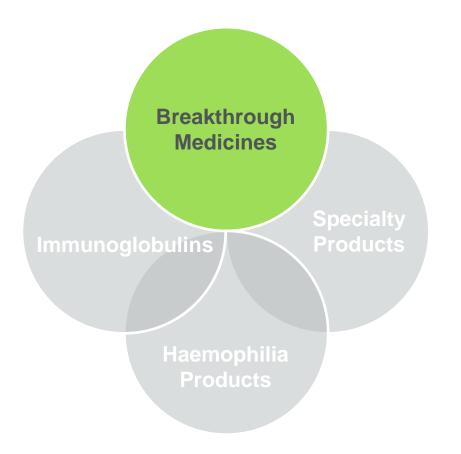


#### Today, Tomorrow, Future

Today	Tomorrow	Future	
<ul> <li>Helixate<sup>®</sup></li> <li>Beriate<sup>®</sup></li> <li>Humate<sup>®</sup></li> <li>Mononine<sup>®</sup></li> </ul>	<ul> <li>Idelvion<sup>™</sup></li> <li>Afstyla<sup>™</sup></li> </ul>	<ul> <li>rVIIa–FP</li> <li>Subcutaneous rIX-FP</li> <li>True long-acting rVIII</li> </ul>	



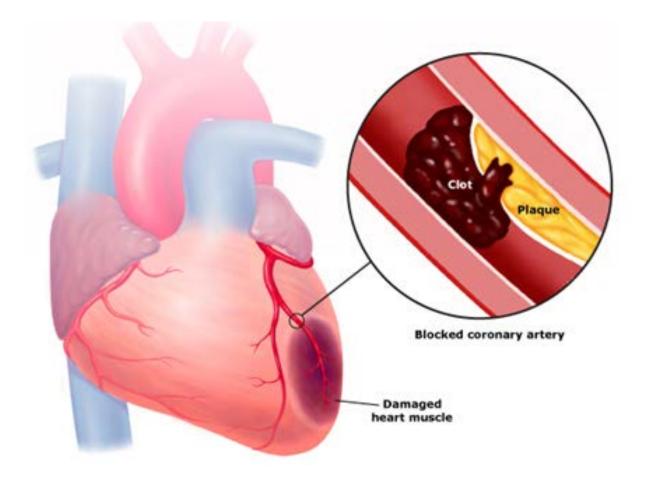




- Leveraging clinical and technical insight in developing novel proteinbased therapies
  - Significant unmet need
  - Multiple indications
- Key Focus
  - o CSL112 (Apo AI)
  - CSL324 (anti-G-CSFR mAb)
  - CSL346 (anti-VEGFB mAb)
  - o CSL312 (anti-FXIIa mAb)



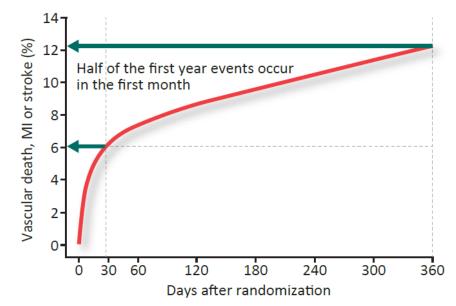
## **Acute Coronary Syndrome (ACS)**





### Reduction of Early Recurrent Cardiovascular Events – A High Unmet Medical Need in ACS

 Recurrent CV events occur early, are associated with high mortality and are inadequately addressed by available therapies

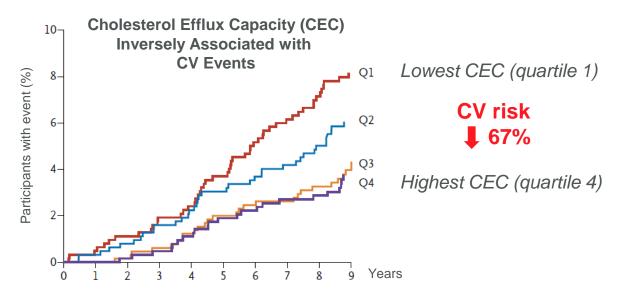


References: Figure adapted from PLATO Trial, Kohli P et al. Circulation 2013;127:673-680



### **Cardioprotective Role of High Density Lipoprotein**

- HDL exerts cardio protective effect through cholesterol efflux
  - movement of excess cholesterol from arterial-wall macrophages
  - $_{\odot}$  leads to reduction in plaque size and risk of rupture

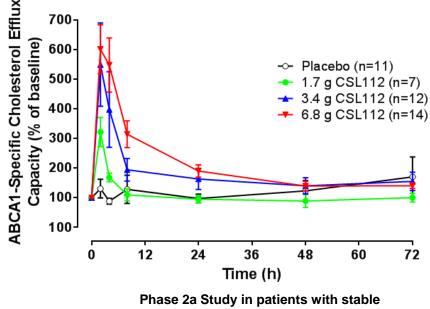


References: Dallas Heart Study, New England Journal of Medicines, Nov 2014



### CSL112 raises ABCA1 Cholesterol Efflux Capacity

- Impaired cholesterol efflux, inflammation and plaque rupture, all exist in the setting of ACS
  - Contribute to the high incidence of early recurrent cardiovascular events
- CSL112 results in a profound, immediate and sustained rise in ABCA1 specific cholesterol efflux capacity

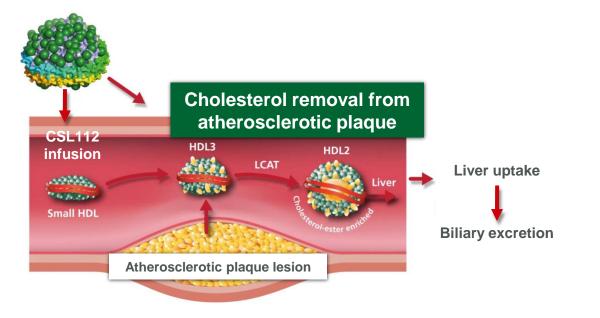


atherosclerotic disease

References: Gille et al. (2014) presented at AHA.



CSL112 – A Novel Therapy for Acute Coronary Syndrome

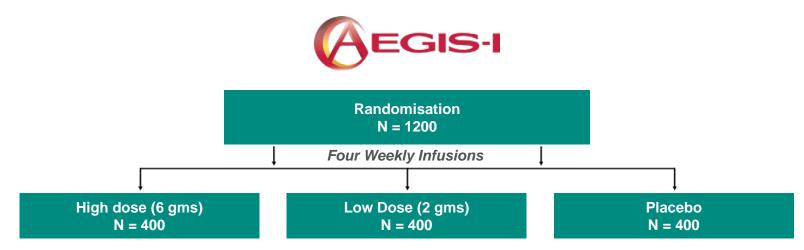


# CSL112 has the potential to rapidly reduce the high rate of early recurrent CV events, addressing a significant unmet medical need in ACS.

References: Modified from Kingwell & Chapman. Circulation 2013;128:1112-1121

CSL112 Phase 2B

Proof of mechanism and demonstration of safety



- 1,258 patient post myocardial infarction trial fully recruited
- Data Monitoring Committee has confirmed safety to date
- Biomarker data to confirm mechanism of action 2H 2016



Phase 2b Dose-ranging / POCModerate RI safety (Ph2)• ACS population<br/>• Safety, efflux biomarker, pop PK<br/>• Normal and mild RI<br/>• Enrollment completed LPLV Q2 2016• Higher risk ACS population<br/>• Safety, pop PK<br/>• Start up stage

AEGIS Clinical Program

#### Phase 3 Pivotal Trial

- ACS treatment target population
- CV event benefit (MACE) and safety risk
- 1<sup>o</sup> endpoint: MACE
- Design and planning stage
- Planning for Phase 3 commenced
  - Strategy in place for inclusion of high risk patients in Phase 3
  - Anticipating commencement in 2H 2017

# Influenza Vaccines R&D



### Vaccines

## **Core Flu Products**





- Differentiated, adjuvanted influenza vaccine for 65yr+ and young children
- Elderly indication approved in >30 countries (US approval Nov 2015)
- Paediatric indication in Canada





Currently registered for 18yr+ QIV 4yr+ anticipated in 2016

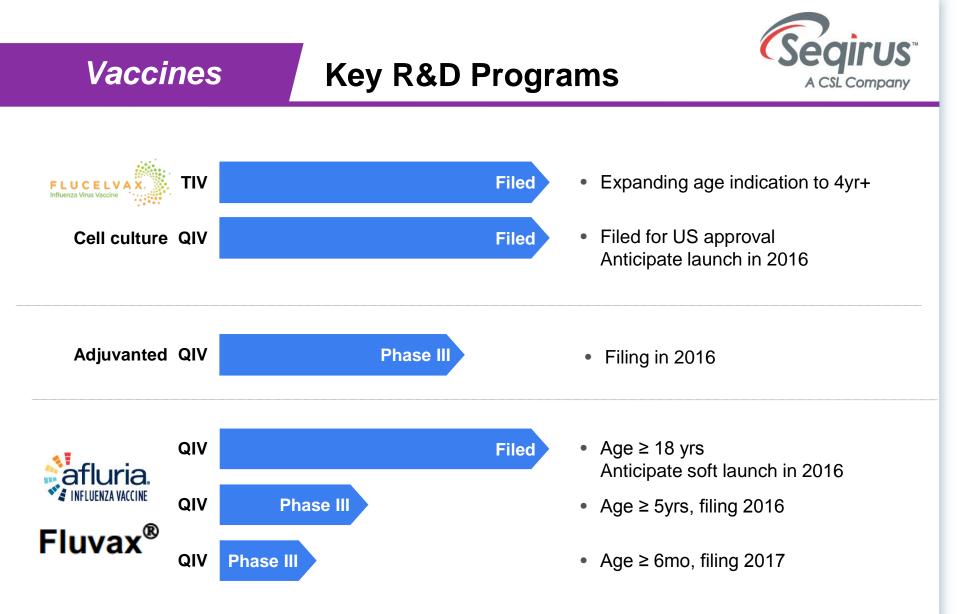
World's first cell-culture flu vaccine

- Traditional egg-based vaccine
- Currently indicated for 5yr+
- QIV 18yr+ anticipated in 2016

- Rapivab peramivir injection
- First and only intravenous influenza anti-viral
- Currently registered in the US for 18yr+ ٠
- Plans for global rollout<sup>1</sup> and paediatric indication

1. Segirus rights exclude Japan, South Korea, Taiwan, Israel and US Government stockpile







# Summary



# **R&D Portfolio – December 2015**

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management <sup>#</sup>							ImmunoglobulinsHaemophiliaSpecialtyProductsInfluenzaVaccine
Market Development		C1-inh New Indications Fibrinogen New Indications PCC New Indications			Hizentra® CIDP Privigen® Japan Beriplex® Japan CSL830 C1-INH subcut		Kcentra <sup>™</sup> US Bleeding /Surgery Respreeza® EU
New Product Development	Ig FormulationsRec Coagulation FactorsPartnered Vaccine Programs*P. gingivalis/POD OH-CRCDiscovery Projects	CSL650 rvWF-FP Partnered Vaccine Programs* CSL334 IL-13R* ASLAN CSL312 Anti-FXIIa CSL324 G-CSFR CSL346 VEGFB	CSL689 rVIIa-FP Congen Def Partnered Vaccine Programs*	CSL362 IL-3R* AML Janssen CSL12 reconstituted HDL CAM3001 GM-CSFR –AZ*	Quadrivalent Flu Vaccine	CSL654 rIX-FP CSL627 rVIII-SC	
Core Capabilities:	Immunoglobuli	ns Haemophi	lia Specialty	Products B	reakthrough Mee	dicines V	accines & IP



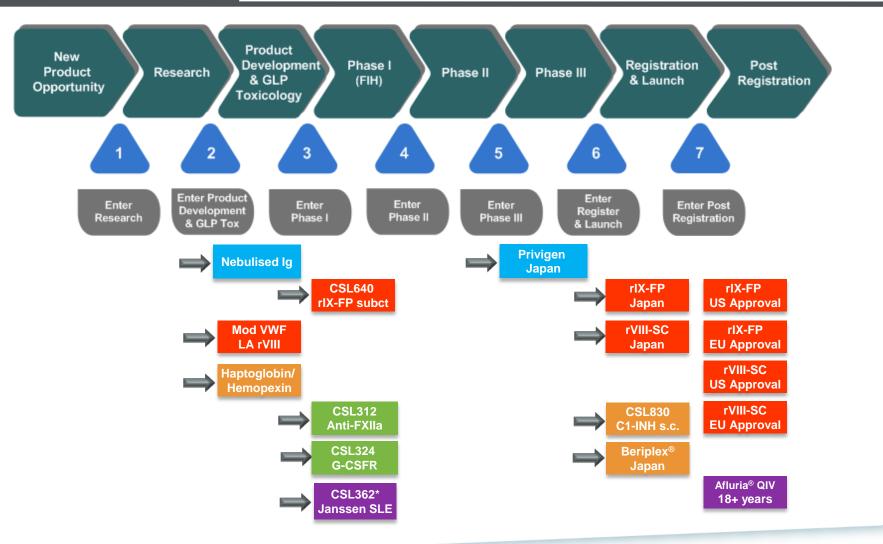
\*Partnered Projects

Global

12 #LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products

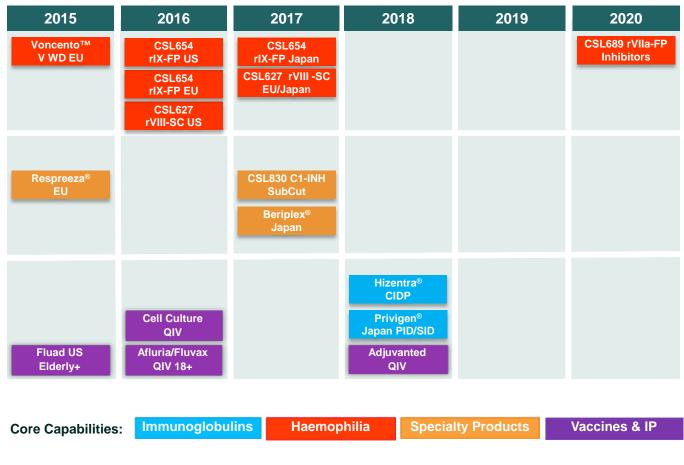
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# Global Expected Progress in next 12 Months





# Significant Target Launch Dates

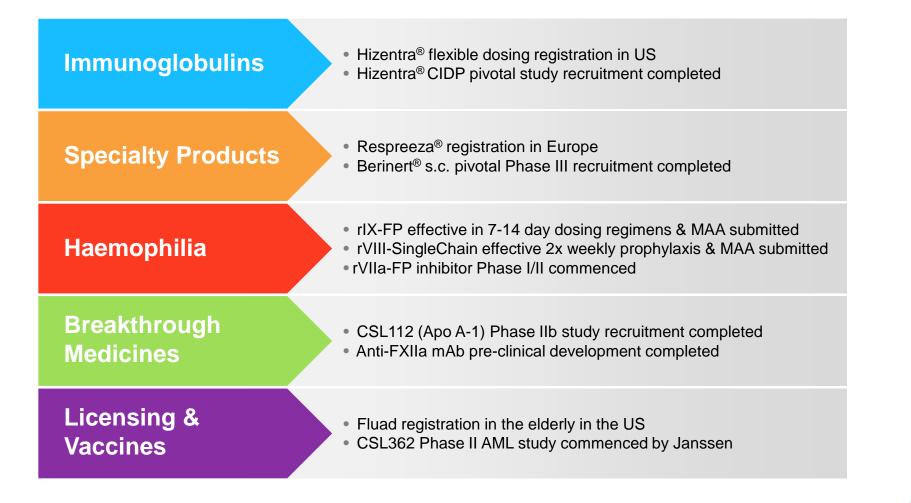


\* Calendar Years

Global

### Global

# 2015 Highlights









## Global

## **Further Information**

#### **Presentation Playback**

A playback of the Research and Development presentations will be available for a period of two weeks following R&D Briefing. Investors wishing to listen to these presentations should contact CSL Investor Relations to arrange access. Contact: maria.pikos@csl.com.au

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